

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential High Efficiency Central Air Conditioning Program
Reporting period: Quarter 2 (April – June) 2009
Report Contact person: Lynn Westerlind

1. Program Status

- (a) and (b) There are no issues that may alter the achievement of project performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Event Title	Date	Description
Home Inspectors of Central New York Meeting	4/9/09	Presented training information and Residential EE programs to the membership
SRC Employee Environmental Fair	4/16/09	Options for employees to utilize in their own homes to encourage energy efficiency and promote green technologies
Oneida County Industrial Park MetLife	4/22/09	Employee environmental fair
Earth Day celebration – Albany, NY	4/22/09	National Grid Earth Day celebration
Earth Day Celebration at Syracuse University Sheraton	4/23/09	Informational table promoting energy efficiency and rebate information
Nottingham Neighborhood Energy Fair	4/25/09	Presentation and information table promoting energy efficiency and rebate information
Building Performance Contractor's Association of NY State (Batavia, NY)	4/28/09	Spring Workshop Series: "Understanding and Selling Green and Energy Efficient Upgrades for New and Existing Homes" with Gord Cooke
Building Performance Contractor's Association of NY State (Liverpool, NY)	4/29/09	Spring Workshop Series: "Understanding and Selling Green and Energy Efficient Upgrades for New and Existing Homes" with Gord Cooke

Date	Event	Location
05/05/2009	SUNY Upstate Go Green Event	Syracuse, NY
05/05/2009	Employee Expo	Buffalo, NY
05/06/2009	Low Income Forum on Energy-Regional Meeting	Syracuse, NY

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Date	Event	Location
05/13/2009	Building Performance Contractor’s Association of New York State’s Spring Workshop Series: “Understanding and Selling Green and Energy Efficient Upgrades for New and Existing Homes”	Albany, NY
05/15/2009	Annual NYSMEC Customer Meeting And Energy Conservation Workshop	Utica, NY
5/18/2009, 5/20/2009	Building Operator Certification Training	Syracuse, NY
05/19/2009	Natural Gas Seminar	Syracuse, NY
05/20/2009	Radio Interview	Syracuse, NY
5/20/2009, 5/21/2009	Building Operator Certification Training	Albany, NY
05/27/2009,5/28/2009	Northeast Energy Efficiency Summit	Albany, NY
05/29/2009	Radiant Panel Associations Experience	Utica, NY

Date	Event	Location
06/04/2009	National Grid Employee Expo – Field Techs	Albany, NY
06/12/2009	Upstate NY Energy Efficiency Information Brown Bag Lunch Series – Provided employees an in depth look to all the rebate programs and employee programs	Syracuse, NY
06/18/2009	National Grid Regional Energy Solution Services Staff Meeting (Mohawk Valley/Northern NY)	Utica, NY
06/18/2009	National Grid Regional Energy Solution Services Staff Meeting (Central New York)	Syracuse, NY
6/28/2009 - 6/30/2009	New York Council of Mayors	Saratoga, NY
06/30/2009	Energy Efficiency Atrium Display – Board of Directors Meeting	Syracuse, NY

(b) Evaluation Activities

National Grid evaluated proposals for a process evaluation of the New York Interim and Fast Track efficiency programs during Quarter 2.

(c) Other Activities

1. Contracted with ICF International to begin outreach to supply houses, manufacturing representatives and wholesalers of HVAC equipment through out the National Grid service area.
2. Contracted with Energy Federation, Inc. (EFI) for rebate processing.

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3. Developed a new rebate application, posted it on the Company's website, and sent copies to trade ally meetings.
4. EFI has received several hundred rebate applications under the Residential High-Efficiency Central Air Conditioning Program. The Company anticipates that these rebates will be issued to customers in July. Savings related to these installations will be claimed once the rebates have been issued and EFI has invoiced the Company for these costs.
5. Outreach activities, conducted on the Company's behalf by ICF International, have been focused on educating customers and contractors in National Grid's Western NY electric service territory.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

National Grid worked to hire additional program implementation staff during Quarter 2.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Small Business Services Energy Efficiency Program
Reporting period: Quarter 2 (April – June) 2009
Report Contact person: Lynn Westerlind

1. Program Status

(a) and (b) There are no issues that may alter the achievement of project performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

The Company performed 196 audits through June 30, of which 24 have signed contracts.

(a) Outreach/Marketing Activities

The Company and its vendors are employing marketing strategies that are designed to produce energy savings in key end-uses, such as lighting and refrigeration.

Lighting: The primary approach to marketing the program has been a marketing brochure sent to approximately 700 New York businesses. Follow-up phone calls to each customer occurred in the weeks after the brochures were sent. The Company has received a small number of leads via filled-out post cards from the mailer; many customers also referenced having seen the mailer when making a phone inquiry.

A number of articles and news stories, coordinated by National Grid Media Relations, appeared in the media at the beginning of April. Word of mouth about the program is also beginning to generate interest in the program.

Refrigeration: The Company identified a list of customers that are likely to have commercial refrigeration energy efficiency opportunities and is using this list to make in-person cold calls and outbound telemarketing. In-person cold calls are found to be more effective when selling to independently owned stores, while outbound telemarketing is more effective for convenience store chains (both regional and national) that have sites in New York. Typically, in-person cold calls conclude with an audit at that time, followed by a proposal within 2 weeks of the audit or at another mutually agreed-upon time. Chains require a presentation first before approval is provided for the audit.

To date, six chains have received presentations and have begun audits. In total, these six chains have over 200 viable sites in National Grid's upstate New York service territory, and nearly 70% of the audits performed to date for the Small Business Services program have been for chain establishments. Because the sales cycle is typically longer for chain stores, contracts are expected to be signed with these customers over the next weeks and months.

(b) Evaluation Activities

National Grid evaluated proposals for a process evaluation of the New York Interim and Fast Track efficiency programs during Quarter 2.

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Program/Project: Small Business Services Energy Efficiency Program
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(c) Other Activities

There have been no other activities.

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

National Grid worked to hire additional program implementation staff during Quarter 2.

5. Additional Issues

There are no additional issues.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2009 Quarter 2
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA01
Program Name	Residential High Efficiency Central Air Conditioning Program
Program Type	Residential Rebate
Acquired Impacts This Quarter	
Net first-year annual kWh ¹ acquired this quarter	0
Quarterly net first-year annual kWh Goal	54,307
Percent of quarterly Net kWh Goal Acquired	0%
Net Peak ² kW acquired this quarter	0
Quarterly Utility Net Peak kW Goal	40
Percent of quarterly Peak kW Goal Acquired	0%
Net First-year annual therms acquired this quarter	0
Quarterly Net Therm Goal	-
Percent of Quarterly Therm Goal Acquired	
Net Lifecycle kWh acquired this quarter	0
Net Lifecycle therms acquired this quarter	0
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	0
Kerosene	0
Oil	0
Propane	0
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	0
Net first-year annual kWh acquired to date as a percent of annual goal	0%
Net first-year annual kWh acquired to date as a percent of 3-year goal	0%
Net cumulative kWh acquired to date	0
Net utility peak kW reductions acquired to date	0
Net utility peak kW reductions acquired to date as a percent of utility annual goal	0%
Net utility peak kW reductions acquired to date as a percent of 3-year goal	0%
Net NYISO peak kW reductions acquired to date	0
Net first-year annual therms acquired to date	0
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal	
Net cumulative therms acquired to date	0
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	0
Net Lifecycle therms acquired to date	0
Committed³ Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	0
Net Lifecycle kWh committed this quarter	0
Net Utility Peak kW committed this quarter	0
Net first-year annual therms committed this quarter	0
Net Lifecycle therms committed this quarter	0
Funds committed at this point in time	0
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this quarter	0
Net utility peak kW acquired & committed this quarter	0
Net First-year annual therms acquired & committed this quarter	0

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2009 Quarter 2
Filing	Expedited Fast Track Electric Energy Efficiency Programs

Program Administrator (PA) and Program ID	NGRIDEA01
Program Name	Residential High Efficiency Central Air Conditioning Program
Program Type	Residential Rebate
Costs	
Total program budget	\$ 576,450
Administrative costs	\$ 44,499
Program Planning	\$ 168
Marketing costs	\$ -
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 306
Direct Program Implementation	\$ -
Evaluation	\$ 713
Total expenditures to date	\$ 45,686
Percent of total budget spent to date	8%

Participation	
Number of program applications received to date	150
Number of program applications <i>processed</i> to date ⁴	-
Number of processed applications <i>approved</i> to date ⁵	-
Percent of applications received to date that have been processed	0%
Carbon Emission Reductions (in tons)	
Total Acquired Net First-Year Carbon Emission Reductions To Date	-
Total Acquired Cumulative Net Carbon Emission Reductions To Date	-

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five character to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2009 Quarter 2
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDE01
Program Name	Small Business Services Energy Efficiency Program
Program Type	Commercial Retrofit
Acquired Impacts This Quarter	
Net first-year annual kWh ¹ acquired this quarter	99,171
Quarterly net first-year annual kWh Goal	23,068,624
Percent of quarterly Net kWh Goal Acquired	0%
Net Peak ² kW acquired this quarter	19.5
Quarterly Utility Net Peak kW Goal	5,366
Percent of quarterly Peak kW Goal Acquired	0%
Net First-year annual therms acquired this quarter	0
Quarterly Net Therm Goal	-
Percent of Quarterly Therm Goal Acquired	
Net Lifecycle kWh acquired this quarter	1,274,129
Net Lifecycle therms acquired this quarter	0
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	0
Kerosene	0
Oil	0
Propane	0
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	99,171
Net first-year annual kWh acquired to date as a percent of annual goal	0%
Net first-year annual kWh acquired to date as a percent of 3-year goal	0%
Net cumulative kWh acquired to date	99,171
Net utility peak kW reductions acquired to date	19.5
Net utility peak kW reductions acquired to date as a percent of utility annual goal	0%
Net utility peak kW reductions acquired to date as a percent of 3-year goal	0%
Net NYISO peak kW reductions acquired to date	19.5
Net first-year annual therms acquired to date	0
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal	
Net cumulative therms acquired to date	0
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	1,274,129
Net Lifecycle therms acquired to date	0
Committed³ Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	0
Net Lifecycle kWh committed this quarter	0
Net Utility Peak kW committed this quarter	0
Net first-year annual therms committed this quarter	0
Net Lifecycle therms committed this quarter	0
Funds committed at this point in time	0
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this quarter	99,171
Net utility peak kW acquired & committed this quarter	19.5
Net First-year annual therms acquired & committed this quarter	0

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2009 Quarter 2
Filing	Expedited Fast Track Electric Energy Efficiency Programs

Program Administrator (PA) and Program ID	NGRIDE01
Program Name	Small Business Services Energy Efficiency Program
Program Type	Commercial Retrofit
Costs	
Total program budget	\$ 18,458,016
Administrative costs	\$ 45,229
Program Planning	\$ 5,379
Marketing costs	\$ 3,805
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 69,130
Direct Program Implementation	\$ -
Evaluation	\$ 56,859
Total expenditures to date	\$ 180,401
Percent of total budget spent to date	1%

Participation	
Number of program applications received to date	336
Number of program applications <i>processed</i> to date ⁴	266
Number of processed applications <i>approved</i> to date ⁵	69
Percent of applications received to date that have been processed	79%
Carbon Emission Reductions (in tons)	
Total Acquired Net First-Year Carbon Emission Reductions To Date	50
Total Acquired Cumulative Net Carbon Emission Reductions To Date	50

NOTES:

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