

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential High Efficiency Central Air Conditioning Program
Reporting period: Quarter 4 (October - December) 2009
Report Contact person: Lynn Westerlind

1. Program Status

(a) National Grid interpreted that the Fast Track Order provided approval for the program for the calendar year 2009 and the April 1, 2009 Filing addressed program activity for 2010 and 2011. Because of the interpretation, the Trade Ally/Contractor network that the Company works with was notified that the program would close 12/31/2009. After clarification from DPS Staff, National Grid understands that the program will continue until approval of the April 1, 2009 Filing and that the Company can combine funding for the 2009 – 2011 program years.

The Company has had additional discussions with DPS Staff as the program has exceeded 2009 participant and spending targets and is utilizing 2010 budget. National Grid expects to exhaust 2009 – 2011 spending in 2010. Based on our discussions with Staff, National Grid anticipates that we will submit a petition requesting to close the program once funding is exhausted. In addition, the Trade Ally/Contractor network will be informed that the program will be extended through April 30, 2010 dependent upon available funding to allow the Company to file our Petition.

(b) There are no additional key aspects of program performance goals.

(c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Events

Date	Event	Event Attendees	Location
10/01/2009	Human Services Conference	Human Services Agencies	Utica, NY
10/05/2009	Consumer Advocate Meeting-Watertown	Human Services Agencies	Watertown, NY
10/06/2009	Consumer Advocate Meeting-Albany	Human Services Agencies	Albany, NY
10/14/2009	Consumer Advocate Meeting-Syracuse	Human Services Agencies	Syracuse, NY
10/20/2009	University Buffalo's Greener Shade of Blue and You	Residential Customers	Buffalo, NY
10/08/2009	Customer Service Appreciation Day	National Grid Employees	Syracuse, NY
10/06/2009	Press Release for Winter Heating Season Rates	Televised on local news channels	Syracuse, NY
10/20/2009	Town of Wilna Annual Informational Meeting	Residential Customers	Wilna, NY
10/22/2009	Joint Utility Meeting	National Grid and other utilities	Syracuse, NY

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential High Efficiency Central Air Conditioning Program
Reporting period: Quarter 4 (October - December) 2009
Report Contact person: Lynn Westerlind

Date	Event	Location
11/03/2009	Contractors Meeting	Albany, NY
11/03/2009	Contractors Meeting	Glensfalls, NY
11/04/2009	Contractors Meeting	Syracuse, NY
11/04/2009	Contractors Meeting	Utica, NY
11/12/2009	EMPOWER NY Statewide Annual Meeting	Syracuse, NY

Date	Event	Location
12/14/2009	VP Supply Counter Day – an informational display table at the supply house to educate contractors about our programs.	Syracuse, NY
12/14/2009	Sid Harvey’s Counter Day – an informational display table at the supply house to educate contractors about our programs.	Syracuse, NY
12/21/2009	Jordan Supply – an informational display table at the supply house to educate contractors about our programs.	Syracuse, NY
12/21/2009	Krell Supply – an informational display table at the supply house to educate contractors about our programs.	Syracuse, NY

(b) Evaluation Activities

National Grid is carrying out a process evaluation of its fast track programs. Interviews of program actors are underway.

(c) Other Activities

There are no other activities to report.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Residential High Efficiency Central Air Conditioning Program
Reporting period: Quarter 4 (October - December) 2009
Report Contact person: Lynn Westerlind

3. Customer Complaints and/or Disputes

No customer complaints have been received.

4. Changes to Subcontractors or Staffing

The Company has added a new staff member who will be supporting the newly approved residential programs.

5. Additional Issues

There are no additional issues.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Small Business Services Energy Efficiency Program
Reporting period: Quarter 4 (October – December) 2009
Report Contact person: Lynn Westerlind

1. Program Status

- (a) There are no circumstances that may have an impact on the achievement of project performance goals.
- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

The Company performed 904 audits through December 31, 2009, totaling \$7 million worth of potential projects. The average project cost to date is \$8,000.

(a) Marketing Activities

National Grid ran energy efficiency search engine campaigns throughout the service territory utilizing Google, Yahoo and MSN. The campaign focused on promoting energy efficiency programs to customers in residential, commercial and industrial market segments. We continue to test keywords, copy and layout, landing pages and geo-targeting to expand and improve the campaigns.

National Grid also implemented a postcard mailer campaign, as well as an email blast campaign, to customers throughout the entire upstate New York service territory.

Regional Program Administrators (RPAs) met with local Chambers of Commerce to reach out to their small business customers through weekly and monthly newsletters. Also, RPAs continue to reach out to customers through mailings, telemarketing calls, cold calls and local publications.

National Grid produced a short video with testimonials from both Small Business Customers and the Mayor of Cohoes, who had participated in the program. The video has been shown at seminars being organized in conjunction with the New York State Small Business Development Center (SBDC).

(b) Evaluation Activities

National Grid has launched a process evaluation through an external consulting group of its fast track programs.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid
Program/Project: Small Business Services Energy Efficiency Program
Reporting period: Quarter 4 (October – December) 2009
Report Contact person: Lynn Westerlind

(c) Other Activities

The Expos held in Buffalo and in Albany during October were both well attended. The Albany Expo was covered by Albany Times Union and received excellent exposure and feedback.

National Grid is working with the New York State Small Business Development Center (SBDC) to organize upcoming training events for small business customers in the Utica and Syracuse areas.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

The three Regional Program Administrators have established offices and hired personnel within their regions, supporting the program goals and contributing to economic development in the region.

- LIME Energy, serving the Western and Frontier Regions, has opened an office in Depew, NY with 2,600 square feet of office space and 6,000 square feet of warehouse space. They have hired 9 additional staff members and expect to hire additional employees by year end.
- SmartWatt Energy, serving the Central Region, has opened an office in Liverpool, NY with 1,600 square feet of office space and 4,000 square feet of warehouse space. They have hired 4 additional staff members and expect several more to be hired by year end.
- RISE Engineering, serving the Capital, Northeast, Mohawk Valley and Northern Regions, has opened an office in Albany, NY with 3,000 square feet of office space and 7,500 square feet of warehouse space. They have hired 5 new staff members and expect several more to be hired by year end. They are currently identifying additional office/warehouse space within their other regions.

National Grid has finalized a Request for Proposal (RFP) for materials. Lamp and ballast manufacturers were invited to bid on these materials with the expectation that distributors for the winning bidder would be able to provide energy efficient lamps and ballasts to the Regional Program Administrators. A second request for additional information was necessary due to incomplete proposals, delaying this process.

5. Additional Issues

There are no additional issues to report.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2009 Quarter 4
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA01
Program Name	Residential High Efficiency Central Air Conditioning Program
Program Type	Residential Rebate
Acquired Impacts This Quarter	
Net first-year annual kWh ¹ acquired this quarter	415,059
Quarterly net first-year annual kWh Goal	54,307
Percent of quarterly Net kWh Goal Acquired	764%
Net Peak ² kW acquired this quarter	242
Quarterly Utility Net Peak kW Goal	40
Percent of quarterly Peak kW Goal Acquired	606%
Net First-year annual therms acquired this quarter	-
Quarterly Net Therm Goal	-
Percent of Quarterly Therm Goal Acquired	-
Net Lifecycle kWh acquired this quarter	6,311,927
Net Lifecycle therms acquired this quarter	-
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	-
Kerosene	-
Oil	-
Propane	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	707,928
Net first-year annual kWh acquired to date as a percent of annual goal	435%
Net first-year annual kWh acquired to date as a percent of 3-year goal	127%
Net cumulative kWh acquired to date	707,928
Net utility peak kW reductions acquired to date	408
Net utility peak kW reductions acquired to date as a percent of utility annual goal	340%
Net utility peak kW reductions acquired to date as a percent of 3-year goal	93%
Net NYISO peak kW reductions acquired to date	408
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	-
Net first-year annual therms acquired to date as a percent of 3-year goal	-
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	10,681,300
Net Lifecycle therms acquired to date	-
Committed³ Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	-
Net Lifecycle kWh committed this quarter	-
Net Utility Peak kW committed this quarter	-
Net first-year annual therms committed this quarter	-
Net Lifecycle therms committed this quarter	-
Funds committed at this point in time	-
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this quarter	415,059
Net utility peak kW acquired & committed this quarter	242
Net First-year annual therms acquired & committed this quarter	-

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2009 Quarter 4
Filing	Expedited Fast Track Electric Energy Efficiency Programs

Program Administrator (PA) and Program ID	NGRIDEA01
Program Name	Residential High Efficiency Central Air Conditioning Program
Program Type	Residential Rebate
Costs	
Total program budget	\$ 576,450
Administrative costs	\$ 105,479
Program Planning	\$ 535
Marketing costs	\$ 2,296
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 424,027
Direct Program Implementation	\$ 145,325
Evaluation	\$ 9,474
Total expenditures to date	\$ 1,061,913
Percent of total budget spent to date	184%

Participation	
Number of program applications received to date	2,684
Number of program applications <i>processed</i> to date ⁴	2,684
Number of processed applications <i>approved</i> to date ⁵	2,684
Percent of applications received to date that have been processed	100%
Carbon Emission Reductions (in tons)	
Total Acquired Net First-Year Carbon Emission Reductions To Date	354
Total Acquired Cumulative Net Carbon Emission Reductions To Date	354

NOTES:

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2009 Quarter 4
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDE01
Program Name	Small Business Services Energy Efficiency Program
Program Type	Commercial Retrofit
Acquired Impacts This Quarter	
Net first-year annual kWh ¹ acquired this quarter	5,961,366
Quarterly net first-year annual kWh Goal	23,068,624
Percent of quarterly Net kWh Goal Acquired	26%
Net Peak ² kW acquired this quarter	1,468
Quarterly Utility Net Peak kW Goal	5,366
Percent of quarterly Peak kW Goal Acquired	27%
Net First-year annual therms acquired this quarter	-
Quarterly Net Therm Goal	-
Percent of Quarterly Therm Goal Acquired	
Net Lifecycle kWh acquired this quarter	75,186,074
Net Lifecycle therms acquired this quarter	-
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	-
Kerosene	-
Oil	-
Propane	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	7,218,245
Net first-year annual kWh acquired to date as a percent of annual goal	10%
Net first-year annual kWh acquired to date as a percent of 3-year goal	3%
Net cumulative kWh acquired to date	7,218,245
Net utility peak kW reductions acquired to date	2,242
Net utility peak kW reductions acquired to date as a percent of utility annual goal	14%
Net utility peak kW reductions acquired to date as a percent of 3-year goal	4%
Net NYISO peak kW reductions acquired to date	2,242
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal	
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	90,758,308
Net Lifecycle therms acquired to date	0
Committed³ Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	0
Net Lifecycle kWh committed this quarter	0
Net Utility Peak kW committed this quarter	0
Net first-year annual therms committed this quarter	0
Net Lifecycle therms committed this quarter	0
Funds committed at this point in time	0
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this quarter	5,961,366
Net utility peak kW acquired & committed this quarter	1,468
Net First-year annual therms acquired & committed this quarter	-

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2009 Quarter 4
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID	
Program Name	NGRIDE01
Program Type	Small Business Services Energy Efficiency Program
Costs	Commercial Retrofit
Total program budget	\$ 18,458,016
Administrative costs	\$ 125,906
Program Planning	\$ 17,303
Marketing costs	\$ 124,385
Trade Ally Training	\$ -
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	\$ 2,127,323
Direct Program Implementation	\$ (44,072)
Evaluation	\$ (112,808)
Total expenditures to date	\$ 3,120,718
Percent of total budget spent to date	17%
Participation	
Number of program applications received to date	904
Number of program applications <i>processed</i> to date ⁴	536
Number of processed applications <i>approved</i> to date ⁵	368
Percent of applications received to date that have been processed	59%
Carbon Emission Reductions (in tons)	
Total Acquired Net First-Year Carbon Emission Reductions To Date	3,609
Total Acquired Cumulative Net Carbon Emission Reductions To Date	3,609
NOTES:	

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴ An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

⁵ The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ See *CO₂ Reduction Values* tab.

⁷ Until a naming convention for program ID is defined, the Company has used the first five characters to represent the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (com