

## Index of Charts and Descriptions

Corporate Organization Chart	Updated: 09/17/05
Shared Services	Updated: 04/01/06
Transmission	
• Organization Chart	Updated: 05/02/06
• Job Descriptions	Updated: 02/14/06
Transmission Finance	
• Organization Chart	Updated: 11/01/05
• Job Descriptions	Updated: 11/15/05
Transmission Network Planning and Operations	
• Organization Chart	Updated: 07/25/06
• Job Descriptions	Updated: 07/25/06
Transmission Network Operations	
• Organization Chart	Updated: 07/25/06
• Job Descriptions	Updated: 03/21/06
National Grid USA	
• Organization Chart	Updated: 08/08/06
• Job Descriptions	Updated: 08/08/06
National Grid USA Operations	
• Organization Chart	Updated: 04/01/06
• Job Descriptions	Updated: 04/01/06
Business Service MA and NH	
• Organization Chart	Updated: 07/25/06
• Job Descriptions	Updated: 05/02/06
Business Service RI	
• Organization Chart	Updated: 04/01/06
• Job Descriptions	Updated: 04/01/06
Operations	
• Organization Chart	Updated: 08/08/06
• Job Descriptions	Updated: 08/08/06
Distribution Operations	
• Organization Chart	Updated: 04/01/06
• Job Descriptions	Updated: 04/01/06

## Contract Management

- Organization Chart Updated: 07/25/06
- Job Descriptions Updated: 07/25/06

## Distribution Network Services

- Organization Chart Updated: 05/02/06
- Job Descriptions Updated: 05/02/06

## New England Distribution Dispatch and Control

- Organization Chart Updated: 04/01/06
- Job Descriptions Updated: 04/01/06

## New York Distribution Dispatch and Control

- Organization Chart Updated: 04/01/06
- Job Descriptions Updated: 04/01/06

## Lab and Testing Services

- Organization Chart Updated: 04/01/06
- Job Descriptions Updated: 05/02/06

## Fleet Management

- Organization Chart Updated: 04/01/06
- Job Descriptions Updated: 05/02/06

## Engineering and Asset Management

- Organization Chart Updated: 05/02/06
- Job Descriptions Updated: 05/02/06

## Engineering Services

- Organization Chart Updated: 07/25/06
- Job Descriptions Updated: 07/25/06

## Technical Training

- Organization Chart Updated: 04/01/06
- Job Descriptions Updated: 05/02/06

## New England and New York Construction and Maintenance Services

- Organization Chart Updated: 02/07/06
- Job Descriptions Updated: 04/01/06

## Process and Systems

- Organization Chart Updated: 04/01/06
- Job Descriptions Updated: 04/01/06

## Distribution Investment Management

- Organization Chart Updated: 02/07/06
- Job Descriptions Updated: 04/01/06

## Gas Delivery

- Organization Chart Updated: 07/25/06
- Job Descriptions Updated: 04/01/06

## Engineering and Asset Management

- Organization Chart Updated: 07/25/06
- Job Descriptions Updated: 07/25/06

## Asset Strategy and Performance

- Organization Chart Updated: 01/24/06
- Job Descriptions Updated: 04/01/06

## New York Distribution

- Organization Chart Updated: 06/20/06
- Job Descriptions Updated: 05/02/06

## Business Services and Economic Development

- Organization Chart Updated: 07/25/06
- Job Descriptions Updated: 05/02/06

## Customer Service Centers

- Organization Chart Updated: 06/20/06
- Job Descriptions Updated: 05/02/06

## Customer Service Programs

- Organization Chart Updated: 06/20/06
- Job Descriptions Updated: 05/02/06

## Customer Satisfaction and Strategic Planning and Support

- Organization Chart Updated: 07/25/06
- Job Descriptions Updated: 07/25/06

## Environmental

- Organization Chart Updated: 07/25/06
- Job Descriptions Updated: 04/01/06

## Supply Chain Management

- Organization Chart Updated: 05/09/06
- Job Descriptions Updated: 04/01/06

## Real Estate Management and Property Tax

- Organization Chart Updated: 02/14/06
- Job Descriptions Updated: 04/01/06

## Property and Real Estate Management Facilities

- Organization Chart Updated: 07/19/05
- Job Descriptions Updated: 07/19/05

## Information Technology

- Organization Chart Updated: 04/04/06
- Job Descriptions Updated: 04/01/06

## Information Technology Infrastructure

- Organization Chart Updated: 09/06/05
- Job Descriptions Updated: 07/19/05

## Information Technology Application Development

- Organization Chart Updated: 10/25/05
- Job Descriptions Updated: 10/25/05

## Business Development

- Organization Chart Updated: 07/25/06
- Job Descriptions Updated: 07/19/05

## Finance

- Organization Chart Updated: 05/02/06
- Job Descriptions Updated: 05/09/06

## Finance Controller

- Organization Chart Updated: 01/03/06
- Job Descriptions Updated: 09/27/05

## Regulatory Affairs and Energy Supply

- Organization Chart Updated: 04/01/06
- Job Descriptions Updated: 04/01/06

## Human Resources

- Organization Chart Updated: 04/06/06
- Job Descriptions Updated: 04/01/06

## Legal and External Relations

- Organization Chart Updated: 07/25/06
- Job Descriptions Updated: 07/25/06

New York Energy Supply

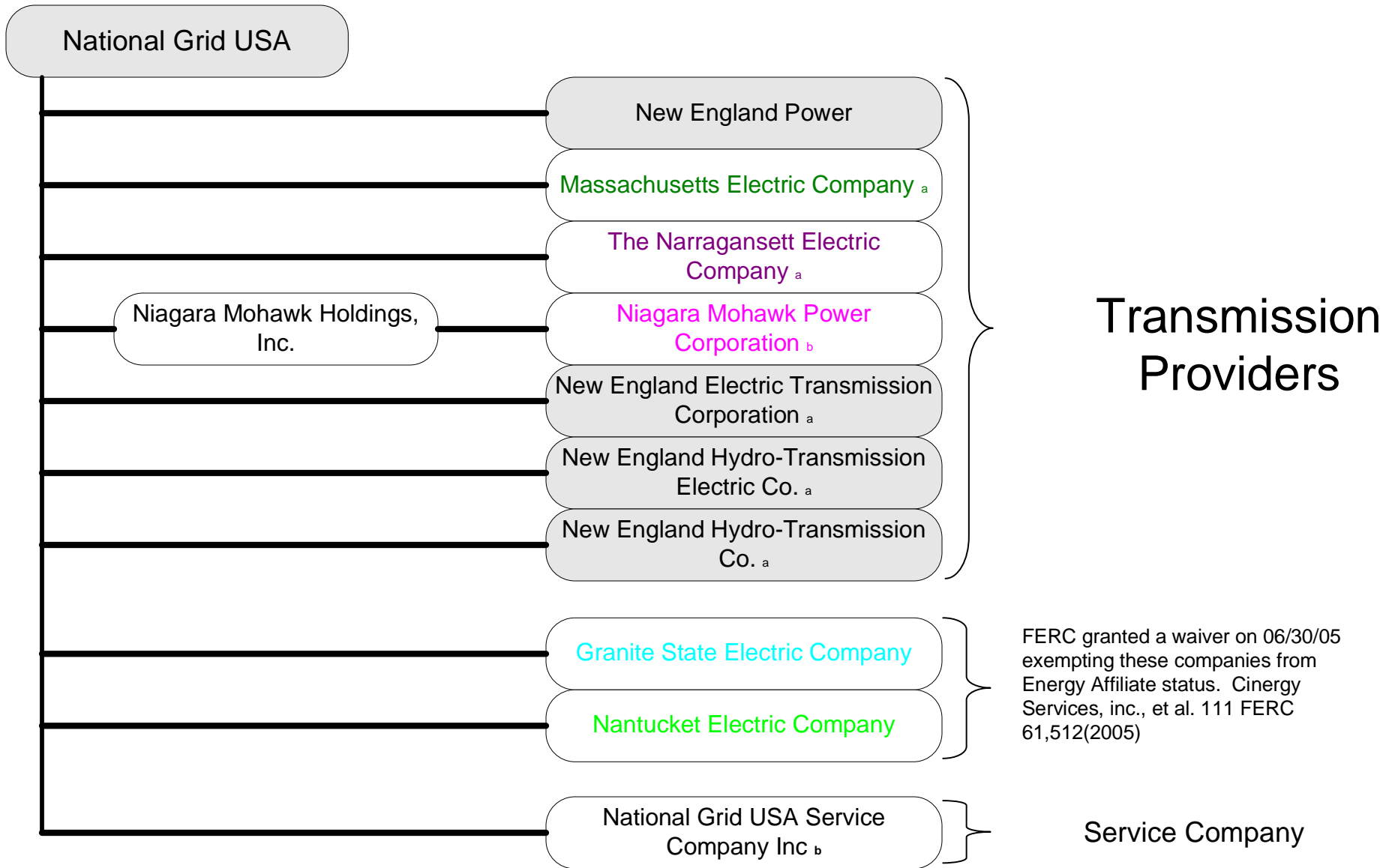
- Organization Chart
- Job Descriptions

Updated: 05/02/06

Updated: 05/02/06

Color Key:

Granite State Electric:	Light Blue
Nantucket Electric:	Lime Green
Narragansett Electric:	Purple
Niagara Mohawk:	Pink
Massachusetts Electric:	Green
Sales and Marketing Related:	Red
National Grid Service Co:	Black
Transmission Related:	Blue



a) See explanatory footnote next page

b) Includes **transmission function** employees, employees engaged in **Marketing, Sales** or Energy Affiliate activities, and shared support units. The shared support units are identified and described in the document posted under Shared Services.

a) Massachusetts Electric Company and The Narragansett Electric Company own transmission facilities and are classified as “transmission Providers” under Order No. 2004. However, they do not provide transmission service under Order No. 888/889. Instead, these facilities are controlled and operated by New England Power as part of its integrated transmission system pursuant to the integrated facilities provisions of its FERC Electric Tariff, Original Volume No.1, Schedule III-B.

Similarly, New England Electric Transmission Company, New England Hydro-Transmission Company, and New England Hydro-Transmission Electric Company (collectively “the Hydro Companies”) are also all designated as “transmission providers” because they collectively own a high voltage, direct current transmission facility but do not provide transmission service over that facility. Instead the capacity has been fully subscribed by supporting utilities who have exclusive rights to use their respective shares of the capacity. New England Power Company is one such supporting utility, and it provides transmission service over its respective share of the facility under ISO-NE’s open access transmission tariff. See *New England Hydro-Transmission Corporation, et al.*, 39 FERC ¶ 61,288 (1987) (order approving various agreements including Support Agreements); *Northern States Power Company (Minnesota), et al.*, 76 FERC ¶ 61,250 at 62,296 (1996), *order on rehearing, Black Creek Hydro, Inc. et al.*, 77 FERC ¶ 61,232 at 61,943 (1996) (granting waiver of Order No. 888 for the Hydro Companies).

## Shared Services

**Human Resources Services** – consults and collaborates with management to develop and implement HR strategies in the areas of workforce planning, employment, organizational design, organizational development and performance management.

**Labor Relations** – responsible for negotiation, interpretation and administration of collective bargaining agreements.

**Employee Services** – responsible for employee transactions, employee call center, policy interpretation, maintenance of personnel records, complaint investigations and compliance with applicable laws and rules affecting employees.

**Payroll** – responsible for all aspects of payroll processing.

**HR IS** – responsible for human resources data needs.

**Health & Welfare Plan** – responsible for the design, implementation and management of welfare benefit plans.

**Compensation** – designs, plans, implements and administers corporate compensation programs, policies and procedures including incentive plans.

**Corporate Security** – management of all aspects of security, including contract security, threat management, and liaison with state and federal law enforcement.

**Corporate Communications** – management of media relations, employee communications, customer communications, corporate advertising and marketing, and community relations.

**Transmission and Federal Affairs** – responsible for federal regulatory affairs and legal support for the Transmission organization.

**Commercial** – responsible for corporate and commercial legal matters.

**Regulatory** – responsible for state regulatory affairs.

**Property** – responsible for property and real estate matters and transactions.

**Litigation** - responsible for commercial litigation, environmental law, personal injury and property damage claims and compliance.

**Ethics & Compliance** – responsible for governance and compliance related programs and initiatives, including standards of conduct, ethics, risk and compliance management, and environmental and safety compliance audit.

**Internal Audit** – is responsible for providing Management and the Audit Committee and the Board of National Grid Transco with an independent assessment of the adequacy and effectiveness of the Company's management systems and related controls.

**IT Infrastructure** – responsible for the design, deployment, and operations of the computing and communications infrastructure, as well as the Energy Management Systems used to operate the electric system within the National Grid service territory.

**Applications Development** – responsible for the development, configuration, and support of business software applications.

**Strategy & Planning** – provides support and planning services related to enterprise architecture, cyber security, cost accounting and budgeting, contract and asset management and disaster recovery.

**Treasury Services** – provides corporate finance and banking services to all entities within the National Grid USA group of companies.

**Investment Management** – is responsible for overseeing the investments in the employee benefit trusts.

**Claims** – investigates, evaluates and disposes of third party claims.

**Revenue Accounting** – responsible for revenue reporting, account receivable and miscellaneous billing.

**Financial Reporting** – responsible for creating, summarizing, and reporting financial statements and disclosures to the parent company and third parties.

**System Support** – ensures the effective operation and use of the ERP systems by working with business owners, Information Technology, and ERP Support.

**Accounting Services** – responsible for maintaining the financial books and records of the National Grid USA group of companies.

**Corporate Tax** – responsible for tax return compliance, managing federal and state audits, tax research and planning, and accounting for income taxes.

**Real Estate Management & Property Tax** – responsible for managing property tax and acquiring and disposing of real estate rights.

**Forecasting, Budgeting and Planning** – is responsible for the consolidation and reporting of all National Grid USA financial forecasts, budgets and business plans to NGT Corporate Finance.

**Substation Engineering** – operational and design support for substations

**Delivery Engineering** – operational and design support for power lines

**Protection & Meter Engineering** – operational and design support for power system controls and metering

**Lab and Testing Services** – meter and rubber goods testing and services, field and laboratory services, and instrument service and repair.

**T&D Systems Engineering** – system performance and asset strategy analysis, benchmarking and R&D.

**Technical Training** – technical training for electric and gas businesses

**Environmental** – environmental compliance support services

**Meter & Data Services** – acquire, process, analyze and distribute energy information for use in market settlement and customer billing

**Process & Systems** – development, implementation, and ongoing user support of operations applications

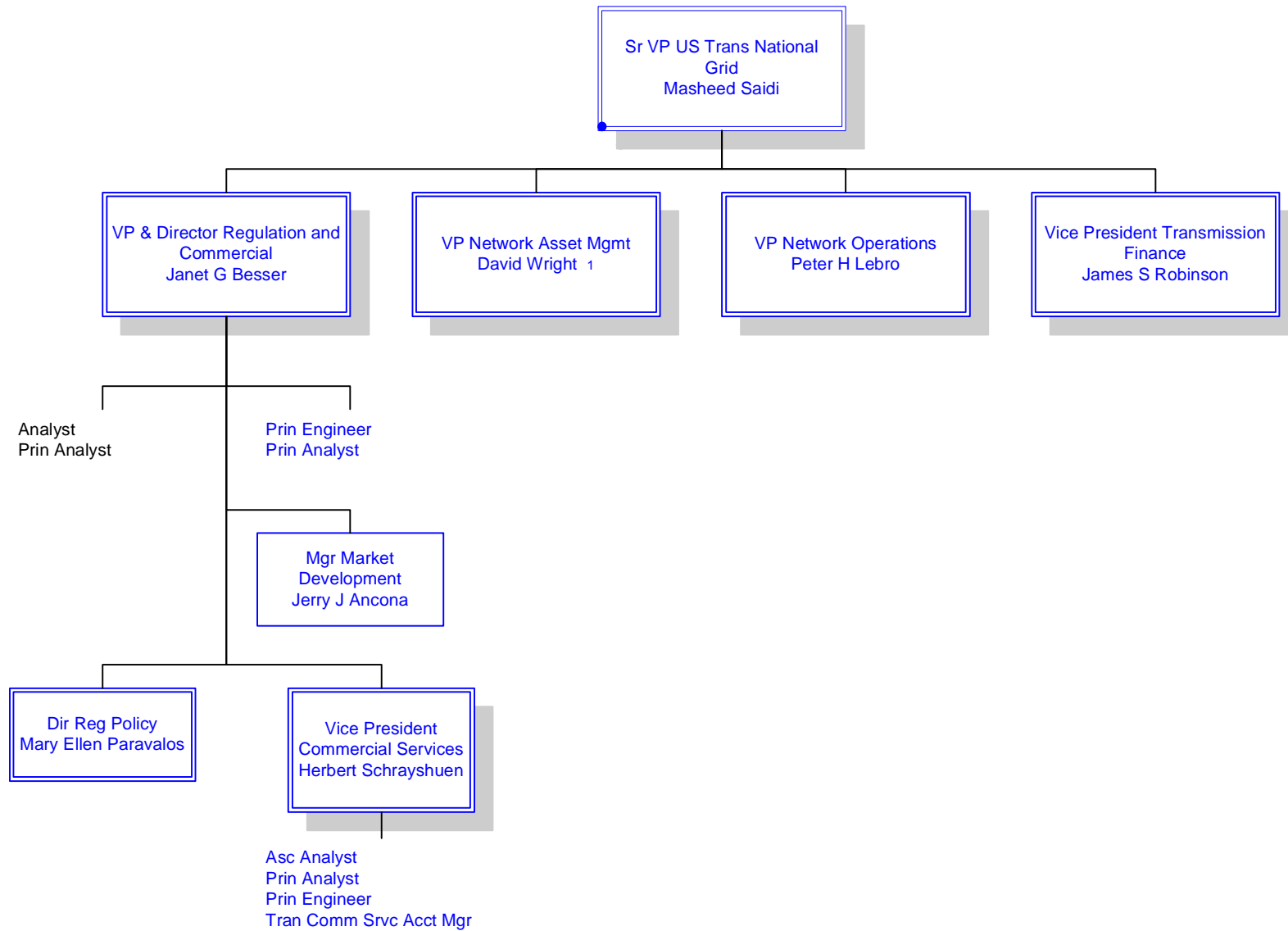
**Fleet Management** – asset management including service and repair of corporate transportation fleet.

**Supply Chain** – procurement, accounts payable, and inventory management services.

**Facilities Asset Management** – operation and maintenance of employee occupied facilities

**Health and Safety Services** – provides regulatory required records and reporting of occupational injuries, safety committee and management professional support, safety observation tours, medical surveillance and DOT required reporting, Employee Assistance Program, and regulatory guidance, interpretation, and accompanying policies and procedures.

# Transmission



1 On assignment from the UK

**NOTE:** The positions and individuals depicted in blue on this page are National Grid USA Service Co employees

Last Updated 05/02/06

Job Descriptions









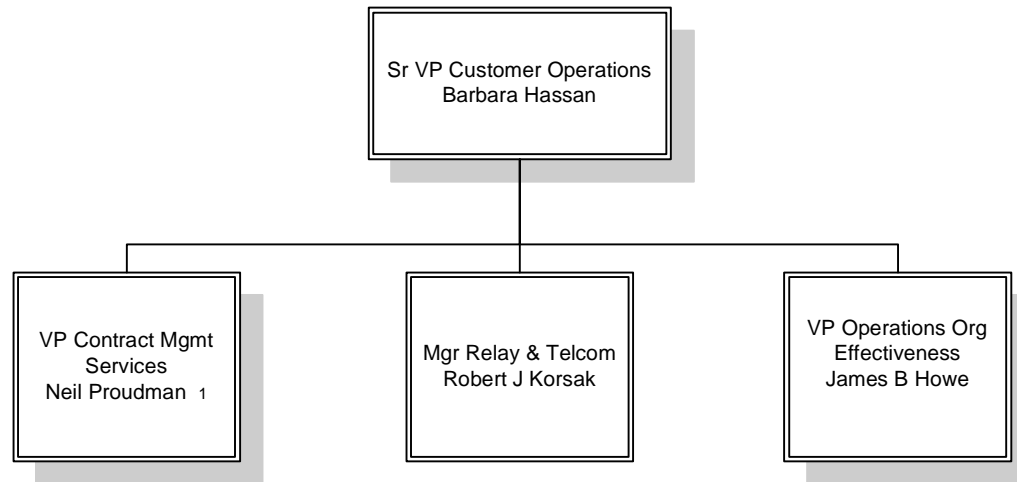






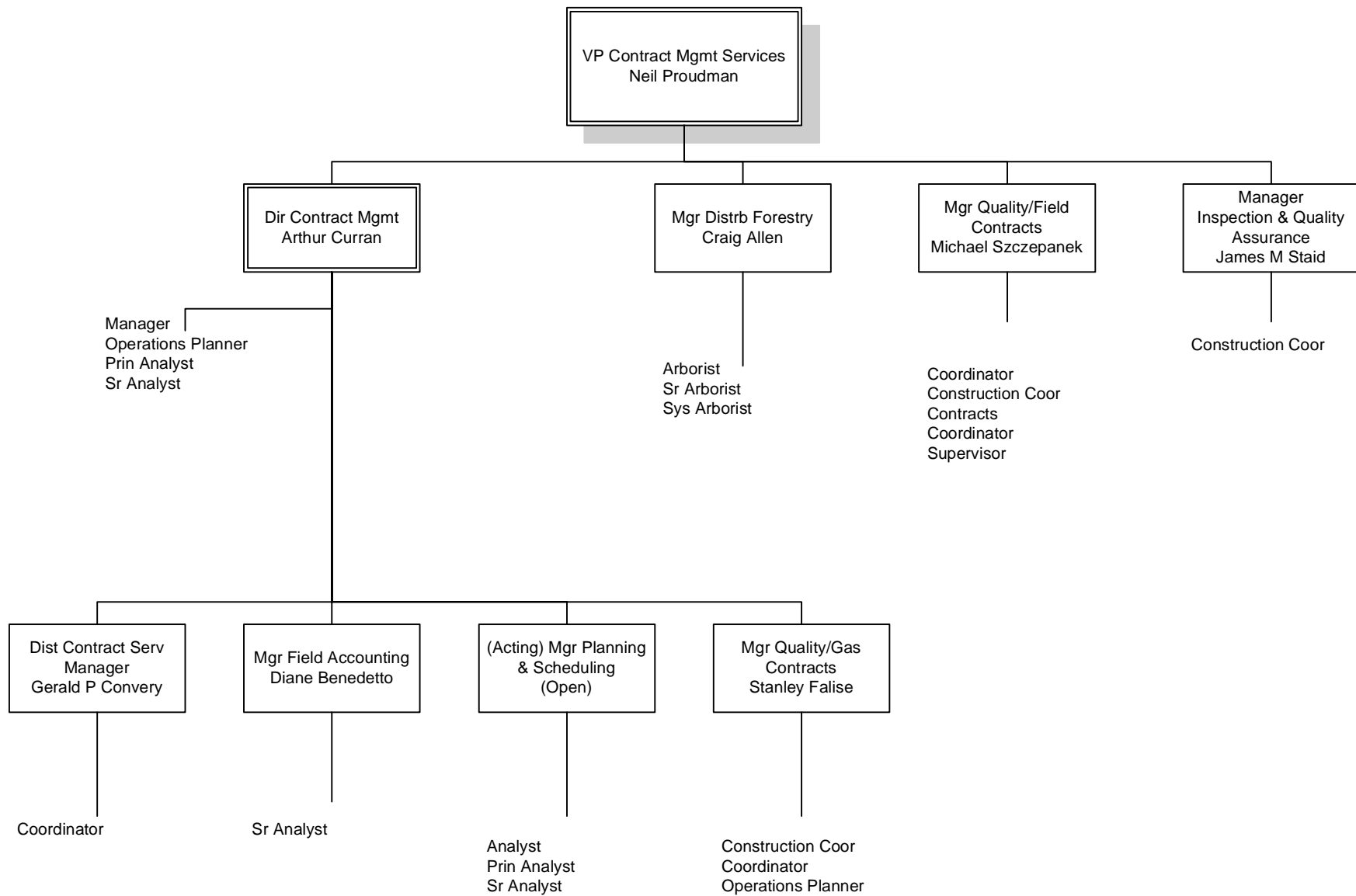


## Distribution Operations

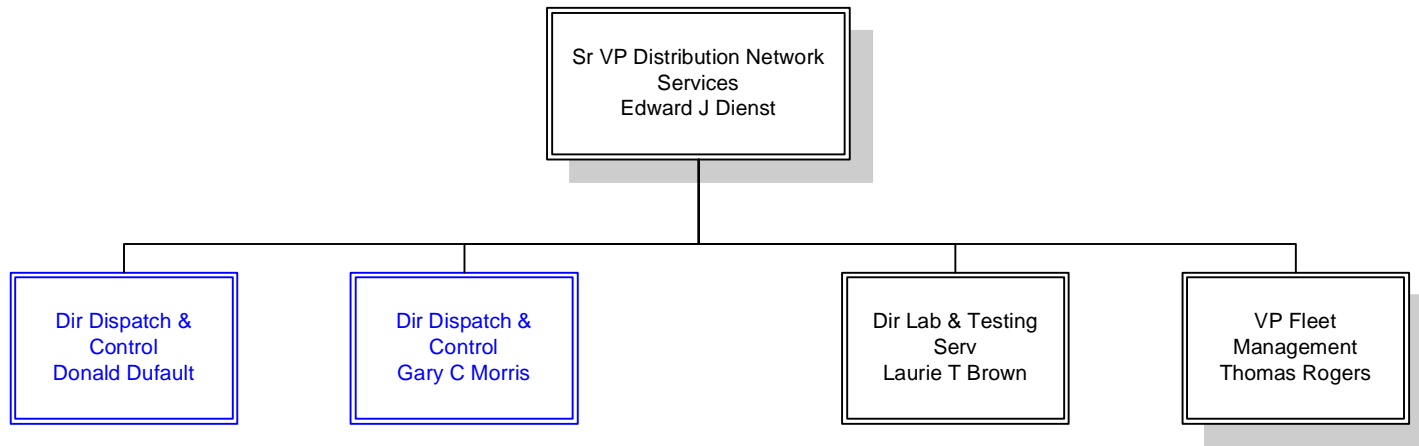


<sup>1</sup> This individual is on assignment from the UK

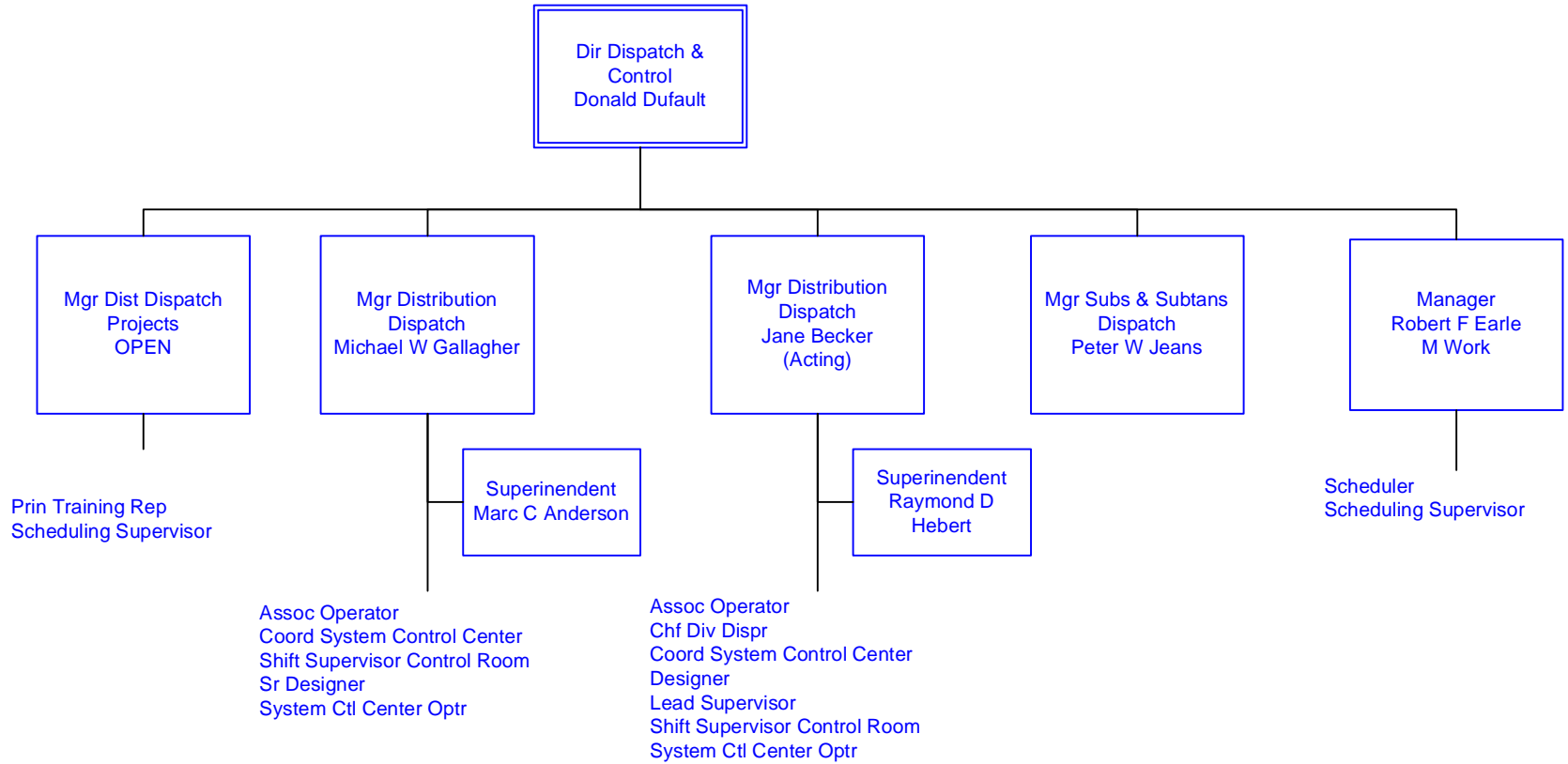
# Contract Management



# Distribution Network Services



# New England Distribution Dispatch and Control

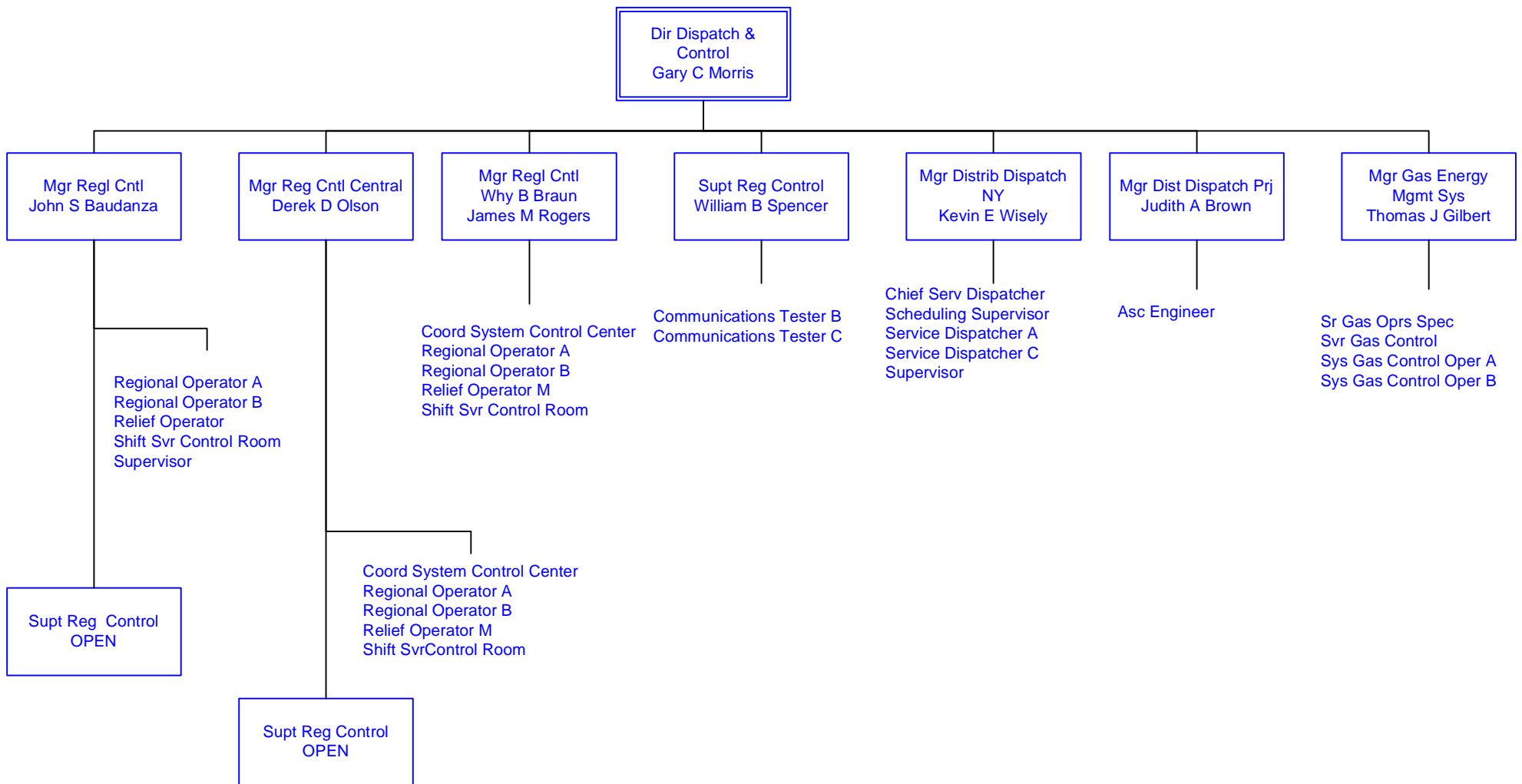


**NOTE:** The positions and individuals depicted in blue on this page are National Grid USA Service Co employees

Last Updated 04/01/06

Job Descriptions

# New York Distribution Dispatch and Control

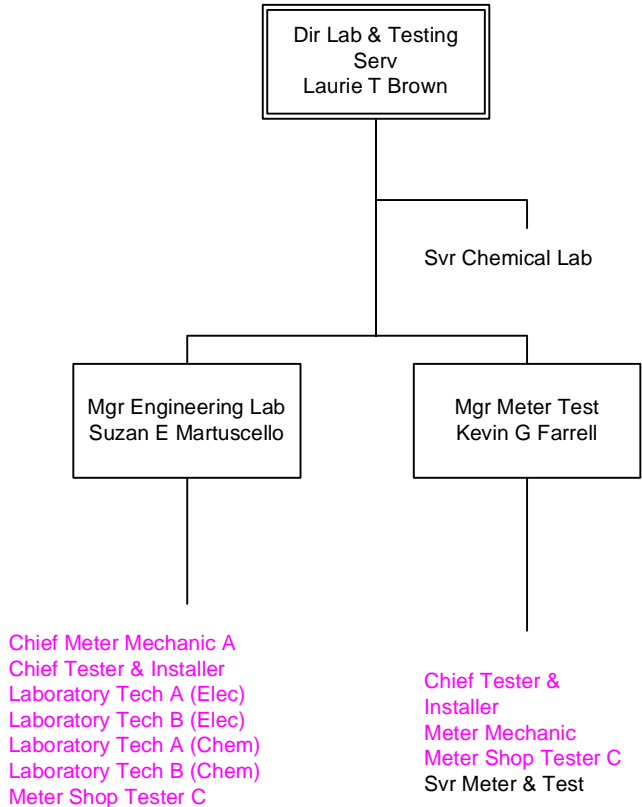


NOTE: The positions and individuals depicted in blue on this page are Niagara Mohawk employees

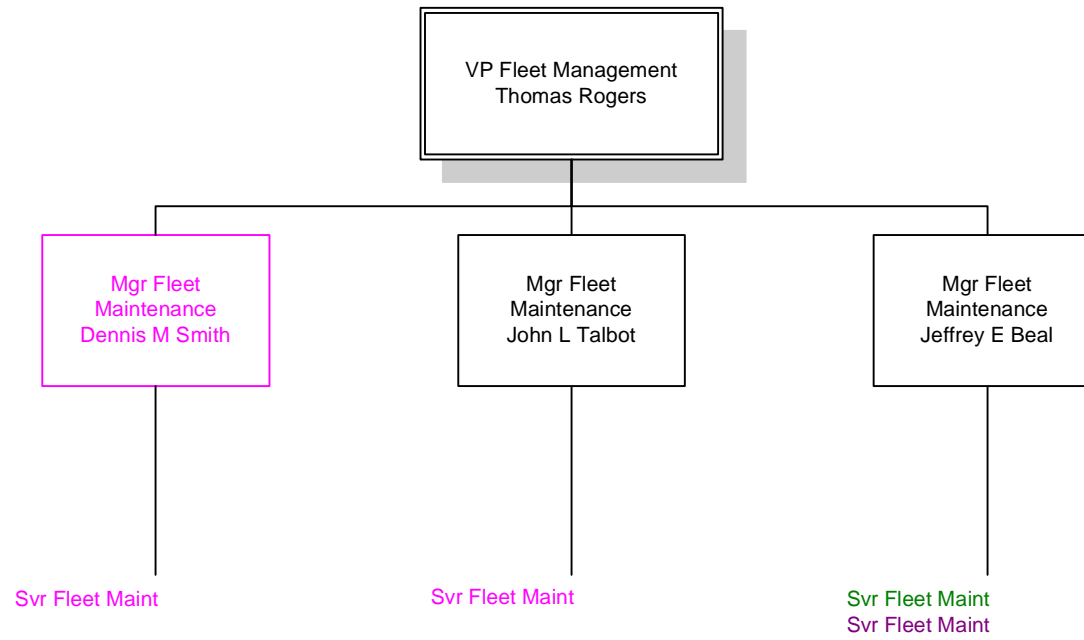
Last Updated 04/01/06

Job Descriptions

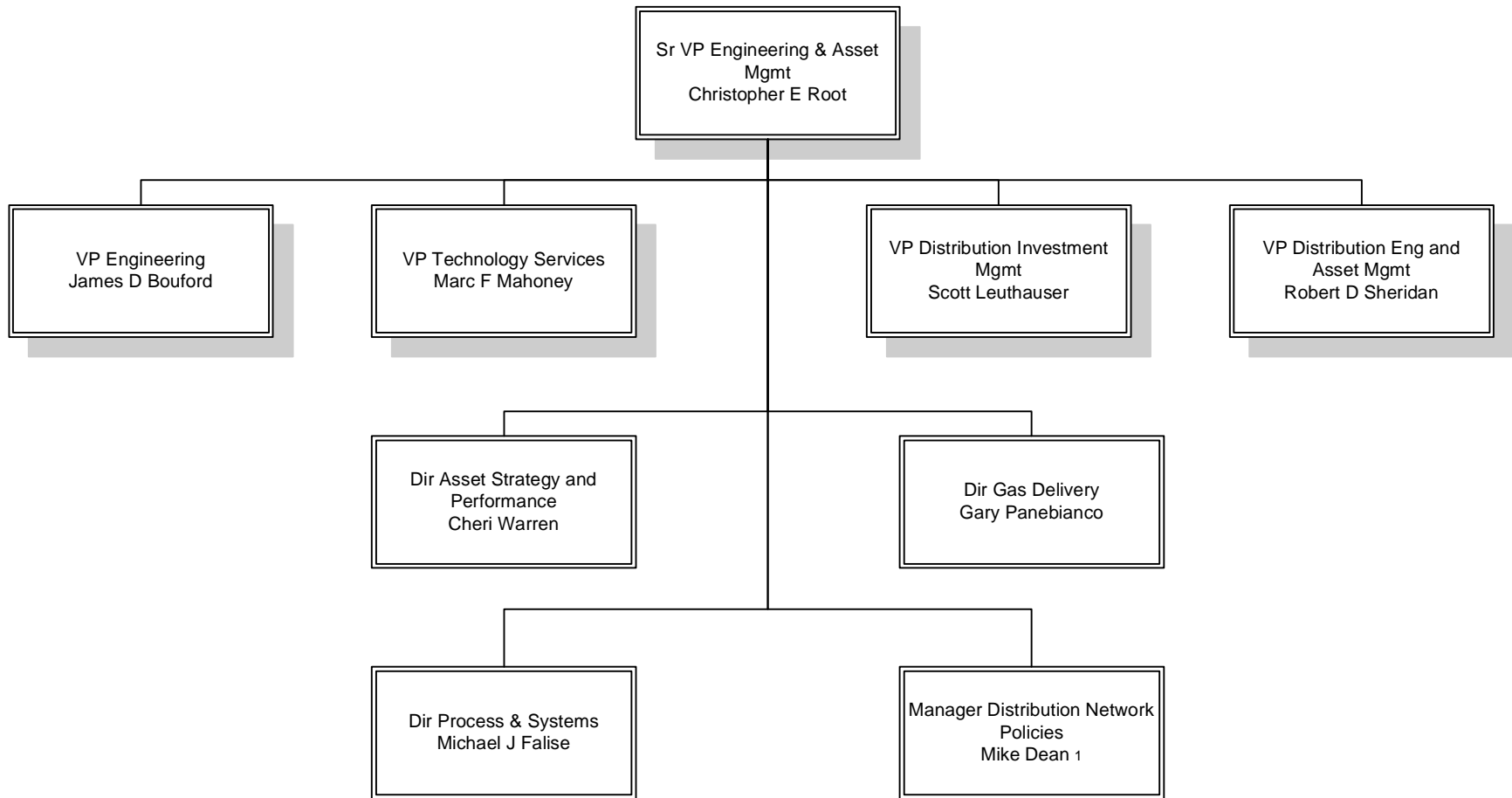
**Lab and Testing Services**



# Fleet Management



# Engineering and Asset Management

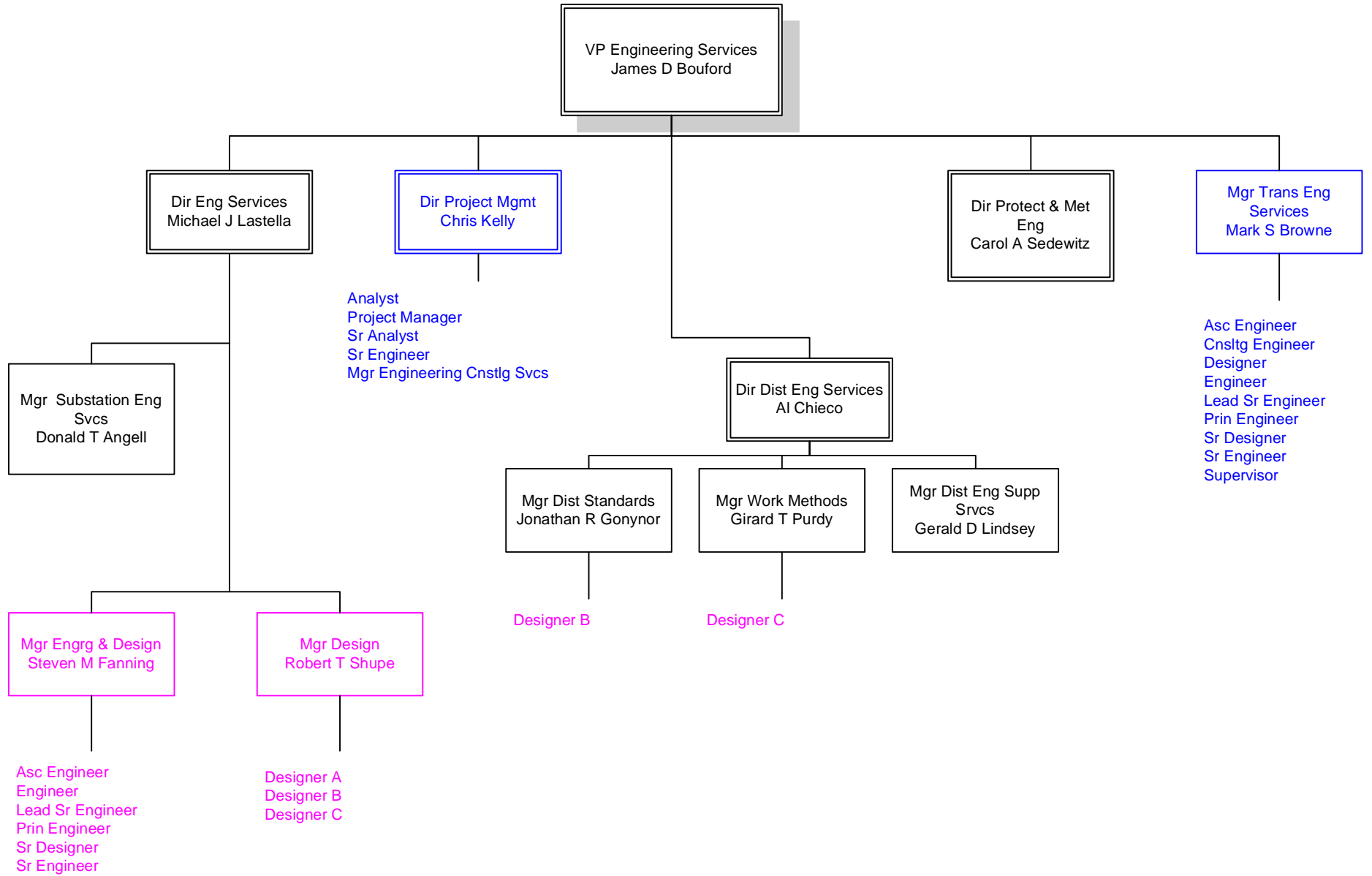


1 On assignment from the UK

Last Updated 05/02/06

Job Descriptions

# Engineering Services

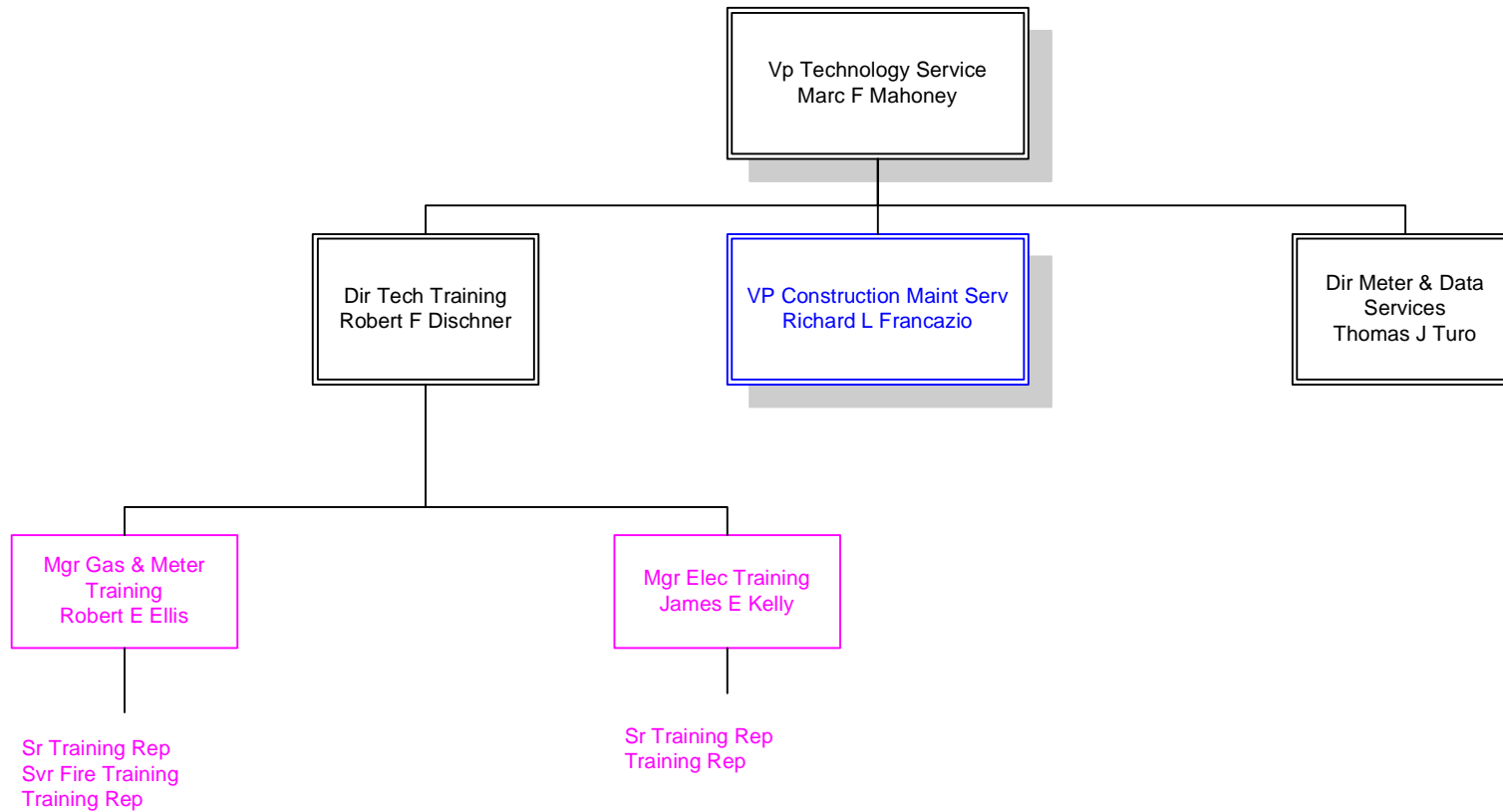


**NOTE:** The positions and individuals depicted in blue on this page are National Grid USA Service Co employees

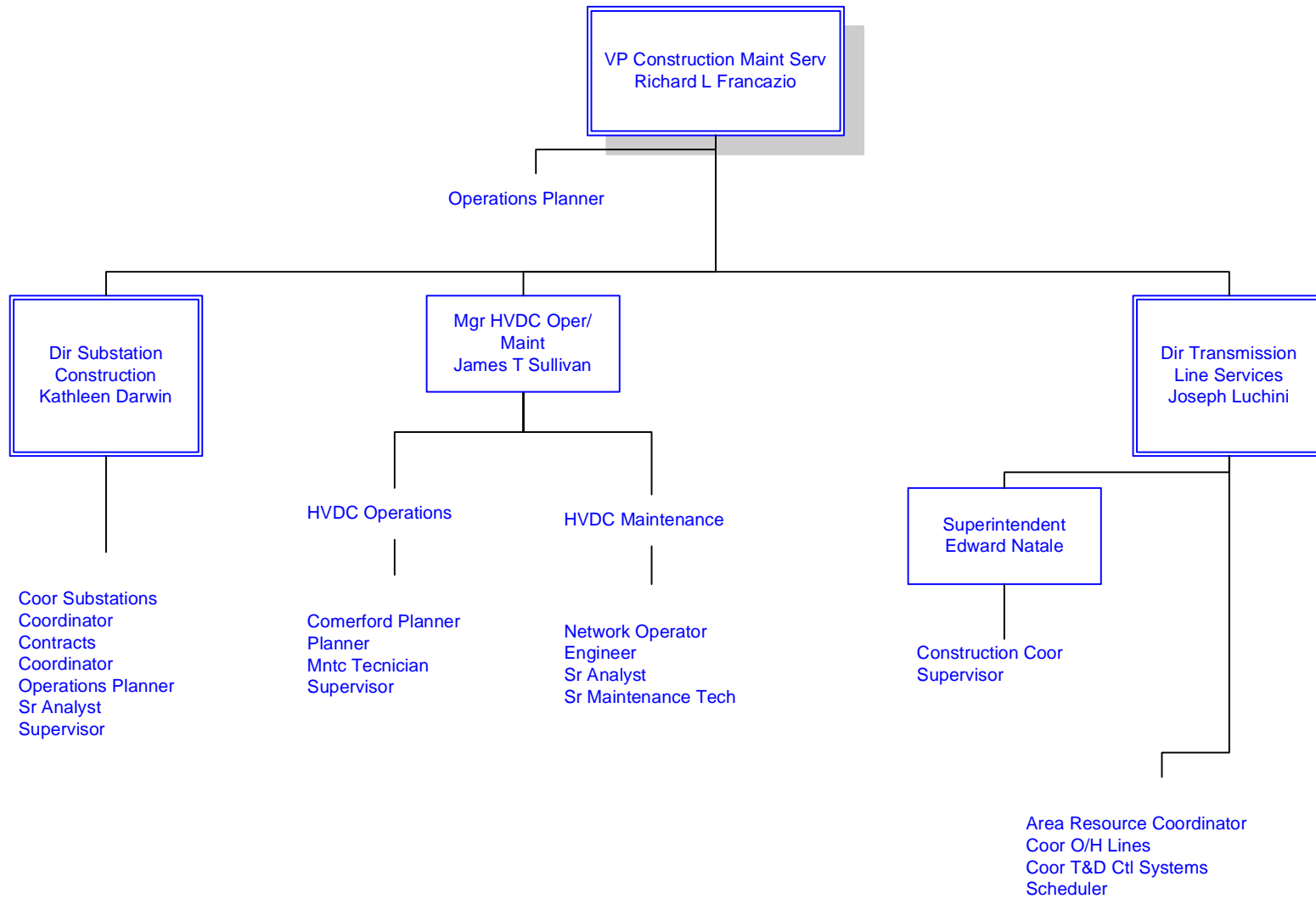
Last Updated 07/25/06

Job Descriptions

# Technical Training



# New England and New York Construction and Maintenance Services



**NOTE:** The positions and individuals depicted in blue on this page are National Grid USA Service Co employees

Last Updated 02/07/06

Job Descriptions

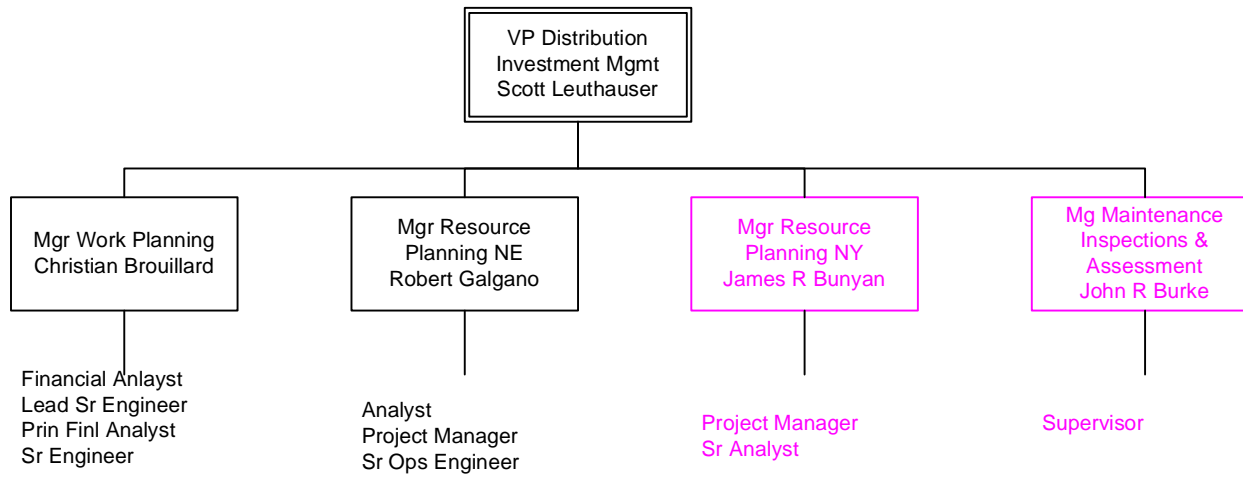
## Process and Systems

Dir Process &  
Systems  
Michael J Falise

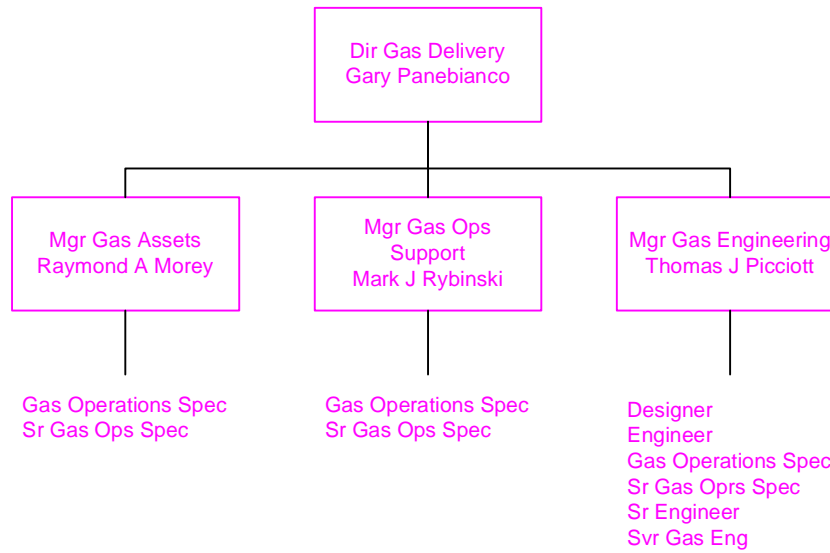
System Support  
Manager  
Brian J Miller

Blueprint & Photostat Oper B  
Plnt Invent Recorder A  
Plnt Invent Recorder B

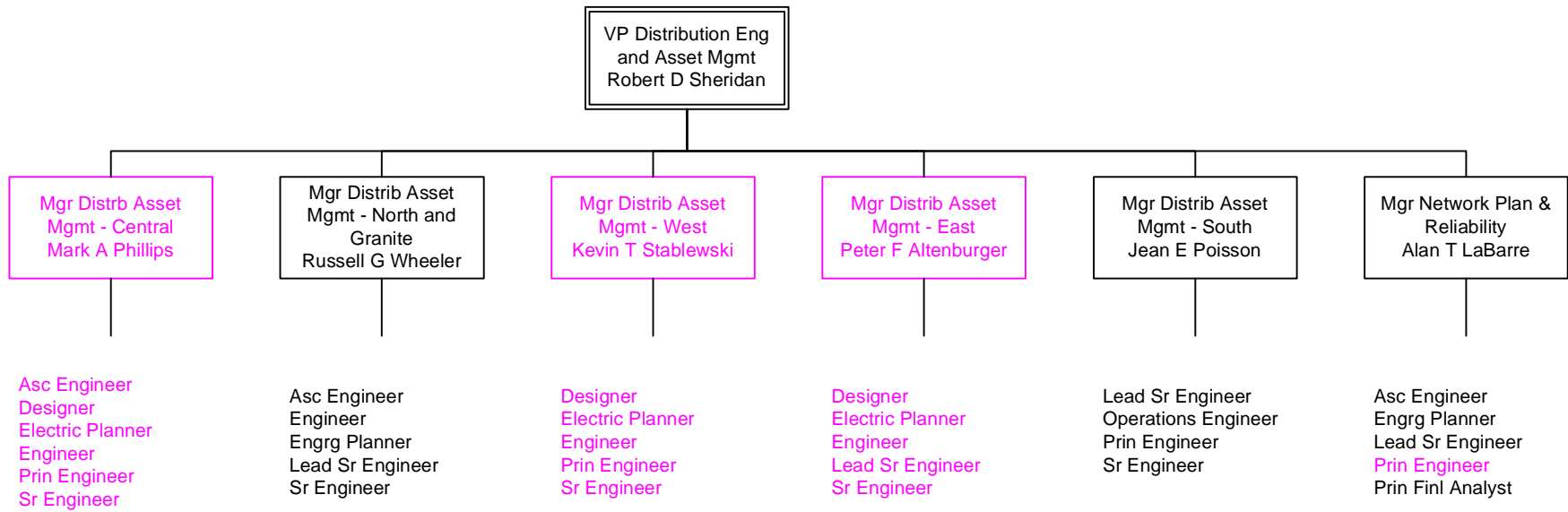
# Distribution Investment Management



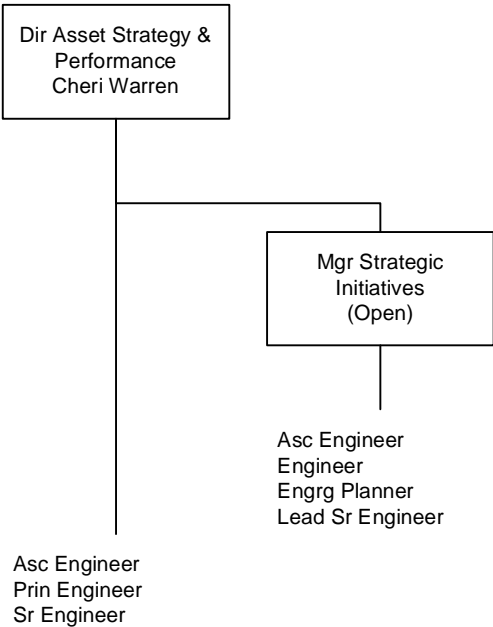
# Gas Delivery



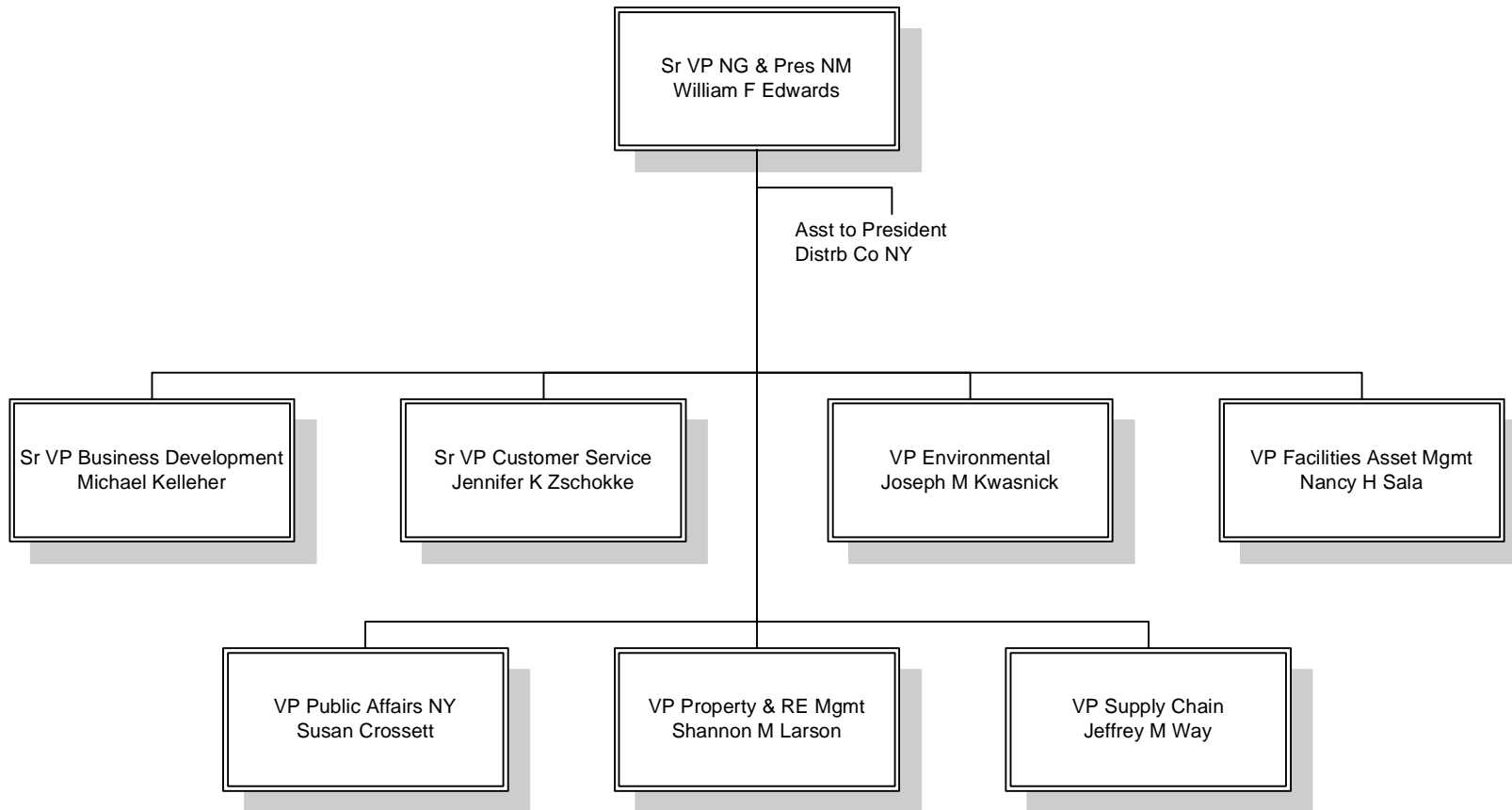
# Engineering and Asset Management



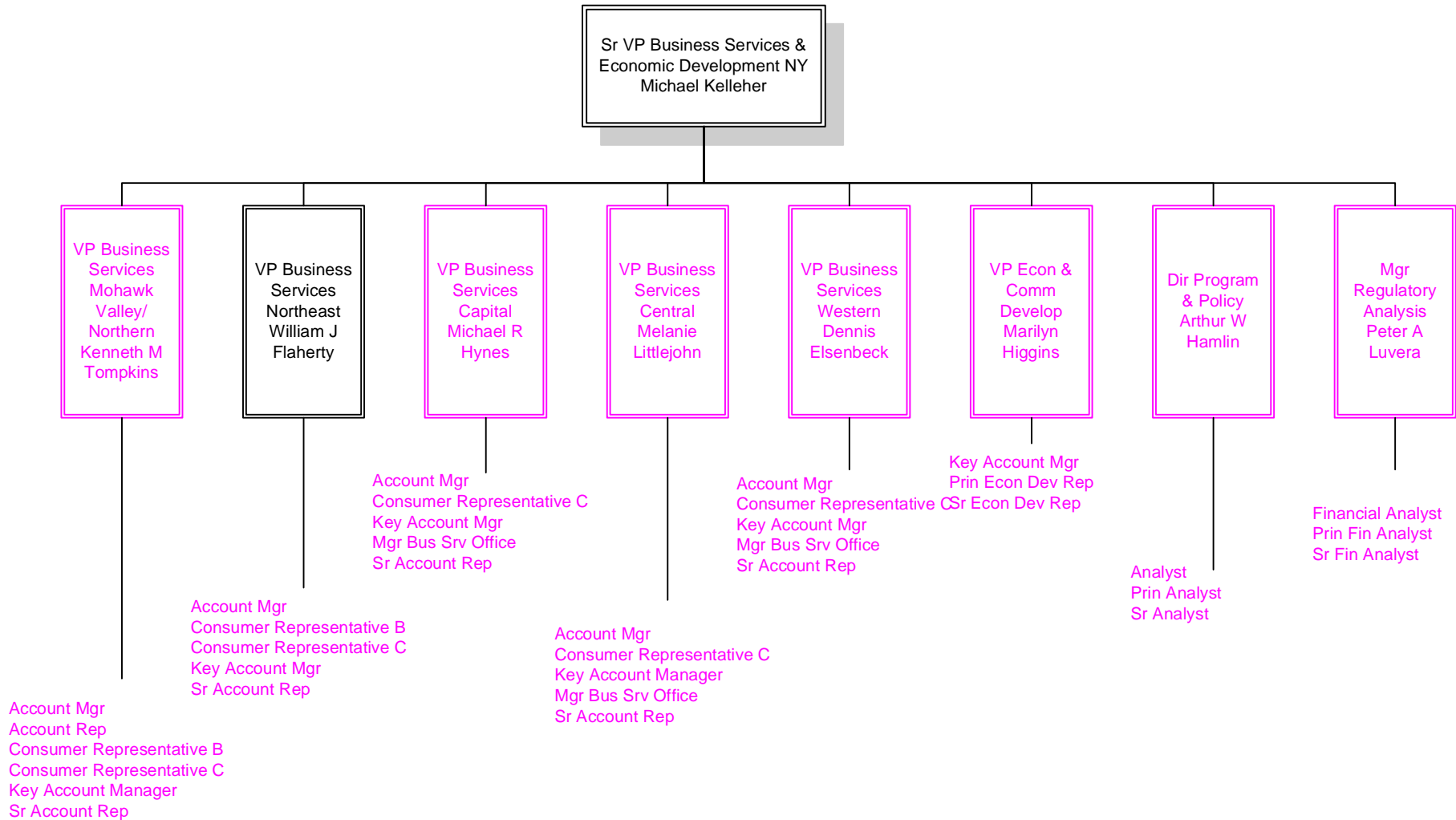
**Asset Strategy and Performance**



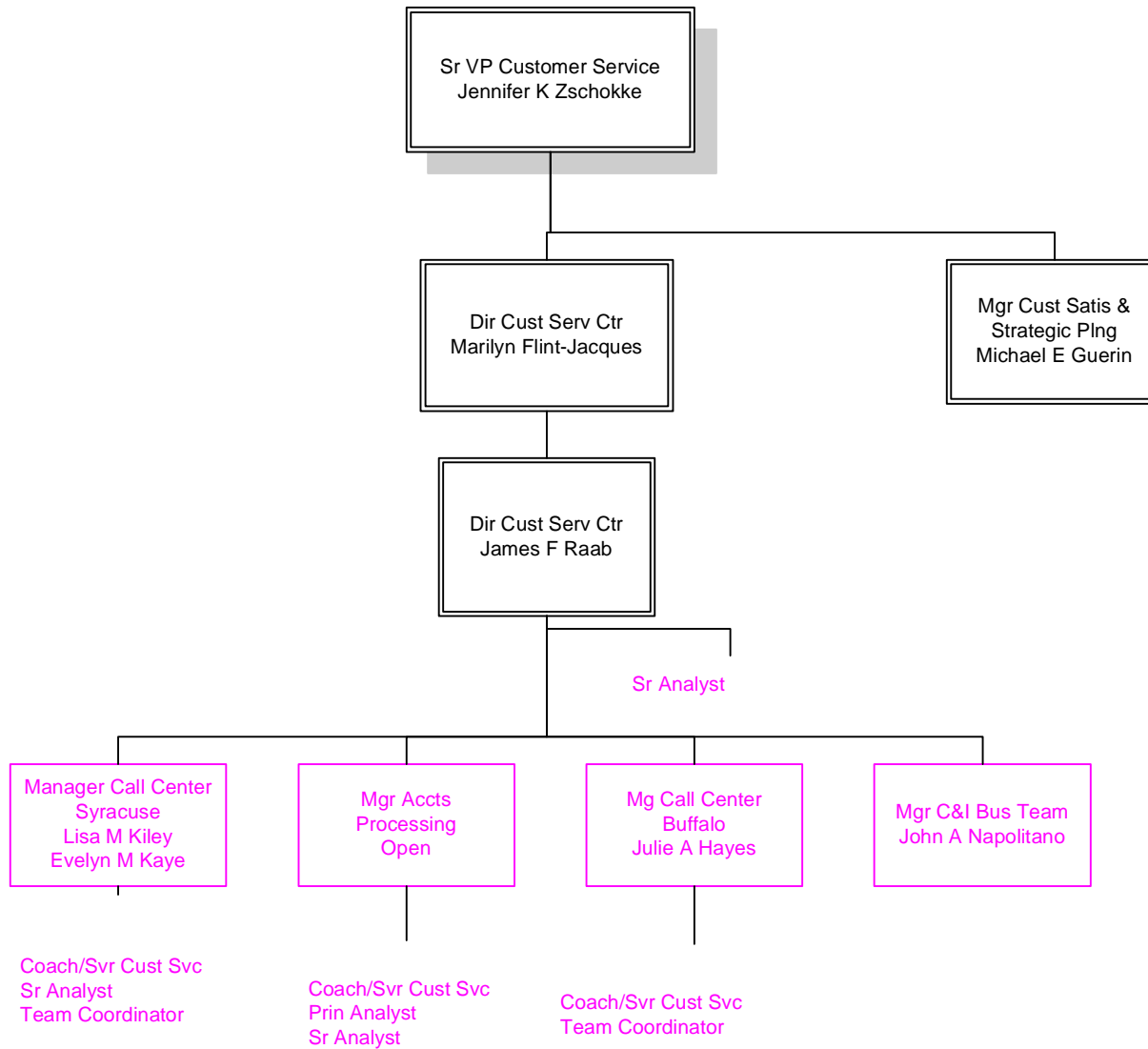
## New York Distribution



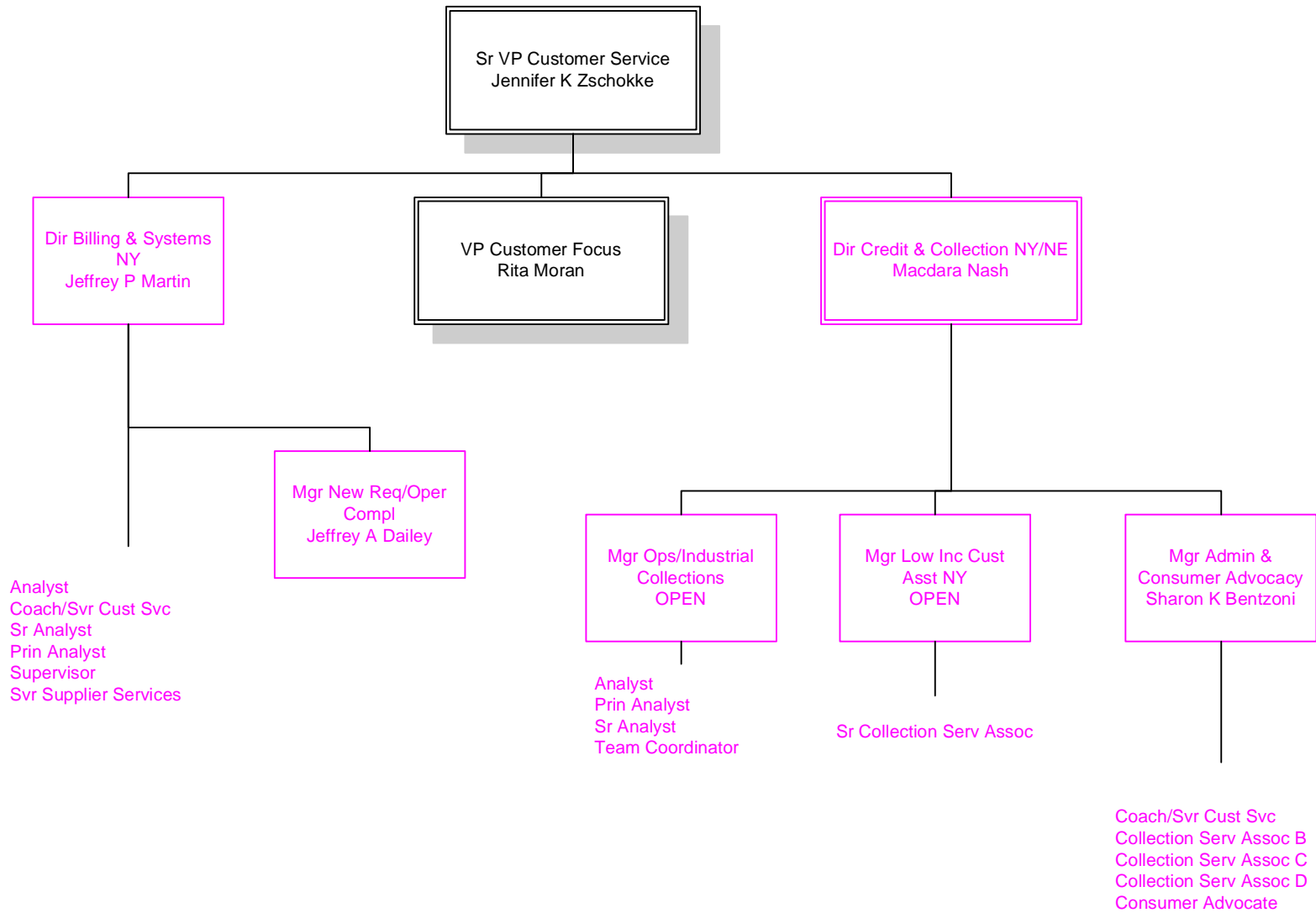
# Business Services and Economic Development



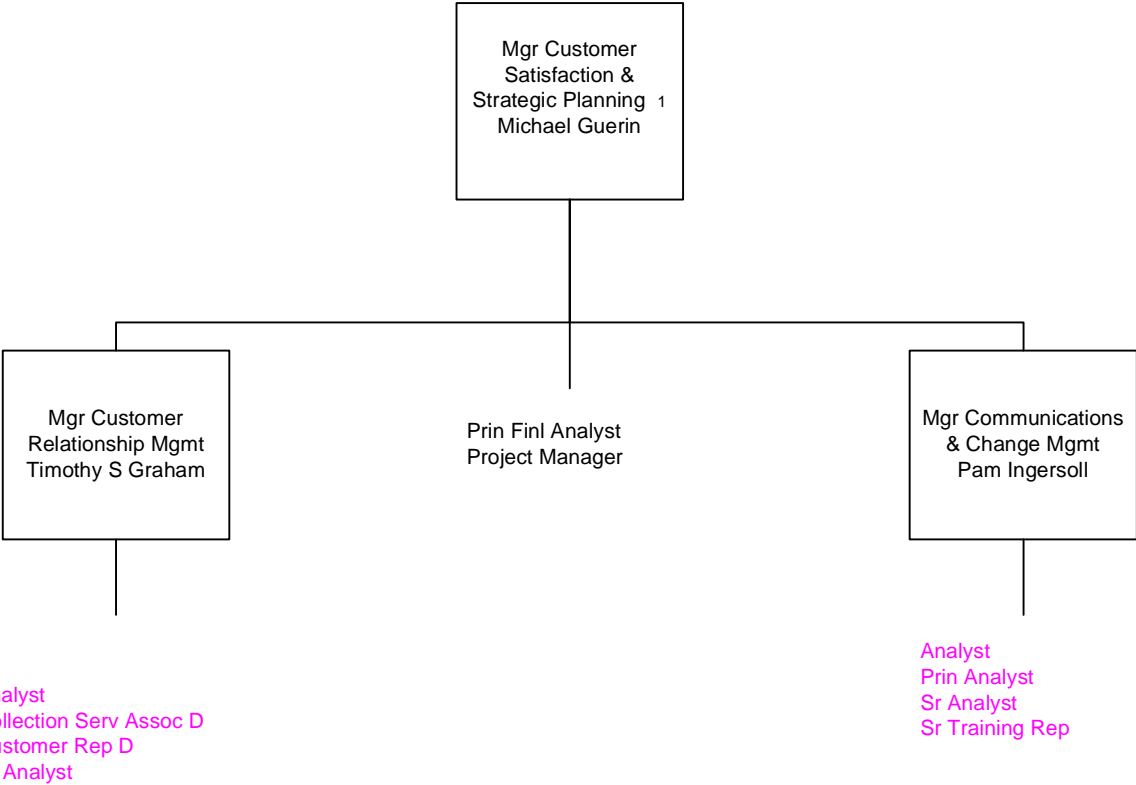
# Customer Service Centers



# Customer Service Programs

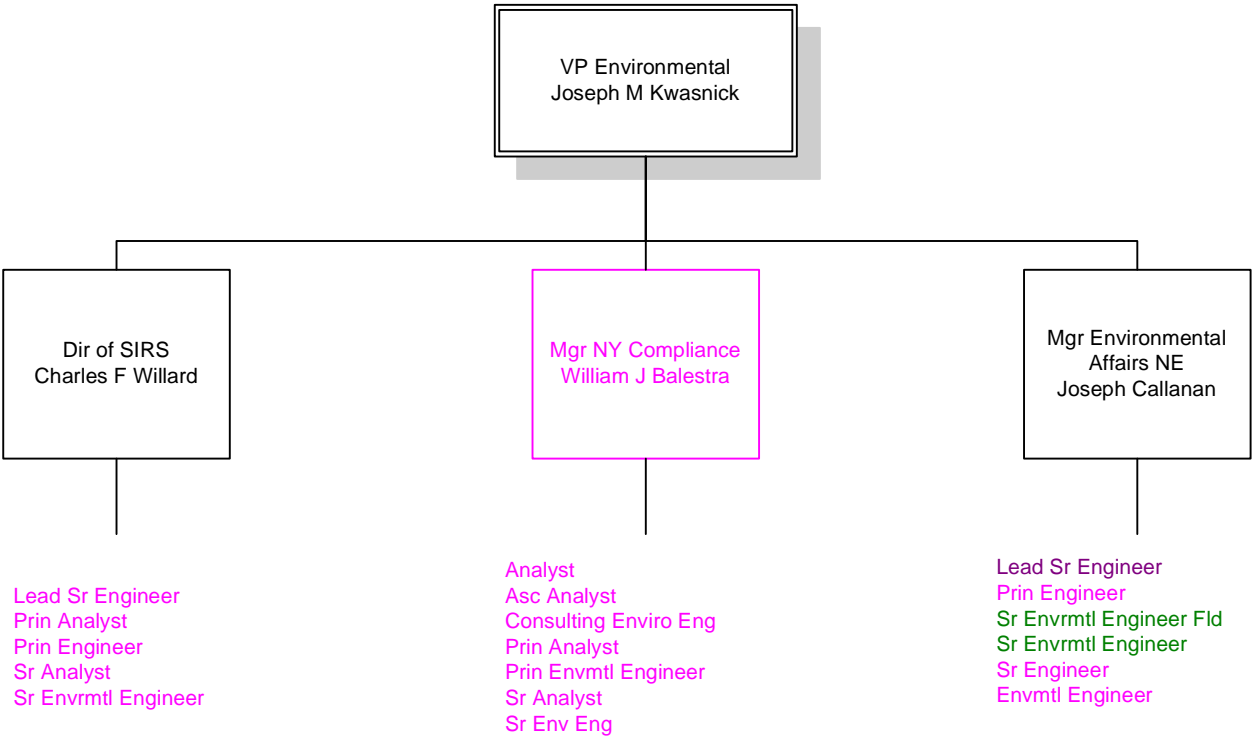


# Customer Satisfaction and Strategic Planning and Support

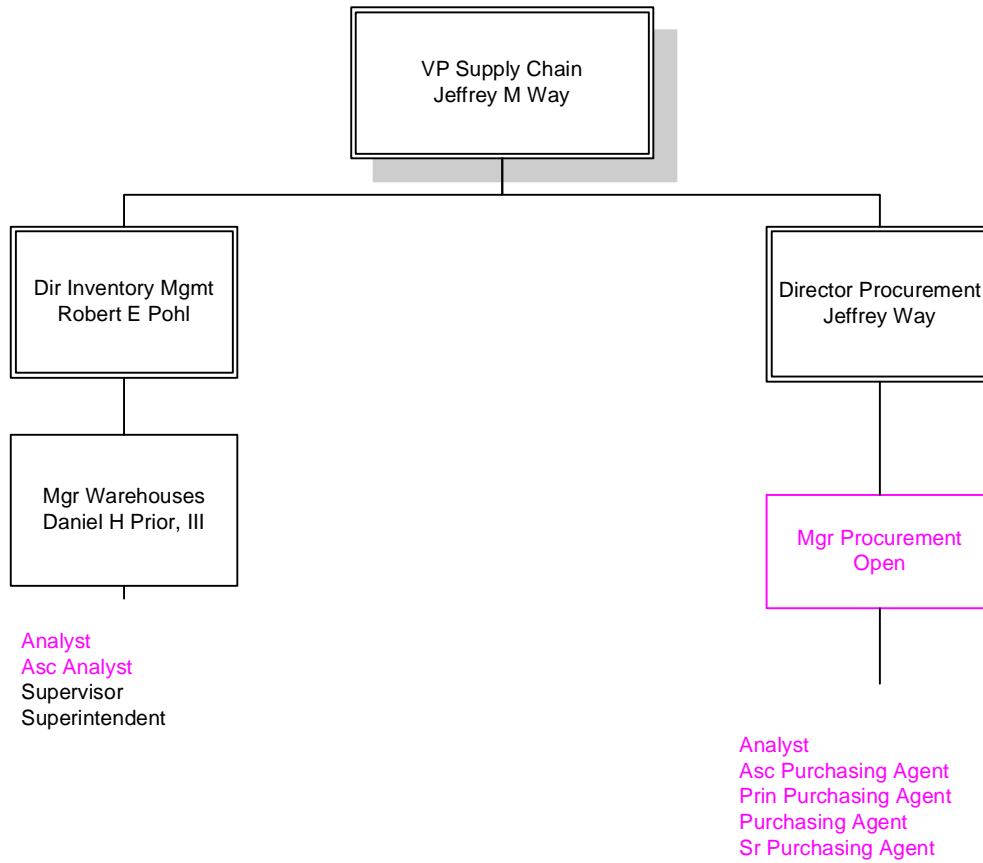


1. This function reports to the Customer Service Sr Vice Presidents for both New England and New York regions.

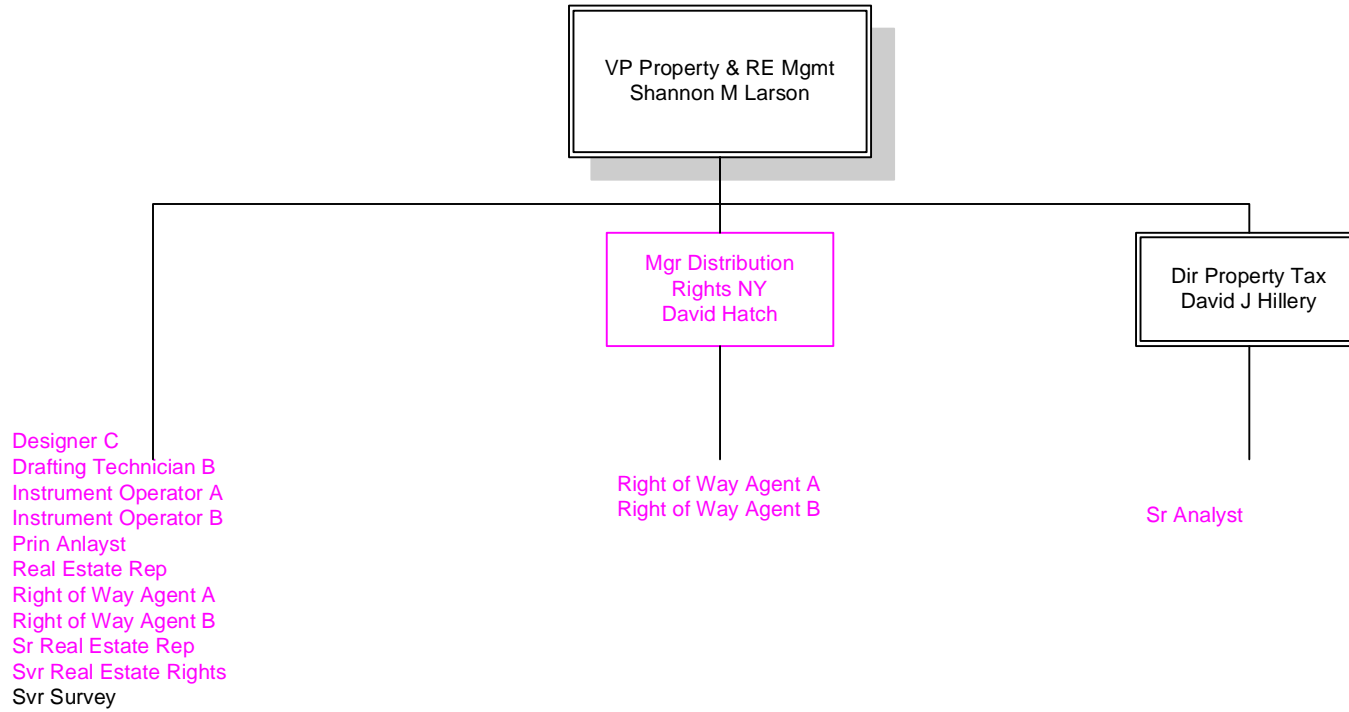
Environmental



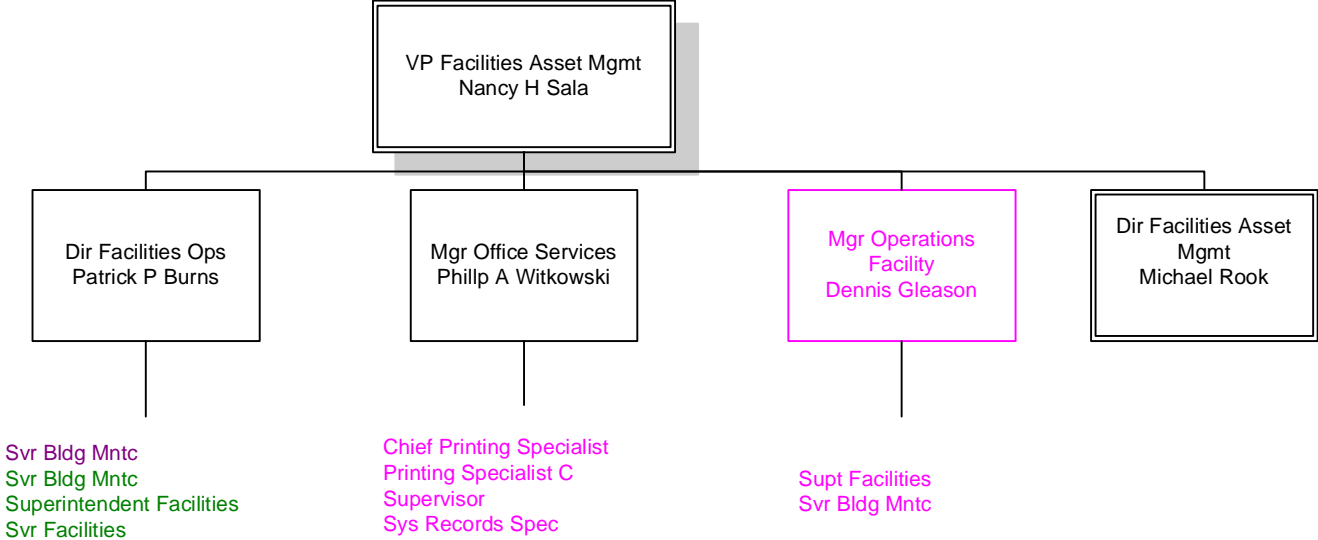
# Supply Chain Management



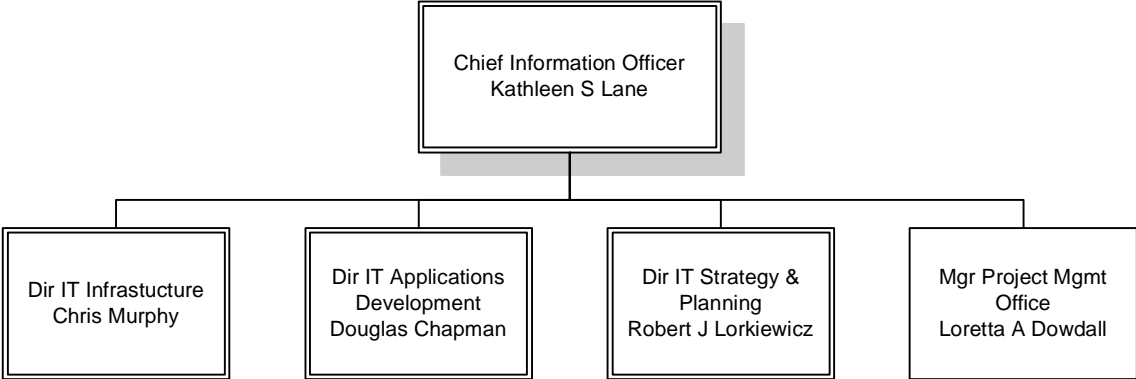
# Real Estate Management and Property Tax



# Property and Real Estate Management Facilities



Information Technology



# Information Technology Infrastructure

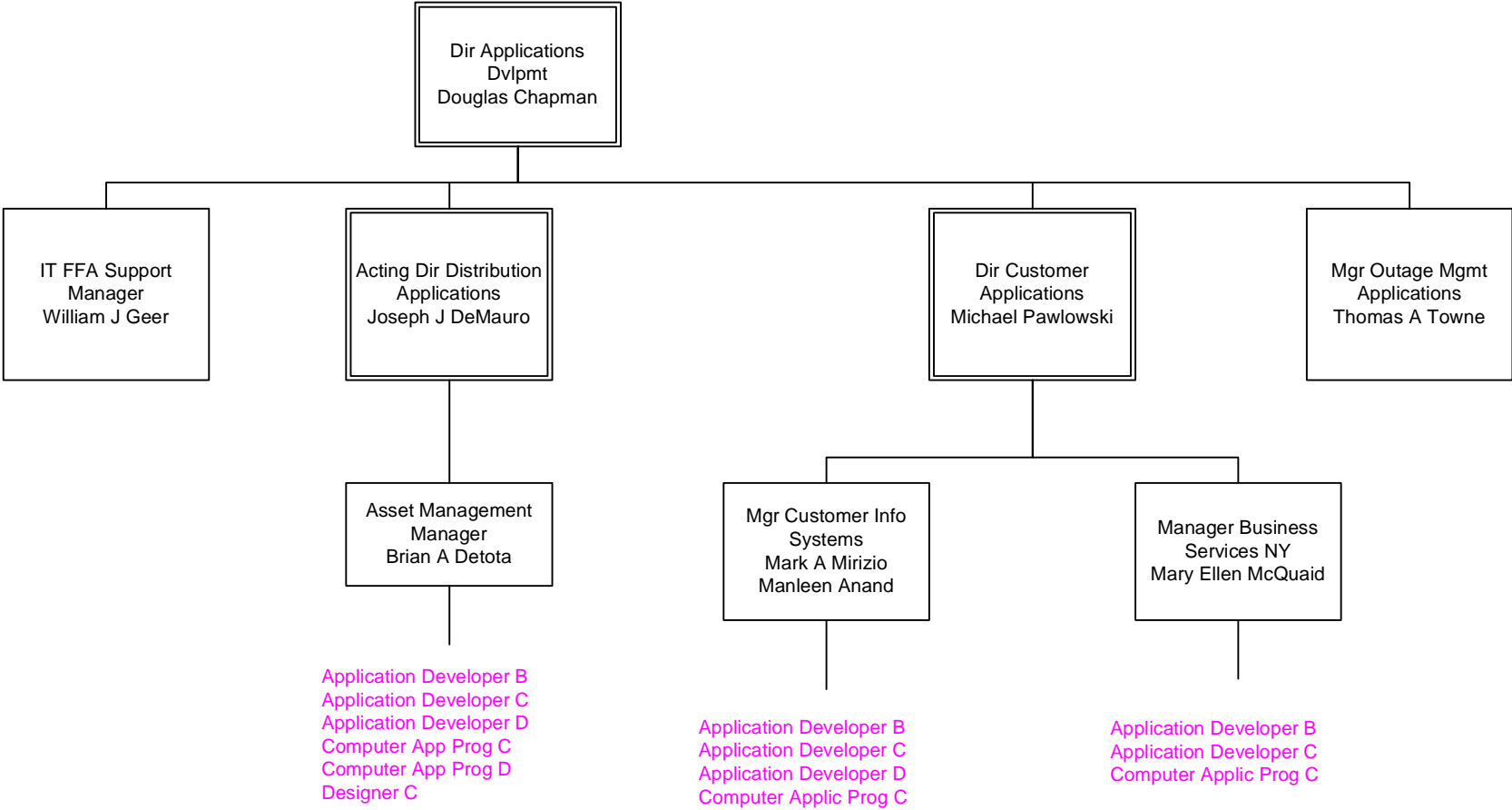
Dir of IT  
Infrastructure  
Chris Murphy

Dir Data Center  
Services  
Timothy M Corcoran

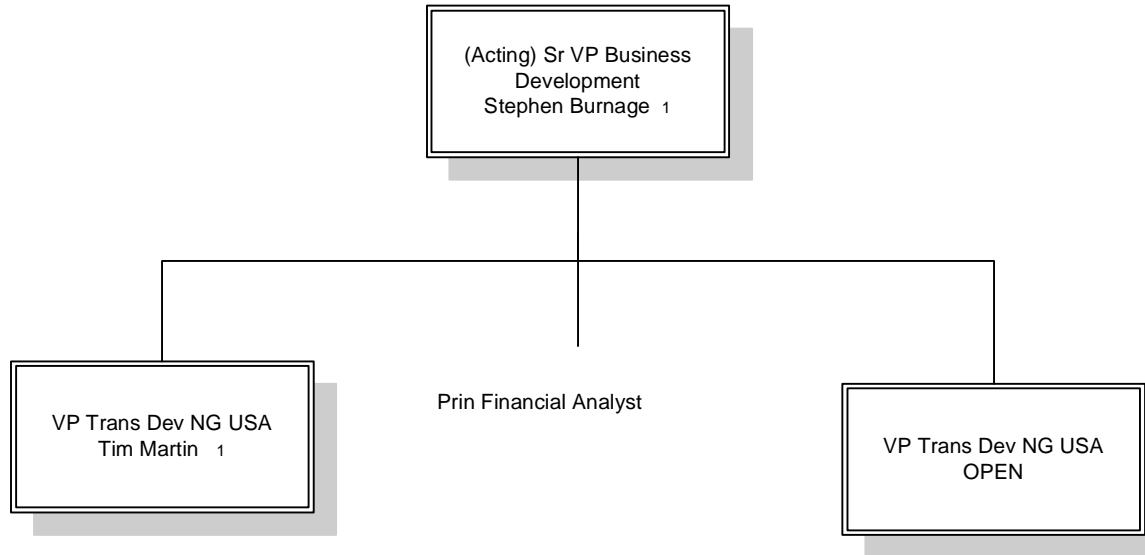
(Acting) Mgr Data  
Center Operations  
JoAnne Marco

Edp Console Oper A-T  
Edp Console Operator B  
Edp Equipment Operator B

# Information Technology Application Development



# Business Development

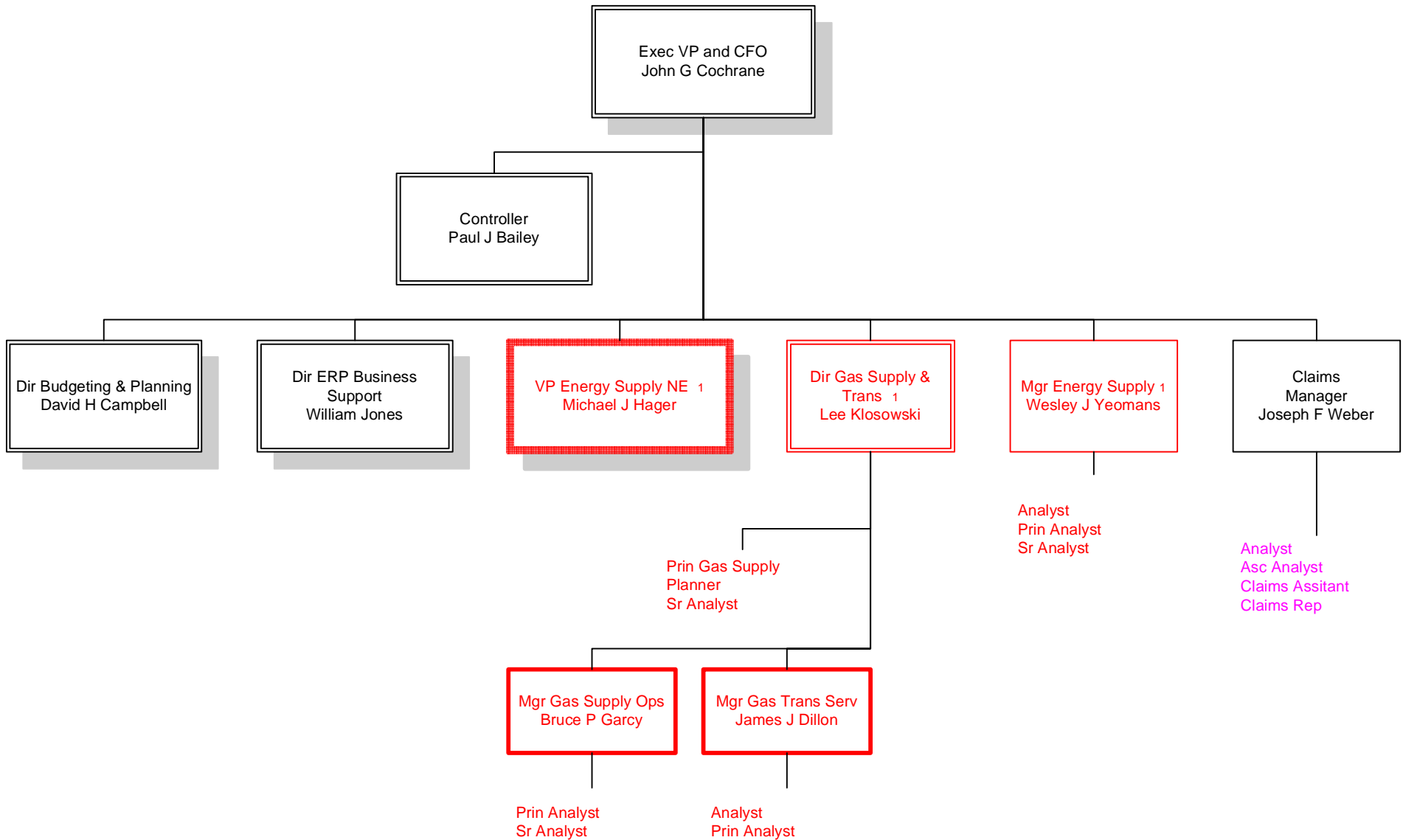


1 On assignment from the UK

Last Updated 07/25/06

Job Descriptions

# Finance

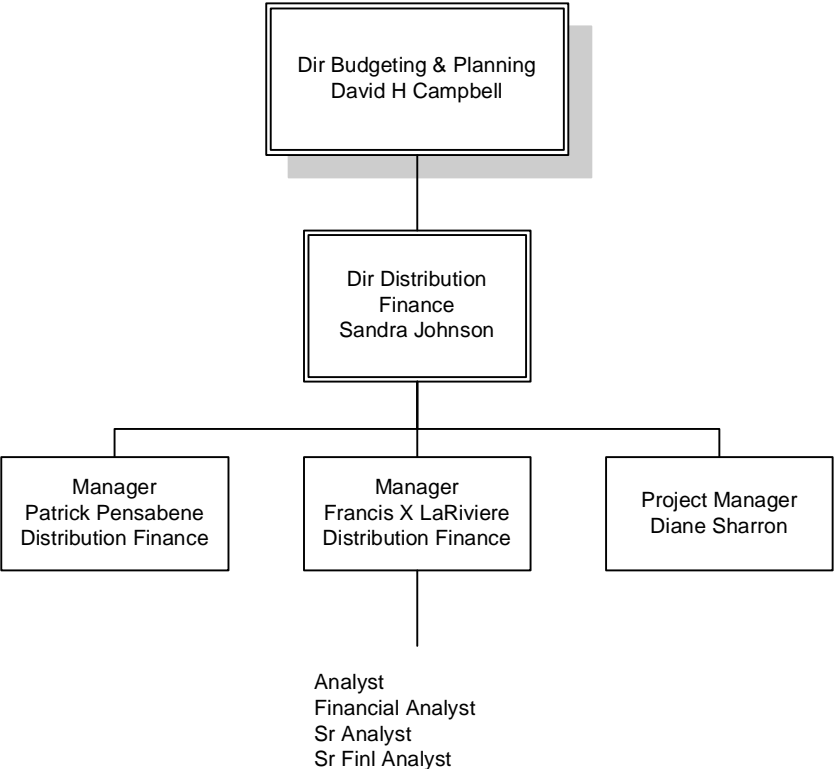


1 These functions are classified as part of the Sales and Marketing function

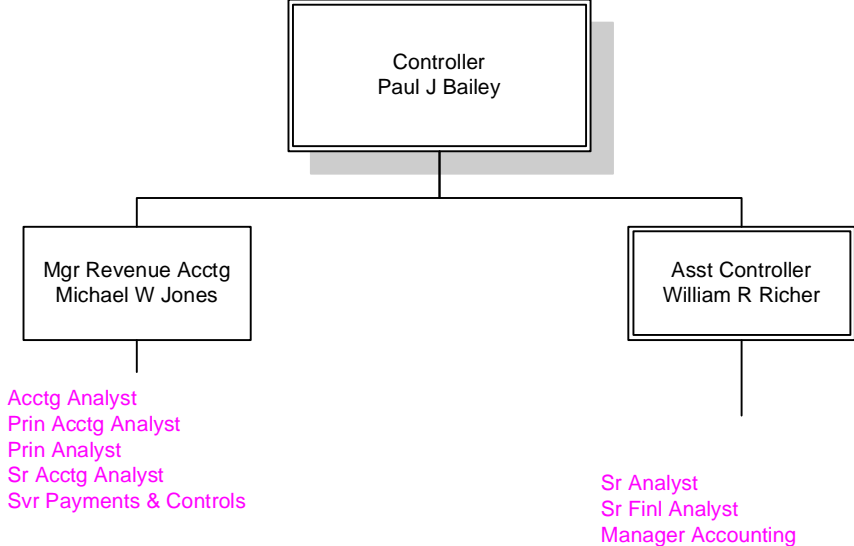
Last Updated 05/02/06

Job Descriptions

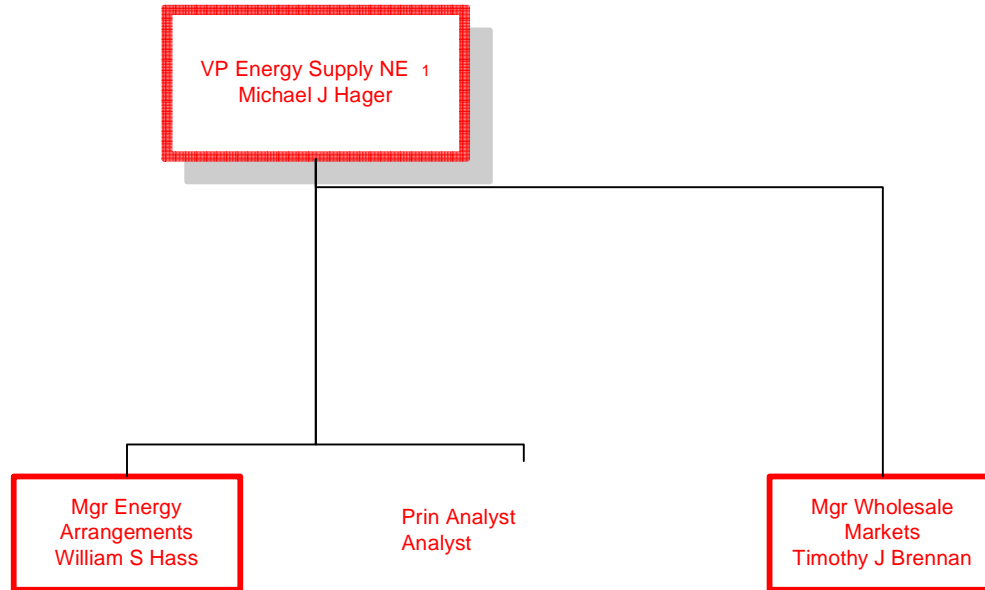
**Finance**



Finance Controller



## Regulatory Affairs and Energy Supply



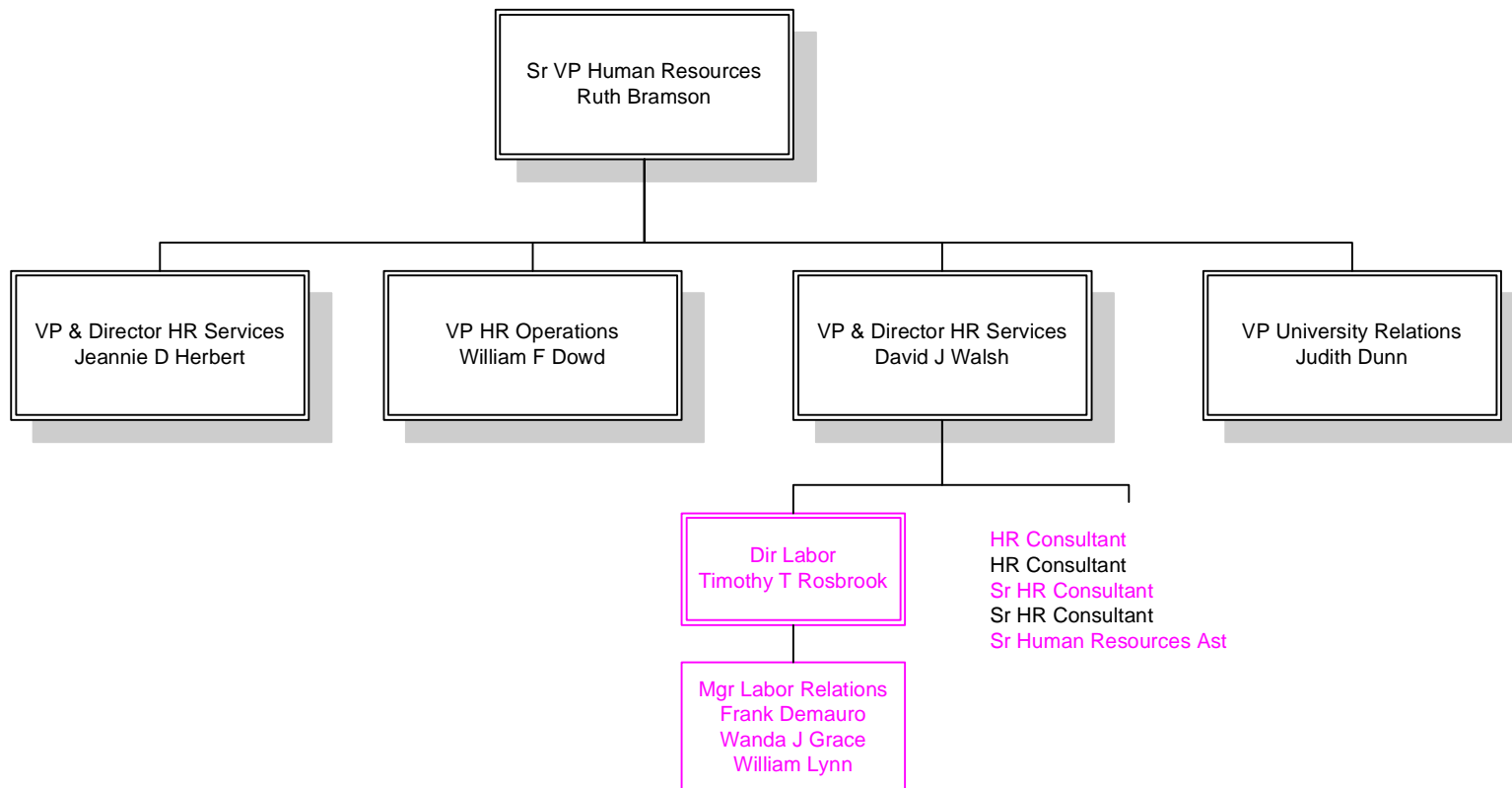
1. Energy Supply function is classified as part of the Sales and Marketing function.

**NOTE:** The positions and individuals depicted in red on this page are National Grid USA Service Co employees

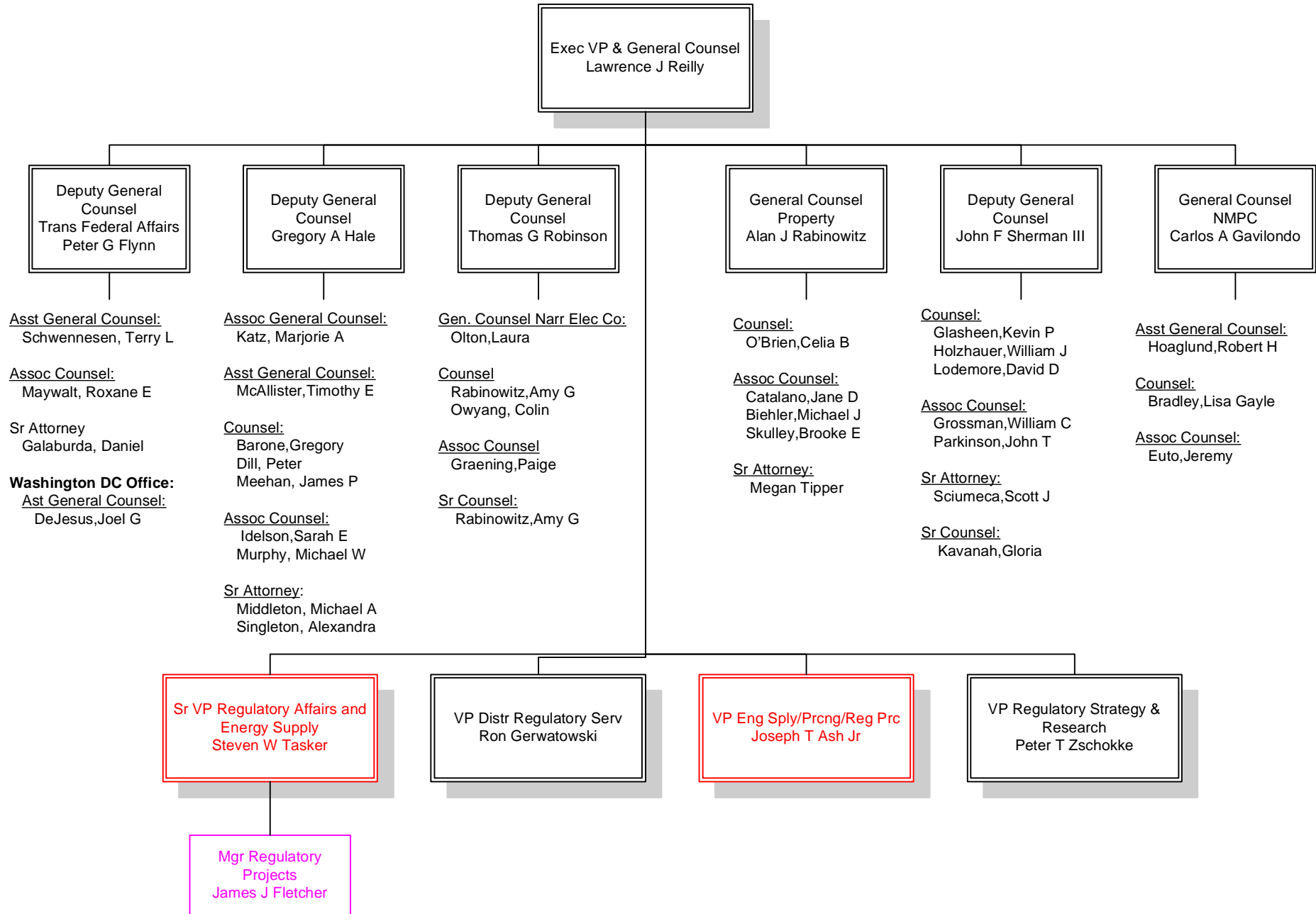
Last Updated 04/01/06

Job Descriptions

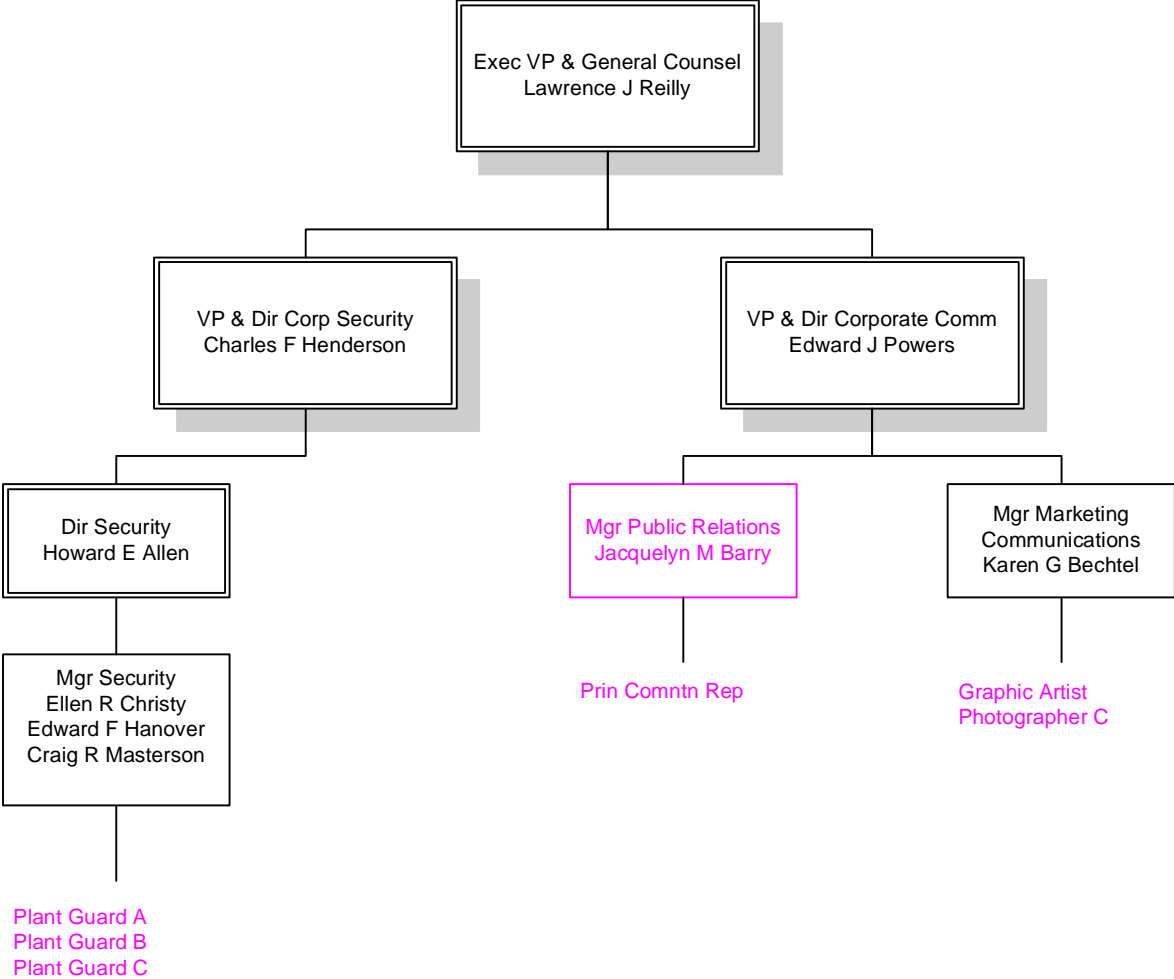
# Human Resources



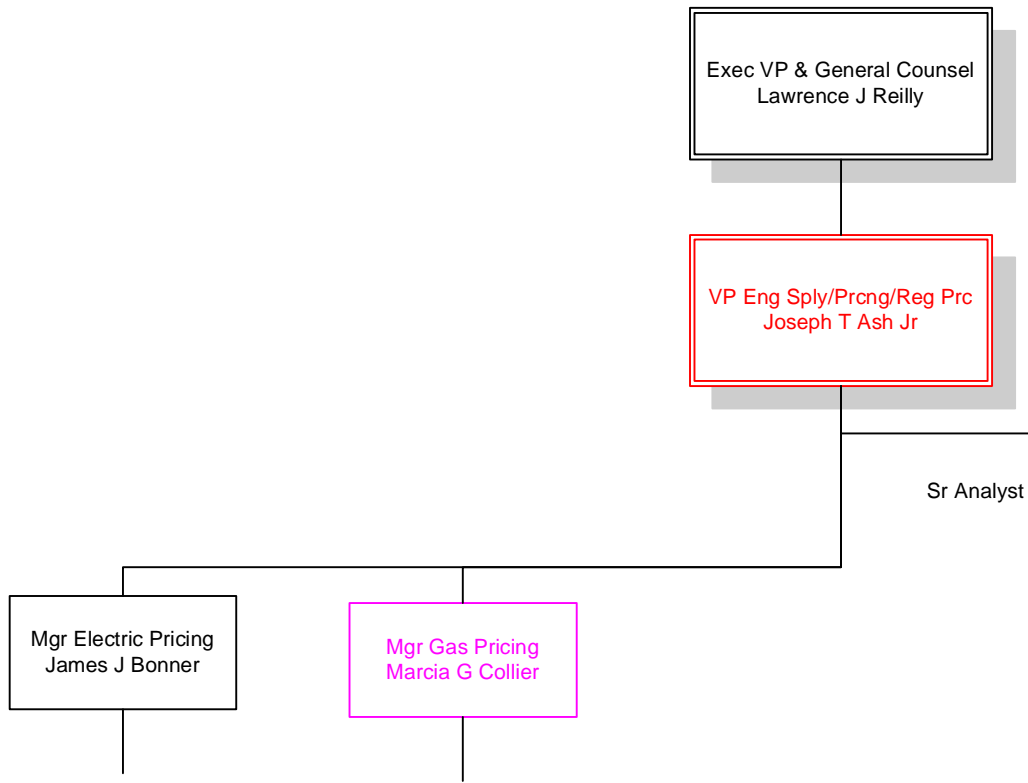
# Legal and External Relations



# Legal and External Relations



**New York Energy Supply**



Prin Analyst  
Sr Analyst  
Svr Electric Pricing

Sr Analyst  
Prin Analyst

1 These functions are classified as part of the Sales and Marketing function

Last Updated 04/01/06

Job Descriptions

## **TRANSMISSION**

**Account Manager, Commercial Services**, is the key point of contact for transmission customers in all respects related to the transmission services provided by National Grid.

**Analyst, Regulation and Commercial**, (this includes Senior and Principal Analyst) provides analyses for regulatory and business strategy development.

**Associate Analyst, Commercial Services**, serves as contract and economic analyst to support regulatory contracts and contract databases for over 1000 transactional documents that evidence the revenue stream for the transmission business.

**Director Regulatory Policy**, responsibility for developing US wide regulatory strategy with a focus on FERC relationships, as well as NE regulatory processes.

**Manager Market Development**, manage market-related areas pertaining to regulation and industry policy for National Grid's US transmission business.

**Principal Analyst, Regulation and Commercial**, provide analyses for regulatory and business strategy development; represent National Grid in industry committees.

**Principal Engineer, Commercial Services**, is the key point of contact for transmission customers in all respects related to the transmission services provided by National Grid and has other process related duties related to transmission transaction management, customer outreach and educations along with and technical advisory roles.

**Principal Engineer, Regulation and Commercial**, provide analyses for regulatory and business strategy development; represent National Grid in industry committees.

**Senior VP US Transmission**, has primary responsibility for the overall planning, operations and control of the transmission system.

**VP Regulation and Commercial**, direct areas pertaining to regulation and industry policy for National Grid's US transmission business; coordinate with state government and state agencies pertaining to regulation and industry policy for National Grid's US transmission business

**VP Network Asset Management**, leads the development of policy, strategy and planning for transmission asset management and manages service provider–asset steward relationships for design, construction, maintenance and operations of transmission assets to optimize the long-term security and delivery capability of the transmission system that is cost-effective, safe and environmentally sound.

**VP Network Operations**, is responsible for the safe, reliable and effective operation of National Grid's Northeast Transmission System.

**VP Northeast Transmission**, oversees the management and the system control of transmission assets. This position is responsible for commercial services to major transmission customers and network operations of the transmission system.

**VP Transmission Commercial Services**, responsible for transmission customer relations including contracts, tariffs, contract negotiations and Federal regulatory compliance.

**VP Transmission Finance**, is responsible for financial analysis, internal reporting, budgeting and forecasting, contract and tariff billing, rates and business planning activities for National Grid USA's transmission operations in New England and New York Also responsible for financial analysis, internal reporting, budgeting for the US Interconnector (HVDC link with Canada).

## **TRANSMISSION FINANCE**

**Analyst, Energy Measurements & Billing** (this includes Senior Analyst), responsibility for on-going contract administration related to NEP's transmission tariff, grandfathered contracts, generator interconnections, FERC filings and the US Interconnector.

**Analyst, Reporting, Analysis & Forecasting** (this includes Senior, Principal Analyst and Principal Financial Analyst), supports the internal reporting and budget and forecasting activities for National Grid USA's transmission operations in New England and New York, in addition to supporting the US Interconnector. Provide guidance whenever needed to organization to ensure that the transmission segments financial data is accurate. This includes reviewing all transmission-related direct expenses and service company allocations and will require working with individuals across the organization to ensure that information is captured and reported accurately.

**Manager Energy Measurements & Billing**, is responsible for developing and policies and procedures to ensure an appropriate level of internal controls over contract administration and transmission billing. This includes reviewing transmission billing for compliance with billing methodology documented in the various transmission contracts. Also support Commercial Services as a liaison between transmission customers and account managers.

**Manager Transmission Rates**, is responsible for administration of company rates, tariffs and company-specific components of regional Open Access Transmission associated with National Grid USA's transmission operations in New England and New York.

**Manager Transmission Reporting, Analysis & Forecasting**, is responsible for financial analysis, internal reporting and budget and forecasting activities for National Grid USA's transmission operations in New England and New York. Also responsible for internal reporting, budgeting and forecasting for the US interconnector.

**Principal Analyst, Transmission Rates**, is responsible for independent evaluations and analyses in order to provide strategic information in support of company rates, tariffs and company-specific components of regional OATTs; develops and recommends solutions in support of ratemaking; performs in-depth analyses in support of regulatory litigation regarding tariffs; represent the company in various committees; prepare and present regulatory testimony in support of various ratemaking activities.

**Senior Analyst and Senior Rate Analyst, Transmission Rates**, is responsible for various economic analyses in support of tariffs and/or contracts; preparation of transmission tariff terms and conditions; modification and development of regulatory agreements; and perform analyses in support of other company functions.

## **TRANSMISSION NETWORK PLANNING AND OPERATIONS**

**Coordinator, Network Services Delivery**, interface closely with T&D Technical Services and operating divisions representing the Transmission business in the development and operation of Network Services Delivery processes for work plan development and delivery.

**Director Transmission Investment Management**, is responsible for the Phase I and Phase II facilities including O&M budgets for three companies, operations and maintenance.

**Director Transmission Network Planning and Development**, manages planning, systems engineering and operations support of the National Grid USA bulk transmission assets.

**Engineer, Transmission Investment Management**, (this includes Associate Engineer) interface closely with T & D Technical Services and Distribution Operations, who support Transmission Business, in the development and tracking of the annual Work Plan; develop and enforce compliance with Service Level Expectation Plans.

**Engineer, Network Planning and Development** (this includes Associate, Senior, Principal, Lead Senior and Consulting Engineer), conduct analytical studies for transmission system expansion, interconnection of new generation, and load to the transmission system. The engineer is also responsible for application engineering for all major transmission equipment.

**Forester** (this includes Senior Forester), carry out field level implementation of the transmission vegetation management program. Duties include planning, budgeting and auditing the NG right-of-way vegetation management program.

**Lead Senior Engineer, Transmission Investment Management**, interface closely with Distribution Operations, who support Transmission Business, in the development and tracking of the annual Work Plan; develop and enforce compliance with Service Level Expectation Plans; assist in the development and documentation of processes for the Network Services Delivery group.

**Manager Asset Strategy**, responsible for the development of policy, strategy and processes for Transmission Network Asset Management to optimize the long-term security and delivery capability of the transmission system that is cost-effective, safe and environmentally sound.

**Manager Transmission Infrastructure Planning**, responsible for directing and managing the planning of transmission infrastructure associated with regional impacts and generator interconnections to the electrical transmission facilities.

**Manager Transmission Forestry Strategy**, optimize transmission system safety and reliability performance by developing and implementing right-of-way and substation vegetation management programs. Deliver responsive and cost-effective service in compliance with applicable safety and environmental regulations and company policies.

**Manager Transmission Supply Planning**, responsible for directing and managing the planning of transmission supply to the Distribution franchise service area and retail loads connecting to the electric transmission system.

**Principal Analyst, Transmission Investment Management**, monitor the service partners to determine compliance with work plan completion targets and letter of assurance requirements.

**Senior Analyst, Asset Strategy**, responsible for the administration of the Transmission line construction schedule, including analysis of Transmission business' overall investment schedule covering the short-term planning horizon.

**Senior and Principal Analyst, Asset Strategy**, develop and set policy, strategy and processes for asset replacement, system spares, engineering and maintenance of all classes of Transmission's line assets consistent with Transmission's business strategy.

## **TRANSMISSION NETWORK OPERATIONS**

**Analyst, Operational Planning and Review** (this includes Senior and Principal Analyst), assist in maintaining a Transmission outage plan that meets the requirements of internal customers for access to the Transmission system, ensures overall system security and is also optimized to both identify transmission congestion costs and to manage these costs within the agreed budget.

**Coordinator Transmission Dispatch**, coordinate, optimize and process outages for the transmission system, within all timescales; lead outage coordination team.

**Coordinator Transmission Outage**, Operational Planning and Review, coordinate outage applications for work under the jurisdiction of the REMVEC satellite and submit to ISO-NE / RTO following NOP-3 guidelines.

**Engineer, Operational Planning and Review** (this includes Senior Engineer), coordinates and schedules outages, follow-ups on and learns from system disturbances, and enhances outage data provision within the organization. Monitors and benchmarks network performance, tracks and reports on network performance KPI's, and facilitates reliability data provision within NTB.

**Manager, Control Center NE**, monitors, controls, and operates National Grid's transmission system in New England.

**Manager, Control Center NY**, monitors, controls, and operates National Grid's transmission system in New York State.

**Manager Operational Planning and Review**, responsible for outage scheduling, performance monitoring, benchmarking, and post event review.

**Principal Training Representative, Control Center NE**, develops and delivers training programs and simulator scenarios for operators and support personnel in New England and New York.

**Project Manager EMS**, directs the development, implementation, and evaluation of the design; construction and testing in order to ensure completion of EMS project as efficiently and effectively as possible. Manage the specification, delivery, installation, test, and training of the T&D EMS project in both the NY region and NE region. Familiar with a variety of the field's concepts, practices, and procedures; leads and directs the work of others.

**Security Operator/Team Leader, Control Center NE**, responsible for system security, authorization of outages, and overall operation of the New England transmission system. Also responsible for REMVEC Satellite system security. Directs response to system emergencies.

**Security Operator/Team Leader, Control Center NY**, responsible for system security, authorization of outages, and overall operation of the New England transmission system. Also responsible for REMVEC Satellite system security. Directs response to system emergencies.

**Senior Engineer, Control Center NY**, perform system studies, maintain EMS security software, provide control room technical support, contribute to development & review of operating criteria & policies, and provide input to the NYISO on the resolution of operating problems.

**Supervisor Transmission Control Room, Control Center NE**, responsible for day-to-day operation of the New England control room - including schedules, personnel, and technical issues.

**Supervisor Transmission Control Room, Control Center NY**, responsible for day-to-day operation of the New York control room - including schedules, personnel, and technical issues.

**System Control Center Operator, Control Center NE**, monitors, assesses and responds to all alarms. Responsible for all switching and tagging functions & coordination with field personnel.

**System Control Center Operator, Control Center NY**, is liaison between NYISO & generators, notifies generators of reserve pick-up requirements, ensures that generators are at their base points, tracks generator de-rates, schedules through the ISO, out of merit generation, and verifies/corrects generator schedules as necessary.

## **NATIONAL GRID USA**

**Chief Information Officer**, (Lane) responsibility for establishing and directing the strategic long term goals, policies and procedures for the company's information technology organization; the CIO determines the organization's long-term systems needs and hardware acquisitions to accomplish the organization's business objectives.

**Director Internal Audit**, (DeMauro) has primary responsibility for the designs and implements a comprehensive internal audit program, conducting risk assessments, and preparing audit plans, policies, and procedures.

**National Grid USA President & CEO**, (Jesanis) has primary responsibility for the profitability and growth of National Grid in the US. Directs the corporation in establishing long-range plans, strategy and policy with the Board of Directors.

**Executive VP, CFO and Treasurer**, (Cochrane) directs the overall financial plans and accounting practices of organization. Oversees treasury, accounting, budget, tax and audit activities of the organization and subsidiaries. Oversees financial and accounting system controls and standards and ensures timely financial and statistical reports for management and/or Board use.

**Executive VP and General Counsel**, (Reilly) serves as chief legal adviser, counsels management on legal implications of company activities and issues and provides legal services as required in judicial proceedings. Oversees corporation communications activities including the development of programs and policies for internal and external communications.

**SVP Human Resources**, (Bramson) plans and directs programs for all human resources areas including employee relations, labor relations, compensation, training and development, benefits administration and equal employment opportunity. Develops policies and programs to meet organizational needs and provides guidance and technical assistance to other areas.

### **NATIONAL GRID USA OPERATIONS**

**President, MA & NH Distribution**, (McLaren) responsible for relationships with our business customers and state and local officials in Massachusetts and New Hampshire.

**President, New York Distribution**, (Edwards) plans and directs all aspects of Customer Service, Customer Focus, Supply Chain Management, Facilities, RE Asset Management and Property Tax and Environmental for National Grid's US business; within these functions, responsible for establishing objectives and initiatives which includes the attainment of short- and long-term goals; in addition, this position also has overall responsibility for Business Services and public relations in the state of New York.

**President, RI Distribution**, (Ryan) responsible for relationships with our business customers and state and local officials in Rhode Island.

**SVP and COO**, (LaFleur) plans and directs all aspects of organization's operational policies, objectives and initiatives which includes the attainment of short- and long-term operational goals; primary responsibility is the profitability of the company's distribution line operations reporting to the CEO; specifically includes responsibility for Distribution Field Operations unified across the US business, Engineering and Asset Management, Network Services and Safety.

**SVP National Grid USA** (Neuy), National Grid lead of the KeySpan Integration Team; responsible for working with KeySpan's EVP and Chief Strategy Officer to identify how the combined companies will operate together once the merger goes forward.

## **BUSINESS SERVICE MA AND NH**

**Account Manager**, responsible for marketing and sales of energy products and services to C&I customers; including electrical service installation, demand side management technical assistance, economic development, power quality, cogeneration analysis and eligible rate options.

**Analyst, Outdoor Lighting**, develops, implements and maintains reporting, tracking and status of data management that supports the Outdoor Lighting market segment. Gathers, interprets, analyzes and recommends technical and administrative solutions relating to the daily operation and maintenance of individual applications within the Outdoor Lighting business.

**Business Specialist** (this includes Senior and Principal Business Specialist), will provide team oriented account management and support for all commercial and industrial and on-active municipal accounts that are not part of the key accounts management group.

**Director, Outdoor Lighting**, plans, directs and coordinates outdoor lighting activities system-wide to ensure results support business goals. Coordinates all aspects of National Grid's outdoor lighting business including sales, marketing, pricing, construction, operation, maintenance, service and inspection to ensure the value of the corporation's assets are maximized.

**Energy Efficiency Consultant** (this includes Principal Energy Efficiency Consultant), will manage the BSO's DSM effort, including coordinating the Project Expeditors, vendors and assist with technical consultants.

**Key Account Manager**, responsible for managing assigned strategic commercial, industrial and municipal customers in a large geographic territory.

**EVP GSE and VP Outdoor Lighting**, responsible for regulatory and legislative matters as well as Business Services. Oversees all regulatory filings, appears as policy and overview witness in some proceedings, testifies before legislative committees and coordinates and develops activities and strategies of outside lobbying firm. Responsible for combining the operations of outdoor lighting across New England and New York.

**Manager Business Services Office**, provides overall management of the divisional Business Services Office Group (BSOG), development of professional staff and ensuring that the BSOG functions efficiently and in a cost effective manner.

**Principal Technical Representative, Senior Technical Support Consultant and Principal Technical Support Consultant**, primarily responsible for delivering technical services and support to the Key Account Managers, Energy Efficiency Consultants and their customers.

**VP Business Services**, overall responsibility for providing all services and programs to Massachusetts Electric Company business customers including hookup of electrical services and demand side management programs.

**VP and Director Energy Efficiency**, (Stout) responsible for the design, delivery and evaluation of a complete range of energy efficiency programs and services to all National Grid customers in New England.

**VP and Director Public Affairs**, (Neuman) coordinates Massachusetts Electric's legislative and public policy initiatives. Serves as Massachusetts Electric's liaison to trade associations in Massachusetts.

## **BUSINESS SERVICES RI**

**Business Specialist** (this includes Senior and Principal Business Specialist), will provide team oriented account management and support for all commercial and industrial and on-active municipal accounts that are not part of the key accounts management group.

**Key Account Manager**, responsible for managing assigned strategic commercial, industrial and municipal customers in a large geographic territory.

**Manager Business Services Office**, provides overall management of the divisional Business Services Office Group (BSOG), development of professional staff and ensuring that the BSOG functions efficiently and in a cost effective manner.

**Principal Energy Efficiency Consultant**, will manage the BSO's DSM effort, including coordinating the Project Expeditors, vendors and assist with technical consultants.

**Senior Technical Support Consultant**, responsible for delivering technical services and support to the Key Account Managers, Energy Efficiency Consults and their customers.

**VP Business Services**, overall responsibility for providing all services and programs to Narragansett Electric Company business customers including hookup of electrical services and demand side management programs.

## **OPERATIONS**

**Acting Director Safety**, (Racine) responsible for the area safety and health planning and performance monitoring and initiation of necessary actions. Provides oversight and plans to maintain compliance with regulatory requirements and internal requirements. Provides for safety and health training programs development and delivery.

**SVP Business and Retail Services**, (Horan) responsible for building and maintaining strong relationships with all non-residential customers in New England. Responsible for effective design and implementation of all energy efficiency programs to residential and non-residential customers in New England.

**SVP Customer Operations**, (Hassan) responsible for unified field customers operations, including metering services; responsible for overall planning, operations and control of distribution systems; directs the maintenance, protection and improvement of all distribution equipment and facilities.

**SVP Distribution Network Services**, (Dienst) responsible for leading Dispatch and Control and other Distribution support activities; responsible for overall planning and control of electric distribution delivery system and managing fleet assets that support field operations; other major responsibilities includes emergency planning for the company.

**SVP Engineering and Asset Management**, (Root) responsible for engineering and network strategy efforts including implementation of the Reliability Enhancement Program; establishes the overall objectives and initiatives of engineering function; overall responsibility for management of distribution assets which includes setting the priorities of the capital investment program and overall work plan.

## **DISTRIBUTION OPERATIONS**

**Manager Relay & Telecommunications**, (Korsak) set strategic directions for the National Grid companies in the areas of system protection, control and telecommunication, which includes innovative approaches to the administration of personnel issues and the implementation of technological advances that will better position the National Grid companies for the future.

**VP, Contract Management**, (Proudman) responsible for the contracting of construction and maintenance work.

**VP Operations Organizational Effectiveness**, (Howe) responsible for reviewing and enhancing organizational design to help drive continued improvement within Operations; will direct a multi-disciplinary team that will analyze work processes, methods and technologies used by the electric and gas operating groups of NG in the US to develop and identify changes that will improve the efficiency of the operating groups.

## **CONTRACT MANAGEMENT**

**Analyst, Planning and Scheduling** (this includes Senior and Principal Analyst), develop, implement and maintain strategic planning schedule for all work being performed by outside contractors and internal CM&S crews. Coordinate short-term schedule(s) with the strategic planning schedule.

**Arborist** (this includes Senior Arborist and System Arborist), plan, budget and implement the vegetation management program; develop long- and short-term plans; analyze data and conduct field surveys, use of an activity based budget and implement and administer plans within the budget.

**Construction Coordinator, CAS Construction Contracts**, field construction coordinator handling electric distribution contractors in New England.

**Construction Coordinator, CMS Locating**, responsible for managing the daily activities of the locating contractors.; perform safety observation tours, field audits, damage investigations, and respond to PSC complaints; works with the internal Operations Department with any locating needs that arise..

**Construction Coordinator, Gas Contract Services**, field construction coordinator that oversees the activities of the outside gas contractors in New York.

**Contracts Coordinator, CAS Construction Contracts**, field construction coordinator oversees civil contractors.

**Coordinator, Distribution Contract Services**, responsible for overseeing master service agreements to do distribution design.

**Director, Contract Management**, responsible for the development, implementation and monitoring of vendor contracts, compliance with fiscal requirements in addition to planning the work schedules to meet business plan objectives. Develop the appropriate contractor procurement strategy and model for various construction activities and projects.

**Manager Distribution Contract Services**, assure the design and implementation of a strategic contract labor initiative that produces 100% compliance with safety, construction and budgetary requirements. Oversee the development and maintenance of the Contractor Performance database.

**Manager Distribution Forestry**, responsible for developing, implementing and overseeing an effective company vegetation management program within related safety, budget, customer satisfaction and reliability targets. Supervise Arborists throughout the NY/NE service territory responding to the needs of both the Transmission and Distribution organizations.

**Manager Field Accounting, CAS Administrative Services**, ensure group compliance with applicable safety and environmental standards, guidelines and regulations. Design and implement a sound field accounting approach that captures all labor indices required to develop a contract model analytical tool.

**Manager Planning and Scheduling**, design and implement planning/scheduling strategies and programs that produce 100% compliance with safety, construction, budgetary and value creation requirements. Manage, balance and coordinate resources to optimize progress on short term reactive and long term strategic initiatives.

**Manager, Contract Management**, responsible for managing field quality assurance employees for NE and NE related to underground locating, stray voltage inspection and asset condition inspection.

**Manager Quality/Field Contracts**, design and implement a project management program that produces 100% compliance with safety, construction and budgetary requirements. Provide construction performance and budgetary updates as required.

**Manager Quality/Gas Contracts, Gas Contract Services**, manages internal and external group of Field Construction Coordinators that oversee the day to day activities of outside contractors in New York.

**Operations Planner, C&M Services, Management**, responsible for the management of all performance programs for structural contracted services for all of National Grid USA including Transmission, Substations, Distribution, Gas and Forestry.

### **CONTRACT MANAGEMENT**

**Principal Analyst, C&M Services, Contract Management**, support the development of strategic contract labor initiatives that produce 100% compliance with safety, construction and budgetary requirements in both NY and NE; monitor the pre-qualification process for new contractors in multiple construction disciplines.

**Senior Analyst, CAS Administrative Services**, position will support Field Accounting and Contract Management will process invoices, create monthly reports, and cost work performed in addition will interface with vendors to utilize ACES.

**Supervisor, CAS Construction Contracts**, supervises Field Construction Coordinators overseeing outside contractor's construction activities.

**Supervisor, Depot**, plan, coordinate and supervise transportation, hauling and hoisting & rigging work required to support Substation and Transmission work. Assign personnel and equipment to crews to ensure progress. Provide liaison between Engineering and Field Supervision from the development of project estimates through final acceptance of work.

### **DISTRIBUTION NETWORK SERVICES**

**Director Dispatch & Control NE**, (Dufault) provides director level oversight to the Substation-Subtransmission control center in Westboro MA, the Distribution Dispatch Control center in Lincoln Rhode Island and the Distribution trouble center. These organizations, monitor, direct switching activities and dispatch field resources as necessary to assure reliable service to the <69KV National Grid USA (New England) electrical network.

**Director Dispatch & Control NY**, (Morris) provides director level oversight for the Regional Dispatch and Control Centers in NY. These organizations monitor, direct switching activities, dispatch field resources, provide real-time operation, and provide EMS RTU and control center technical support, for the National Grid USA (New York) transmission and distribution network.

**Director, Lab and Testing Services**, (Brown) directs and has overall responsibility for activities performed by the engineering, dielectric, meter test and chemical labs for National Grid Service Company.

**VP Fleet Management**, (Rogers) responsible for the asset management of the company's fleet of vehicles, equipment and aircraft. Responsible for the maintenance, acquisition and disposal of these assets.

## **NEW ENGLAND DISTRIBUTION DISPATCH AND CONTROL**

**Associate Operator**, will work closely with distribution control center operators and will issue certain switching and tagging orders to the field, such as setting distribution circuits non-reclosing and re-energizing feeders that have been reported clear.

**Chief Division Dispatcher**, participates in special projects that relate to the Distribution Dispatch Centralization Project.

**Coordinator System Control Center**, provides work application coordination to the Substation- Sub transmission control center at Westboro MA. This organization, monitors, direct switching activities and dispatches field resources as necessary to assure reliable service to the <69KV sub transmission and substations within the NG USA (New England) electrical network.

**Coordinator System Control Center**, provides work application coordination to the Distribution control center at Lincoln, RI. This organization, monitors, direct switching activities and dispatches field resources as necessary to assure reliable service to the distribution system within the NG USA (New England) electrical network.

**Designer** (this includes Senior Designer), responsible for creating, maintaining and updating operating maps utilized by distribution control centers (Lincoln and Westboro).

**Lead Supervisor, Trouble Center**, provide technical assistance, guidance, support, communicate with districts, coordinate power restoration, answer inquiries for external and internal customers; solve district concerns and track all abnormal weather conditions.

**Manager Distribution Disptach**, provides manager level oversight to the control center. This organization, monitors, direct switching activities and dispatches field resources as necessary to assure reliable service to the Distribution systems within the southern divisions of NG USA (New England) electrical network.

**Manager Mwork Scheduling & Planning**, responsible for overseeing the scheduling and planning of work to 200 Metering Services and 100 Operations mobile enabled resources.

**Manager Substation & Subtransmission Dispatch**, provides manager level oversight to the Substation-Subtransmission control center in Westboro MA. This organization, monitors, direct switching activities and dispatches field resources as necessary to assure reliable service to the <69KV subtransmission and substations within the NG USA (New England) electrical network.

**Principal Training Representative**, train, develop, mentor and coach new control center operators from initial entry into the department through their becoming fully rated transmission and security system operators. Perform periodic refresher training for fully rated operators to maintain and improve skills as well as to incorporate new systems and procedures.

**Scheduler**, responsible for building, reviewing and sending a daily schedule that efficiently utilizes MWork (field force automation) enabled resources to complete the required work on time; utilize system tools to update and maintain same day and planned resource availability, skills, shifts and geographies.

**Scheduling Supervisor**, responsible for daily scheduling of all Field Forces Automation enabled crew work using system tools; assists and coordinates schedules with Field Supervisors and Area Resource Coordinators.

**Shift Supervisor Control Room**, provide supervision/leadership of daily shift operations of the Dispatch & Control organization.

**Superintendent Distribution Dispatch and Control NE**, provides supervisor level oversight to the Distribution Control Center at Lincoln, RI. This organization monitors and directs switching activities and dispatches field resources as necessary to assure reliable service to the distribution system within the NG USA (New England) electrical network.

**NEW ENGLAND DISTRIBUTION DISPATCH AND CONTROL**

**Superintendent Distribution Dispatch and Control NE**, provides supervisor level oversight to the Substation- Sub transmission control center at Westboro MA. This organization, monitors, direct switching activities and dispatches field resources as necessary to assure reliable service to the <69KV sub transmission and substations within the NG USA (New England) electrical network.

**System Control Center Operators, Distribution Dispatch and Control NE, Westborough, MA**, monitors and directs switching for the safe and reliable operation of the substations and sub-transmission system within the NG (New England) electrical network.

**System Control Center Operators, Distribution Dispatch and Control NE, Lincoln, RI**, monitors and directs switching for the safe and reliable operation of the distribution system within NG (New England) electrical network.

## **NEW YORK DISTRIBUTION DISPATCH AND CONTROL**

**Associate Engineer, Distribution Dispatch**, performs assignments with both the PowerOn outage management system and the Interruption and Distribution System; the assignments include training, data review, process and application development and technical and analytical support.

**Communications Tester**, installs, tests and maintains the most complicated data collection, communications systems including carrier and microwave where associated with bulk power system; supervisory control, tone equipment and associated equipment where concerned with data collection and communications only; and to prepare reports requiring conclusions or recommendations relating to the job duties.

**Chief Service Dispatcher**, under general supervision, to work with, train and direct Service Dispatchers; to be responsible for planning, assigning, and recording of work orders; to perform responsible work.

**Coordinator**, coordinates applications for switching work under the jurisdiction of the Regional Control Center.

**Manager Distribution Dispatch NY**, provides manager level oversight for System Operations Dispatch in Syracuse, NY. This organization provides the dispatch function primarily for the NY Service Department, and also provides the interface with public emergency agencies such as fire and police departments, supporting both the gas and electric businesses.

**Manager Distribution Dispatch Project**, provides guidance and direction to the staff of the three NY Regional Control Centers and the System Dispatch group in the planning and implementation of various projects involving new technologies and processes directed toward the ongoing efficiency of these operations.

**Manager Gas Energy Management Systems**, accountable for managing in a cost effective manner the operation of the Gas Energy Management System to ensure long term gas system operational integrity and support economic gas dispatching during normal and emergency conditions.

**Manager Regional Control Western**, provides manager level oversight for the Western Regional Control Center (WRCC) in Buffalo, NY. This organization monitors, directs switching activities and dispatches field resources as necessary to assure reliable service to the transmission and distribution systems serving the Frontier and Western Regions of New York.

**Manager Regional Control Center Central**, provides manager level oversight for the Central Regional Control Center (CRCC) in Syracuse, NY. This organization monitors, directs switching activities and dispatches field resources as necessary to assure reliable service to the transmission and distribution systems serving the Central, Northern and Mohawk Valley Regions of New York.

**Manager Regional Control East**, provides manager level oversight for the Eastern Regional Control Center (ERCC), in Guilderland, NY. This organization monitors, directs switching activities, and dispatches field resources as necessary to assure reliable service to the transmission and distribution systems serving the Capital and Northeastern Regions of NY.

**Regional Operator**, under the general supervision to control, direct and monitor electric substations, hydro-generating stations, transmission networks and distribution facilities within a Regional Control Center's jurisdiction including making load, voltage and reactive adjustments using state of the art equipment.

**Relief Operator**, under general supervision to control, direct and monitor electric substations, hydro-generating stations, transmission networks and distribution facilities within a Regional Control Center's jurisdiction including making load, voltage and reactive adjustments using state of the art equipment.

**Scheduling Supervisor**, produces daily, short-cycle, work schedules for field crews. Coordinates short-schedules with field supervisors, area resource coordinators and customer service personnel.

**Service Dispatcher**, under general supervision on a shift or schedule in a combination gas and electric area, in the Service Department, to analyze all calls and to assign or reassign Service Representatives, line crews or gas operating crews under emergency or routine conditions.

## **NEW YORK DISTRIBUTION DISPATCH AND CONTROL**

**Shift Supervisor Control Room**, responsible for all activities on a shift, including supervision of represented personnel, for the region. This organization monitors, directs switching activities, and dispatches field resources as necessary to assure reliable service to the transmission and distribution systems.

**Superintendent Regional Control, Central**, provides superintendent level oversight for the Central Regional Control Center (CRCC) in Syracuse, NY. This organization monitors, directs switching activities, and dispatches field resources as necessary to assure reliable service to the transmission and distribution systems serving the Central, Northern and Mohawk Valley Regions of NY.

**Superintendent Regional Control, Western**, provides superintendent level oversight for the Western Regional Control Center (WRCC) in Buffalo, NY. This organization monitors, directs switching activities, and dispatches field resources as necessary to assure reliable service to the transmission and distribution systems serving the Frontier and Western Regions of NY.

**Supervisor**, responsible for all activities on a shift, including supervision of represented personnel, for the region. This organization monitors, directs switching activities, and dispatches field resources as necessary to assure reliable service to the transmission and distribution systems.

**Senior Gas Operations Specialist**, responsible to develop, issue, revise, coordinate and implement gas operating procedures, standards, policies, practices and programs.

**Supervisor Gas Control**, accountable for supervising the work of personnel engaged in monitoring, controlling and data acquisition of the gas pipeline system to ensure system integrity and operational efficiency to provide reliable and safe gas service.

**System Gas Control Operator B**, provide direction as required to accomplish duties such as to identify and analyze emergency situations including the notification of personnel as required to monitor security and other alarms for stations and other Company facilities.

### **LAB AND TESTING SERVICES**

**Chief Meter Mechanic A, Rubber Goods NY**, to work with and direct employees engaged in shop testing of watt-hour meters or protective equipment.

**Chief Tester & Installer, Chemical Lab NY**, to work with and direct a group of testers of any grade, except Test Specialist B.

**Chief Tester & Installer, Engineering Lab NY**, to work with and direct a group of testers of any grade, except Test Specialist B.

**Chief Tester & Installer, Meter Testing NY**, to work with and direct a group of testers of any grade, except Test Specialist B.

**Laboratory Tech A, Chemical Lab NY**, to perform physical or electrical inspections, tests or investigations on materials or equipment including those involving complicated laboratory apparatus or procedures and to submit data on results.

**Laboratory Tech A, Engineering Lab NY**, to perform physical or electrical inspections, test or investigations on materials or equipment including those involving complicated laboratory apparatus or procedures and to submit data on results.

**Laboratory Tech B, Chemical Lab NY**, to maintain or assist in maintaining the most complicated laboratory apparatus, to make physical and chemical inspections, tests and investigations on materials and equipment involving laboratory apparatus or procedure.

**Laboratory Tech B, Engineering Lab NY**, to compare, calibrate and maintain primary electrical standardizing apparatus.

**Manager Engineering Lab**, directs and manages the engineering standards and dielectric testing labs, and, in New York, the chemical lab.

**Manager Meter Test**, directs and manages the electric meter labs for National Grid Service Company.

**Meter Mechanic, Meter Testing NY**, to ascertain and utilize proper test connections and procedures. To test and maintain the most complicated billing metering equipment.

**Meter Shop Tester, Meter Testing NY**, to test and maintain watt-hours meters, demand registers and instrument transformers.

**Meter Shop Tester C, Rubber Goods NY**, to test and maintain watt-hours meters, demand registers and instrument transformers. To calculate and verify dial and billing constraints on watt-hours demand and multisator meters.

**Supervisor Chemical Lab**, directs and supervises activities performed by the chemical lab in New York.

**Supervisor Meter Test**, manage and control the inventory of electric revenue metering equipment and devises in the central test facility and at field locations.

## **FLEET MANAGEMENT**

**Manager Fleet Maintenance**, responsible for the preventive maintenance and repair of vehicles and equipment; ensures that garages comply with all appropriate safety and environmental rules and regulations. Maintains and repairs vehicles so that they are safe, available and reliable.

**Supervisor Fleet Maintenance**, responsible for the direct supervision of the physical workers involved in the maintenance and repair of all company vehicles and equipment assigned to their particular garage.

## **ENGINEERING AND ASSET MANAGEMENT**

**Director of Asset Strategy and Performance**, (Warren) responsible to analyze the root causes of asset performance and develop asset strategies into a strategic plan to improve reliability and reduce overall asset life cycle costs.

**Director Gas Delivery**, (Panebianco) responsible for the development and implementation of the annual and 5-year gas work plan, specifically selecting, funding and insuring the construction of approximately \$50 million of capital improvements that will best enhance the gas system optimizing safety, reliability and shareholder value.

**Director Process and Systems**, (Falise) responsible for full integration of information systems into daily operations while maximizing the benefits of technology; responsible for the development and implementation of a single suite of Operations information systems; responsible for ensuring that existing initiatives are brought to a successful conclusion or brought in line with the plans for a single suite of systems.

**Manager Network Policies**, (Dean) manages a group responsible for developing the asset management strategic processes and relationships with key service partners; develops asset policies and strategies for sub-transmission and distribution substation assets in partnership with other company groups.

**VP Distribution Engineering and Asset Management**, (Sheridan) responsible for directing the identifying and developing work from asset strategies and reliability and network loading criteria; also directs planning studies, provides technical support to operations and develops projects for work plan consideration; acts as primary technical interface with New England regulations.

**VP Distribution Investment Management**, (Leuthauser) oversees a group responsible for developing U.S. distribution's gas and electric capital and maintenance budgets, annual work plans and 18 months rolling asset implementation plans. Also, responsible for managing the RAC process, developing a distribution project management capability and monitoring cost performance benchmarks to ensure efficiency; acts as primary technical interface with New York regulators.

**VP Engineering Services**, (Bouford) responsible for the efficient and effective engineering, design, analysis and other technical support provided to the operating companies of National Grid USA; this includes the diverse areas of substation, relay, transmission, meter and telecommunication engineering, design and standards; distribution standards and work-methods development; laboratory testing, qualification and operational support, asset management procedure and system analysis.

**VP Technology Services**, (Mahoney) responsible for the development and implementation of field work force technical training; providing a uniform policy and direction to the company in the area of electric revenue metering infrastructure and is responsible for the development and direction of an integrated program of research and development of new technology.

## **ENGINEERING SERVICES**

**Designer, Overhead Engineering & Operations**, develops the designs for components of construction, electrical and mechanical projects, prepares and maintains related diagrams, maps, and records, in addition to drafting work as required.

**Designer, Underground Engineering & Operations**, develops the designs for components of construction, electrical and mechanical projects, prepares and maintains related diagrams, maps, and records, in addition to drafting work as required.

**Designer, Substation Design**, develops the designs for components of construction, electrical and mechanical projects, prepares and maintains related diagrams, maps, and records, in addition to drafting work as required.

**Designer, Transmission Engineering & Design**, (this includes Senior Designer) create and maintain transmission line drawings, diagrams, maps, databases, and records using CADD software.

**Designer B, Gas Engineering**, under general supervision in the Engineering Department to do designing of minor and major construction projects of all types, to prepare specifications and estimates and to prepare and maintain related diagrams, maps and records, doing drafting work as required.

**Designer C, Gas Engineering**, under general supervision in the Engineering Department to develop complete designs for construction projects of all types, to prepare studies, reports, specifications and estimates, to direct and check the work of Drafting Technicians, Designers and Junior Engineers, of lower grade, to do drafting work as required.

**Director Distribution Engineering Services**, responsible for the planning, developing, and coordinating of the implementation of policies, procedures and techniques for electric transmission and distribution construction, operation and maintenance on a system-wide basis.

**Director Engineering Services**, provides counsel regarding all aspects of engineering activities within the engineering services organization; responsible for providing administrative guidance in the planning, developing and implementation of policies, procedures and techniques for electric distribution construction, operation and maintenance on a system-wide basis.

**Director Project Management Services**, oversees the capital projects portfolio including permitting and licensing, project management, scheduling and engineering consulting services for both New England and New York.

**Director Substation Engineering Services**, accountable for the effective planning, organizing, staffing, controlling, and directing of group labor, time and cost resources for the electrical design and drafting, and procurement of equipment relating to the electrical engineering of High Voltage and Extra High Voltage electric sub-station construction projects

**Engineer, Substation Engineering & Design** (this includes Associate, Senior, Lead Senior and Principal Engineer), plan and design electrical substation facilities on a conceptual basis complying with environment, safety and National Grid standards and policies.

**Engineer, Transmission Engineering** (this includes Associate, Senior, Principal Lead Senior, and Consulting Engineer), perform all aspects of transmission line project management and engineering, including design, estimating, licensing, scheduling, material acquisition, construction inspection, and oversight of engineering and environmental consultants.

**Manager Design**, direct the implementation of effective, timely and efficient substation design through the management of the Substation Design Engineers and consultation with the Delivery Engineering and Protection, Telecommunications and Meter Engineering Departments. Review and provide engineering advice on capital T&D and non-utility generation projects.

**Manager Distribution Engineering Support Services**, directs the production and distribution of Distribution Construction Standards and Work Methods pages and books, bulletins and revisions to Engineering and Operations personnel.

## **ENGINEERING SERVICES**

**Manager Distribution Standards**, manages the development, distribution and implementation of company standard designs and specifications for materials and equipment and construction standards for the underground transmission and distribution system.

**Manager Engineering & Design**, responsible for the effective and efficient design of substations in the Company's New York service area; this includes new facilities and the addition to, or revision of, existing facilities. This position is responsible for ensuring that all designs are in compliance with the NESC and Company standards. Working in coordination with the Manager, Engineering & Design New England responsible for the development of Substation design and construction standards.

**Manager Engineering Consulting Services**, responsible for developing effective relations with those consultants that could provide design and/or construction services.

**Manager Protection & Meter Engineering**, accountable for formulating policy, approving design and evaluating the operation of the Electric Protection Systems, including the coordination with adjacent utilities on all transmission interconnections, for the National Grid transmission, distribution, and non-nuclear generating facilities. Manage the System Protection Engineering Unit.

**Manager Work Methods**, manages the development, distribution and implementation of company standard designs and specifications for materials and equipment and construction standards for the overhead distribution system.

**Manager Transmission Engineering Services**, optimize the reliability performance of the overhead transmission system by developing and implementing project-specific engineering solutions, developing and managing work plans, and administering the transmission capital budget.

**Project Manager, Project Management Services**, responsible for managing electric transmission line and substation projects, including new facilities, major additions, rehabilitation and retrofit projects.

**Senior Analyst, Engineering Project Management Group**, generate and analyze project resources and outage and material forecasts for substation and transmission line projects using project management software systems.

**Senior Designer, Substation Engineering & Design**, working under minimal supervision, is responsible for supporting the project engineer by providing required design and drafting inputs, including the development of primary electrical designs required for substation projects. In addition, drawing and design services will be provided to other functions, as required. Maintenance and control drawing files, along with ensuring the effective utilization and maintenance of the CADD system, is required.

**Senior Engineer, Engineering Consulting Services**, provide portfolio management services with focus on non-technical and technical project responsibilities including but not limited to: lead engineering and design team work, design brief, design construction packages, major equipment procurement and commissioning.

## **TECHNICAL TRAINING**

**Director Technical Training**, (Dischner) responsible for the development and implementation of effective training programs for electric, gas and meter operations – both technical and non-technical where appropriate. Responsible for providing leadership for short and long term technical employee development strategies.

**Manager Electric Training**, (Kelly) responsible for overhead, underground, substation and other electric disciplines training needs. Interfaces with groups in various disciplines supported and develops training to meet both their technical and other progression training needs.

**Manager Gas & Meter Training**, (Ellis) responsible for Gas, Meter and Distribution Design/Planning training. NY Fire School in Oswego, NY reports into this position. Interfaces with groups in the various disciplines supported and develops training to meet both their technical and other progression training needs.

**Senior Training Representative, Gas & Meter Training**, analyzes, researches, designs, develops and conducts advanced training programs to provide employees with knowledge and skills necessary to perform their jobs in a safe, cost efficient manner.

**Supervisor Fire Training**, responsible for training conducted at the Fire School. Interfaces with customers of the Fire School and develops training suited to meet their needs as it relates to fire safety; oversees the Fire Training School facility.

**Training Representative, Electric Training** (this includes Senior Training Representative), analyzes, researches, designs, develops and conducts advanced training programs to provide employees with knowledge and skills necessary to perform their jobs in a safe, cost efficient manner.

**Training Representative, Fire Training**, analyzes, researches, designs, develops and conducts advanced training programs to provide employees with knowledge and skills necessary to perform their jobs relative to fire safety.

**VP Construction Maintenance Services**, (Francazio) responsible for HVDC Operations and Maintenance function, and transmission, line and substation construction.

## **NEW ENGLAND AND NEW YORK CONSTRUCTION AND MAINTENANCE SERVICES**

**Analyst, Substation Construction Services** (this includes Senior Analyst), organize, analyze, track, compare and/or present data. Conduct special project assignments.

**Area Resource Coordinator**, responsible for producing and updating the daily, weekly and monthly rolling Work Plan; coordinate the ordering & restock of non-stores materials; support the groups needs in the Power Plant application for non-planned work orders.

**Construction Coordinator, Transmission Lines Services**, accountable for minimizing costs to the corporation while maximizing efficiency and return on capital investment; direct, coach and develop all aspects of the NY C&MS daily Operation and Quality/Field Contracts Group including performance reviews and compensation.

**Contracts Coordinator, Electrical Construction Services**, oversees construction activities that are being performed by contractors in National Grid substations

**Coordinator Overhead Lines, Transmission Line Services**, coordinate, and expedite the various construction and maintenance programs on the transmission system.

**Coordinator Substations, Electrical Construction Services**, assure that substation construction resources are optimized to facilitate projects progress and fully support strategic initiatives for contract work plans.

**Coordinator T&D Control Systems, Transmission Line Services**, supervise the daily activities of contractors performing maintenance and construction of distribution lines; monitor job progress, document crew activities and prepare reports; assure compliance to all Federal, state, local and Company safety and environmental guidelines, laws and regulations.

**Director, Substation Construction Services**, (Darwin) plan, organize, control and direct the operations & management of Civil and Electrical in-house and contracted substation work forces; responsible for achieving of project milestones and schedules.

**Director, Transmission Line Services**, (Luchini) responsible for all electrical construction and maintenance activities on the transmission system.

**Engineer, HVDC Operations** (this includes Principal and Senior Engineer), responsible for controls, protections and equipment for the HVDC converter terminals.

**Maintenance Technician, HVDC Operations** (this includes Senior Maintenance Technician) maintains the station equipment in the converter terminals.

**Manager HVDC Operations/Maintenance**, (Sullivan) responsible for managing the operations and maintenance of the Sandy Pond and Monroe HVDC converter stations; represent the service provider and manage the "service plan" between Interconnects & Business Development in the U.K. and Transmission in the U.S.

**Network Operators, HVDC Operations**, is responsible for the bulk power transfers between Hydro-Quebec and New England. This person operates the HVDC terminals in both Quebec and New England.

**Operations Planner, Substation Construction Services**, work with others in the department to ensure that training, tracking and reporting requirements are fully met.; work with others in the department to administer safety program and bargaining unit contract. Represent the department on special inter-department projects, prepare reports and

**Planner, HVDC Operations** (this includes Comerford Planner), plan and prepare the maintenance schedule, ensure necessary parts and equipment are available to complete the maintenance work for the HVDC facilities.

**Scheduler, Transmission Line Services**, perform daily scheduling of the various construction and maintenance programs on the transmission system.

**Senior Analyst, HVDC Operations**, prepare and analyze the O&M business plan and budget; review actual operating expenses such as payroll, overtime, material and vendor costs; compile monthly variance reports and update forecasts as needed.

**Senior Engineer**, responsible for overseeing external engineering consultants that are responsible for delivery of electric distribution and gas design projects.

**NEW ENGLAND AND NEW YORK CONSTRUCTION AND MAINTENANCE SERVICES**

**Superintendent, Transmission Line Services**, perform all duties associated with the management of the supervisory workforce.

**Supervisor, Electrical Construction Services**, plan for and direct activities of crews and individuals assigned to electrical substation or civil construction sites. Administer bargaining unit agreement, prepare and process required reports on job/project progress and assist Lead Supervisor in developing estimates.

**Supervisor Operations, HVDC Operations**, directs the operation of the Phase I (690 MW) and Phase II (2000 MW multi-terminal) HVDC facilities.

**Supervisor, Small Structural Services**, plan, coordinate and electrical supervise civil construction work. Assign personnel and equipment to crews to ensure progress. Provide liaison between Engineering and Field Supervision from the development of project estimates through final acceptance of work.

**Supervisor, Transmission Line Services**, manage the daily operation and maintenance functions in Transmission Line Services (TLS).

### **PROCESS AND SYSTEMS**

**Blueprint & Photostat Operator**, under direct supervision to operate duplicating equipment to produce micro-film, photostat, blue line negative print, blueprint, black and white copies of engineering and other records.

**Manager Systems Support**, (Miller) plans and directs activities associated with Business Information Resources including management of business aspects of projects/systems as well as planning and preparing schedules for system testing, implementation, production support and system maintenance.

**Plant Inventory Recorder**, under general supervision to coordinate the preparation and perpetuation of standard maps and records of all gas and electric facilities with physical plant and the continuing property record.

## **DISTRIBUTION INVESTMENT MANAGEMENT**

**Analyst, Resource Planning NE**, work closely with operations to support and coordinate the timely, accurate updates to work plans; research and resolve issues as they arise to keep the work planning process running smoothly.

**Engineer, Work Planning** (this includes Senior, Principal and Lead Senior Engineer), develop and maintains the Business Impact tool model for the purpose of supporting the capitol and O&M spending plan development. Reviews project and program scoring and costing methods and calculations to optimize reliability, safety and cost. Plans and coordinates development of the annual 5 year gas and electric work plans.

**Financial Analyst, Work Planning NE**, (this includes Principal Financial Analyst) develops data and reports to facilitate the System Resource Allocation Committee (SRAC) meetings; facilitates the development of the annual spending plans; coordinates the spending plan with Transmission, divisional operations, other asset management groups and DRAC.

**Manager Maintenance Inspections & Assessment**, (Burke) manages activities of employees and contractors engaged in performing condition assessments of overhead, underground, transmission and street lighting facilities system-wide and in performing stray voltage tests and necessary maintenance work related to these inspections and tests.

**Manager Resource Planning**, (Galgano) responsible for developing, maintaining, communicating resource implementation plan from the spending work plan item, gas delivery and electric substation and line activities accounting for all expense and capital activities for the field forces basis for in-house versus contractor workforce by projected expense programs and budgets for gas delivery and electric along with annual 5-year business plan.

**Manager Work Planning**, (Brouillard) responsible for developing, maintaining, communicating project prioritized, itemized plan for capital and expense program budgets for gas delivery and electric distribution; along with annual 5-year business plan. Develop and tract cost performance metric and work plan scorecard.

**Project Manager, Resource Planning NE**, manage electric distribution line projects and programs, including new infrastructure, reliability, customer and asset replacement projects; provide project management consulting and expertise for peers within the Asset Management and Distribution Design and Construction functions.

**Senior Analyst, Resource Planning NY**, develops, maintains and communicates the resource implementation plan, itemizing detailed gas delivery and electric substation and overhead line activities for all expense and capital activities for the field force; interfaces with the field force and C&MS groups to obtain inputs on resources and labor hours for O&M items.

**Project Manager, Resource Planning NY**, performs engineering studies and analyses related to electric distribution benchmarking activities; develops a resource implementation plan for the spending work plan and develops and tracks cost performance metrics and work plan scorecard.

**Senior Operations Engineer, Work Planning NE**, manage electric distribution line projects and programs including new infrastructure, reliability, customer and asset replacement projects; provide project management consulting and expertise for peers within the Asset Management and Distribution Design and Construction functions.

**Supervisor, Maintenance Inspections & Assessment**, supervisors activities of employees and contractor personnel engaged in performing condition assessments of overhead, underground, transmission and street lighting facilities and the identification of priority maintenance work; supervises the stray voltage testing of this same equipment.

## **GAS DELIVERY**

**Designer, Gas Engineering**, responsible for planning and designing gas distribution and transmission projects, including regulator stations.

**Engineer, Gas Engineering** (this includes Senior Engineer), responsible for the design of gas regulator stations, instrumentation, control, gate stations, transmission pipelines, mains, services and meters in accordance with all applicable codes and standards; evaluate the system for adequate capacity by performing load study analysis and evaluate the adequacy of the composition and heat content of the gas; oversee the work performed by designers.

**Gas Operations Specialist** (this includes Senior and Principal Gas Operations Specialist), responsible to develop, issue, revise, coordinate and implement gas operating procedures, standards, policies, practices and programs.

**Manager Gas Assets**, (Morey) manages the technical analysis, financial analysis, gas system design, failure analysis, customer technical resolution and related activities associated with gas system optimization; insures that policies, programs, procedures, tariffs and standards are uniformly applied throughout the system.

**Manager Gas Engineering**, (Picciott) responsible for the safe and economic design of the gas infrastructure in accordance with all codes and standards; oversee the work of gas designers and engineers engaged in the detailed design and analysis of all gas system components.

**Manager Gas Operations Support**, (Rybinski) plans, directs, organizes and coordinates the activities of the Gas Operations Support, Gas Meter Shop and Gas Metering Program including the development and implementation of operating procedures, practices and policies to assure compliance with local, state and federal regulations.

**Supervisor Gas Engineering, Gas Engineering**, responsible for the safe and economic design of the gas infrastructure in accordance with all codes and standards; oversee the work of gas designers and engineers engaged in the detailed design and analysis of all gas system components.

## **ENGINEERING AND ASSET MANAGEMENT**

**Engineer, Network Planning and Reliability** (this includes Associate, Senior and Lead Senior Engineer), responsible for development of an Asset Management Strategic Plan considering the age/condition profiles for key assets and long range issues/plans by planning area; monitor and direct the development of the FHIST application to deliver increased functionality and user friendliness; ensuring the tool is ready for performing the annual Feeder Health Assessment.

**Engineer, Asset Management** (this includes Associate, Senior, Principal, Lead Senior and Operations Engineer), works closely with district operations providing technical support on a wide range of issues on electrical distribution systems.

**Engineering Planner, Asset Management**, administer DRAC for BSE; use PowerPlant tool and work with operations planner to integrate DRAC and implementation plans; ensures the process follows governance and meets objectives of committee.

**Engineering Planner, Network Planning and Reliability**, conducts short and long range area supply and distribution studies and recommend system facilities changes to provide economic and reliable electricity delivery for customers; plans, designs and specifies equipment for electrical system according to applicable codes and standards.

**Manager Network Planning and Reliability**, (LaBarre) responsible for managing the staff and operations of the Network Planning & Reliability department across National Grid USA towards the goal of improving the asset health of the electric delivery system, considering safety, reliability, and customer satisfaction; develop and engineer efficient system enhancement projects/programs in accordance with various asset management policies and procedures for consistent application across the entire service territory.

**Manager Asset Management**, responsible for managing the staff and operation of a divisional Distribution Asset Management department towards the goal of improving the asset health of the electric delivery system, considering safety, reliability, and customer satisfaction; manage the development of project recommendations based on sound engineering, design and cost/benefit analysis; actively participate in the divisional DRAC meetings to ensure the work plan is managed to achieve the best possible results.

**Principal Engineer, Network Planning and Reliability**, conducts various technical and financial analyses one, and engineering enhancements to, the electric system for the purpose of improving reliability performance of the system.

### **ASSET STRATEGY AND PERFORMANCE**

**Engineer, Asset Strategy and Performance (this includes Associate, Senior and Principal Engineer)**, implement the vision for decision support systems working closely with IT and other departments; assist with the creation of Decision Support Systems; work closely with Electric Engineering, Asset Management, and Business Planning to develop a list of requirements for tools.

**Engineer, Strategic Initiatives (this includes Associate and Lead Senior Engineer)**, develop, maintain, communicate and design asset strategies for both overhead and underground distribution systems; assist with the development of reliability strategy for NG USA electric distribution.

**Engineering Planner, Strategic Initiatives**, develop, maintain, communicate and design asset strategies for both overhead and underground distribution systems; assist with the development of reliability strategy for NG USA electric distribution.

**Manager Strategic Initiatives**, responsible for developing, maintaining, communicating, and design asset strategies for both overhead and underground; manage the distribution benchmarking process, schedules, and communicate results to the wider organization; assist with development of reliability strategy for NG USA electric distribution. Implement the vision for decision support systems with IT; manage the staff of the Strategic Initiatives group.

## **NEW YORK DISTRIBUTION**

**Assistant to President Distribution Company NY**, serves as key point of contact for senior level management. Assist the President in the research and resolution of problems that may arise; assess and recommend various strategic courses of action; assume responsibility for special projects as assigned.

**SVP Business Development**, (Kelleher) responsible for building and maintaining strong relationships with non-residential customers in Niagara Mohawk's service territory. Responsible for effective design and implementation of economic development programs designed to attract and retain commercial and industrial customers in Niagara Mohawk's service territory.

**VP Environmental**, (Kwasnik) responsible at National Grid USA for providing guidance to and oversight of the environmental compliance activities of the T&D operations and overall management of the Site Investigation and Remediation Program within National Grid USA.

**VP Facilities Asset Management**, (Sala) plans, directs staffs, organizes, coordinates, develops programs, policies and procedures and provides overall leadership to the Facilities Asset Management Department.

**VP Public Affairs**, (Crossett) overall responsibility for state and local governmental, legislative and regulatory interactions in the state of New York; analyzes and proposed legislative actions and determines the potential impact on the organization; monitors legislative and public policy activities and develops company position.

**VP Property and Real Estate Management**, (Larson) responsible for the Property Assets and Real Estate Department which facilitates the acquisition, disposition, and protection of real estate rights. Also responsible for the Property Tax Department which manages the expense of taxes paid on property owned by the various companies throughout the US.

**VP Supply Chain**, (Way) is responsible for Procurement, inventory management and accounts payable for all materials and services needed to support the operation of National Grid USA's companies.

**SVP Customer Service**, (Zschokke) responsible for all center activities, credit and collections, billing, revenue protection, metering services and customer satisfaction.

## **BUSINESS SERVICES AND ECONOMIC DEVELOPMENT**

**Account Manager**, cultivates and enhances effective customer relationships; calls proactively on major industrial, municipal and commercial customers via a targeted account management philosophy.

**Account Representative** (this includes Senior Account Representative), coordinates new electric services and service upgrades for small to medium size commercial and industrial customers, residential developments and municipal customers, including providing information on the company's energy conservation programs.

**Analyst, Program and Policy Administration**, (this includes Senior and Principal Analyst) provides analytical and administrative support for the Business Services and Economic Development organization, including the strategic account management, economic development and consumer relations functions.

**Consumer Representative**, represents the Company in negotiations with all customers regarding the sale of additional use of electric and gas service, advises customers in the proper application of their electric and gas service and calls on customers to determine applicable rates, coding, accuracy of meter readings and explain customers' bills. Additionally maintains sales contacts with dealer outlets, builders, electrical and gas trade, and allied organizations.

**Director Program & Policy**, manages the support organization for the Business Services and Economic Development (BSED) that includes the strategic account management, economic development and consumer relations functions. Responsible for all administrative, regulatory and policy work associated with the Company's Empire Zone Rider (EZR) discount program

**Economic Development Representative** (this includes Senior and Principal Economic Development Representative), conducts marketing and sales efforts to attract new businesses to Niagara Mohawk's service territory. Works with local communities to prepare marketing plans and fully serviced sites and provides technical expertise and interface with site selectors and corporate realtors.

**Financial Analyst, Performance Management and Financial Analysis**, (this includes Senior Financial and Principal Financial Analyst, supports and coordinates Regulatory and Tariff interpretations relative to the implementation by the Company's field and customer interface personnel of the Company tariff and related business rules; supports the consistent application of the rules.

**Key Account Manager**, cultivates and enhances effective customer relationships; calls proactively on major industrial, municipal and commercial customers via a targeted account management philosophy.

**Manager Business Services Office**, provides overall management Office Group (BSOG), development of professional staff and ensuring that the BSOG functions efficiently and in a cost effective manner.

**Manager Regulatory Analysis**, (Luvera) liaison between the Company and in-house DPS Auditors for requests that are of a financial nature. Provide Company personnel with advice/guidance in responding to regulatory requests. Assists in developing regulatory strategies. Performs financial analysis to support regulatory efforts.

**VP Business Services**, direct, plan, schedule, budget and coordinate all aspects of electric and gas construction, operation and maintenance to ensure the value of the Corporation's assets are maximized and protected. Responsible for regional asset profitability, reliability, asset condition and regional customer satisfaction. Lead company contact with community, political, and business leaders in the region served.

**VP Economic & Community Development**, develops and manages the corporation's strategy to attract new jobs and capital investment to the service territory. Responsible for implementation of the economic development plan programs contained in the merger rate agreement and managing the regulatory, political and business relationships associated with that effort.

## **CUSTOMER SERVICE CENTERS**

**Coach/Supervisor Customer Service, Accounts Processing**, the principal accountability of this position is to plan, organize, coach and maintain self-directed work teams engaged in all aspects of customer contact with the goal of providing excellent customer service that will achieve superior customer satisfaction results.

**Coach/Supervisor Customer Service, Call Center Buffalo**, plans, organizes, coaches and maintains work teams engaged in all aspects of customer contact with the goal of providing excellent customer service that will achieve superior customer satisfaction results.

**Coach/Supervisor Customer Service, Call Center Syracuse**, plans, organizes, coaches and maintains work teams engaged in all aspects of customer contact with the goal of providing excellent customer service that will achieve superior customer satisfaction results.

**Director Customer Service**, directs and oversees the management of the call center, accounts processing, training and small business group within the call center organization.

**Director Meter and Data Services**, (Turo) direct the Meter Data Service Department in the collection, editing, management, analysis, aggregation and reporting of detailed electrical usage data; this includes estimation of hourly loads used in both the New York and New England ISO settlement processes.

**Manager Accounts Processing NY**, accountable for planning, directing and maintaining responsive, cost effective billing support activities for customer service operations. Administers reactive and proactive telephone and written communications with customers relating to service, complaints, billing exceptions, payments, accounting problems and general information to ensure conformity with Company policies and procedures.

**Manager C&I Business Team**, provide overall management of the Small Business Customer Group including determining and maintaining appropriate staffing levels, development of professional staff and ensuring that the SBCG functions efficiently and in a cost effective manner.

**Manager Call Center Buffalo**, the position is accountable for planning, directing, and maintaining responsive, cost-effective customer service telephone operations. Administers reactive and proactive telephone communications with customers relating to service, complaints, billing, payments, accounting problems, and general information to ensure conformity with Company policies and procedures.

**Manager Call Center Syracuse**, provides overall management of the call center which includes determining and maintaining appropriate staffing levels; development of the professional staff; ensuring that the center functions efficiently and in a cost effective way; defines and implements new processes; maintains an effective working relationship with the union leadership.

**Manager Customer Satisfaction & Strategic Planning**, directs, plans and organizes the work activities of the E-Business, Customer Communication & Change Management and Customer Relationship management functions in Customer Service; directs project management team's activities in support of Customer Service organization to insure timely and effective implementation of assigned initiatives.

**Senior and Principal Analyst, Accounts Processing**, processes invoices for payment and researches payment issues/questions to insure correct and appropriate resolution.

**Senior Analyst, Call Center Syracuse**, provides analytical support to assist in the meeting of service quality goals. Find opportunities for efficiency improvements and cost savings for the call center and account processing.

**Senior Analyst, Customer Service**, performs assignments as directed by Call Center Director. Currently on assignment to Sarbanes-Oxley as lead analyst.

**Team Coordinator, Call Center Buffalo**, the primary role of this position is to plan, direct, organize, and coordinate Team Leader and Senior Representative activities in order to maximize performance and productivity.

**Team Coordinator, Call Center Syracuse**, the primary role of this position is to plan, direct, organize, and coordinate Team Leader and Senior Representative activities in order to maximize performance and productivity.

## **CUSTOMER SERVICE PROGRAMS**

**Analyst, Billing and Systems**, organize, analyze, track, compare and/or present data. Conduct special project assignments. Process requisitions and invoices timely and accurately through PMP system.

**Analyst, C&I Collections** (this includes Senior and Principal Analyst), analyzes, recommends and implements policy, process and system enhancements to improve collections performance. Reviews, reports on, and manages day-to-day collection operational activities. Carries out large customer collection activities involving specialized negotiation, litigation or field treatment.

**Analyst, New Requests/Operational Compliance** (this includes Senior and Principal Analyst), analyzes, recommends, and implements solutions to customer billing, finance, and service issues. These issues can be corrective in nature, or offer significant improvement in efficiency and/or accuracy. Provide research and analytical support of customer information to the business units in support of their departmental and corporate goals. Assure proper operations of all customer-related systems.

**Analyst, Supplier Services** (this includes Senior and Principal Analyst), analyze, recommend, and implement solutions to competitive supply issues. These issues can be corrective in nature, or offer significant improvement in efficiency and/or accuracy. Provide research and analytical support of customer information to the business units in support of their departmental and corporate goals. Assure proper operations of all supplier services functions. Manage relationships with competitive providers and governing bodies such as the NY Public Service Commission.

**Coach/Supervisor Customer Service, Billing and Systems**, oversees and organizes work activities of analysts performing manual billing activities. These activities involve collecting billing determinants, producing and mailing customer invoices, posting revenue to the corporate general ledger, and all other reporting activities that are necessary following customer billing. The coach is also a process director and agent for improved effectiveness and efficiency in the manual billing process. He/she also maintains close relationships with Accounts Processing to assure coordinated activities.

**Coach/Supervisor Customer Service, Administration and Consumer Advocacy**, direct and develop employees support back office and administration functions associated with residential collection activities.

**Collection Service Associate, Administration and Consumer Advocacy** (this includes Senior and Chief Collection Service Associate), performs and accepts incoming and outgoing-related calls, resolves disputes and negotiates payment terms in an assertive and professional fashion, provides financial direction for customer and/or makes appropriate referral, processes customer-related transactions, documents and communications and interfaces with third parties.

**Consumer Advocate, Administration and Consumer Advocacy**, creates increased awareness of, and protects public health and safety related to the provision of electric and gas service. Assist low income and special needs customers to meet their energy needs through energy efficiency programs, outreach and education.

**Director Billing and Systems NY**, directs, plans and organizes the work activities of support staff focused on resolving issues related to the Customer Service System (CSS), increasing system efficiency, reducing costs and improving customer satisfaction. Directs the evaluation and prioritization of CSS issues identified from all user departments and ensures the allocation of appropriate resources to resolve and implement necessary changes.

**Director, Credit and Collections NY and NE**, plans and directs the financial and operational performance of collection functions, directs the management of collection activities to significantly reduce outstanding arrears and uncollectible accounts to acceptable industry levels.

**Manager Administration and Consumer Advocacy**, manages collections back office activities including transaction with county social service agencies, collection agency administration, and collections call center support. Provides the policy, centralized strategy and general direction for activities provided by Consumer Advocates within the Niagara Mohawk service territory.

**Manager Low Income Customer Assistance NY**, plans and manages a staff responsible for the implementation of the Company's low income program. The program includes an affordable payment agreement offer, energy education, and energy efficiency services. Responsible for low income energy issues management and regulatory relations.

## **CUSTOMER SERVICE PROGRAMS**

**Manager New Requests/Operational Compliance**, manage the analysis, design and development of all business requirements that involve the operation of the company's CSS system and for developing and managing Information Resources and Operational Compliance activities which support end to end CSS processes.

**Manager, Ops/Industrial Collections**, oversees and directs the activities of business and financial analysts who are responsible for the support of the collections process. Responsible for collections strategy development support and implementation, including performance management, change management, system enhancements, and collections policies and procedures.

**Senior Collection Service Associate, Low Income Customer Assistance NY**, performs and accepts incoming and outgoing-related calls, resolves disputes and negotiates payment terms in an assertive and professional fashion, provides financial direction for customer and/or makes appropriate referral, processes customer-related transactions, documents and communications and interfaces with third parties.

**Senior Analyst, Billing and Systems** (this includes Principal Analyst), analyze, recommend, and implement solutions to customer billing, finance, and service issues. These issues can be corrective in nature, or offer significant improvement in efficiency and/or accuracy. Provide research and analytical support of customer information to the business units in support of their departmental and corporate goals. Assure proper operations of all customer-related systems and supplier services functions. Plan and direct activities of other analysts in support of large projects.

**Supervisor Auxiliary Operations**, manage the Company's interest and responsibilities related to Retail Choice of competitive services and energy. Direct a staff responsible for the accurate processing of competitive service enrollments, drops, changes, etc. to ensure assignment and handling of customers and their consumption with the appropriate supplier.

**Supervisor Supplier Services**, responsible for managing the Company's interest and responsibilities related to Retail Access and energy services companies. Direct a staff responsible for the accurate processing of ESCo enrollments and drops to ensure assignment of customers and their consumption to the appropriate supplier (ESCo or NG), necessary for correct ISO billing of both NG and ESCo's.

**Team Coordinator, Ops/Industrial Collections**, analyze collections operational performance and implement collection strategies and practices to manage accounts receivable.

**VP Customer Focus**, (Moran) responsible for strengthening the focus on internal and external customers across the company to assure NG achieves excellence in serving customers.

## **CUSTOMER SATISFACTION AND STRATEGIC PLANNING AND SUPPORT**

**Analyst, Communications & Change Management** (this includes Senior and Principal Analyst), responsibilities include: customer communications and change related issues for both NY and NE Customer Service, improving performance of our Customer Service through quality monitoring, employee development (training), root cause analysis, process enhancements and effective communications.

**Analyst, Customer Relationship Management** (this includes Senior and Principal Analyst), respond to and analyze incoming PSC complaints at QRS and SRS level, attend regulatory hearings and meetings as required to resolve disputes. Supervise rostered employees in handling of inbound telephone and written complaints. Perform reporting and documentation tasks as required.

**Analyst, Customer Satisfaction & Strategic Planning** (this includes Senior and Principal Analyst), work with the director of the group in completion of annual survey work, analytical projects of cost and service enhancements. Implement not only previously identified integration opportunities but to identify and implement new opportunities as well.

**Collection Service Associate, Customer Relationship Management**, performs and accepts incoming and outgoing-related calls, resolves disputes and negotiates payment terms in an assertive and professional fashion, provides financial direction for customer and/or makes appropriate referral, processes customer-related transactions, documents and communications and interfaces with third parties.

**Customer Representative, Customer Relationship Management**, reviews and processes all types of incoming and outgoing data, communicates with customers or their representatives and explains and/or initiates applicable procedures relative to billing, collection, deposit and service policies in conformance with Company regulations, guides and practices and performs all required clerical functions in accordance with prescribed procedures within the department.

**Manager Communications & Change Management**, lead employees whose responsibilities include: customer communications and change related issues for both NY and NE Customer Service, improving the performance of Customer Service through quality monitoring, employee development (training), root cause analysis, process enhancements and effective communications.

**Manager Customer Relationship Management**, interface with PSC regarding customer issues and identify policy issues to be addressed as needed. Survey customers and conduct analysis to monitor overall customer satisfaction of company performance. Perform root cause analysis and recommend corrective actions.

**Manager Customer Satisfaction and Strategic Planning**, directs, plans and organizes the work activities of the E-business, Customer Communication & Change Management and Customer Relationship management functions in Customer Service. Directs project management team's activities in support of Customer Service organization to insure timely and effective implementation of assigned initiatives. Performs projects assigned by SVPs of Customer Service as assigned.

**Principal Financial Analyst**, assist in the development and implementation of Customer Service projects or initiatives. Responsibilities include the documentation of project and identification of any reporting requirements related to the projects assigned. Take lead role in certain assigned projects; will also prepare various Customer Service monthly performance tracking measurements including any required by regulators.

**Project Manager**, lead in the development and implementation of Customer Service projects or initiatives. Responsibilities include the documentation of project and identification of any reporting requirements related to the projects assigned. Project Manager will also prepare and direct the preparation of various Customer Service monthly performance tracking measurements including any required by regulators.

**Senior Training Representative, Customer Satisfaction & Strategic Planning and Support**, provides new and ingoing training for Customer Service Representatives who are engaged in responding to customer needs and queries such as turning on/off service, explanation of bills/rates, and lack of service during storms, etc.

## **ENVIRONMENTAL**

**Analyst, Environmental Affairs NY** (this includes Associate and Senior Analyst), supports the environmental compliance activities of the regulated T&D companies and unregulated subsidiaries.

**Associate Analyst, NY Compliance**, works with senior environmental staff on projects relating to training, hazardous waste, hazardous waste fees, part 364 permits, etc.

**Director of SIRS**, directs all activities associated with the multi-year hazardous waste site investigation and remediation program including the management of all appropriate regulatory, governmental, and agency relationships associated with this effort and all project management activities associated with the integration of scientific assessment, engineering and design, construction management, and project controls to meet federal and state regulatory requirements and budget/schedule targets.

**Senior Environmental Engineer, Environmental Affairs NY**, supports the environmental compliance activities of the regulated T&D companies and unregulated subsidiaries.

**Lead Senior Engineer, Environmental Affairs NE** (this includes Senior Environmental Engineer, Environmental Engineer Field and Senior Environmental Engineer Field), supports the environmental compliance activities of the regulated T&D companies and unregulated subsidiaries.

**Lead Senior Engineer, Site Investigation & Remediation** (this includes Principal Engineer and Senior Environmental Engineer), provides project management of hazardous waste site assessment and remediation.

**Manager Environmental Affairs NE**, develops and advocates to internal and external constituents the company's position on all environmental regulatory issues. Performs environmental impact assessments and evaluations including the analysis and interpretation of environmental laws and regulations to determine the implication on company facilities providing guidance and support to all NE and NY departments on environmental requirements ensuring compliance issues are properly addressed.

**Manager NY Compliance**, develops and advocates to internal and external constituents the company's position on all environmental regulatory issues. Performs environmental impact assessments and evaluations including the analysis and interpretation of environmental laws and regulations to determine the implication on company facilities providing guidance and support to all NE and NY departments on environmental requirements ensuring compliance issues are properly addressed.

**Principal Analyst, Licensing and Planning**, plans, schedules and manages environmental licensing and permitting of projects including cost control, evaluation of environmental regulations and preparation of licenses/permits positions and documents.

**Principal Environmental Engineer, Licensing and Planning**, plans, schedules and manages environmental licensing and permitting of projects including cost control, evaluation of environmental regulations and preparation of licenses/permits positions and documents.

**Senior and Principal Analyst, Site Investigation & Remediation**, provides project management of hazardous waste site assessment and remediation.

**Senior Environmental Engineer, NY Compliance** (this includes Principal Environmental Engineer), provides environmental oversight to operations departments in the division; this includes managing hazardous and solid waste, Petroleum storage tanks, etc.

## **SUPPLY CHAIN MANAGEMENT**

**Analyst, Stores** (this includes Associate, Senior and Principal Analyst), performs analysis in support of completion of procurement or inventory management activities.

**Analyst, Procurement**, organize, plan, develop, implement and support departmental projects concerned with new and improved procurement methods and/or cost reduction initiatives.

**Director Inventory Management**, directs, manages and plans the Electric and Gas Materials Management activities including physical inventory, shipping-delivery logistics, quality assurance, transactions processing, systems development and support, stock levels/reorder points and cataloging/standardization.

**Director, Procurement**, direct, manage and supervise the Purchasing department in the acquisition of materials, equipment, construction and service. Establish and coordinate levels of support to internal customers and ensure quality, timely and cooperative service.

**Manager Procurement**, coordinates, manages and directs the procurement of goods and services. Manages the sourcing process and develops and implements supply chain related e-business strategies.

**Manager Warehouses**, directs and coordinates the inventory at the central warehouses and satellite locations including materials requirement planning, forecasting, order management/expediting. Directs and coordinates the loading and delivery activities including distribution resource planning.

**Purchasing Agent** (this includes Associate, Senior and Principal Purchasing Agent), actively participate in project development, supporting project teams by guiding strategy development and promoting consistent contracting practices, including: contract packaging, bidder qualification, pricing, bid evaluation and award. Performs commercial tasks associated with completion of procurement events.

**Superintendent, Stores**, direct and coordinates the inventory at a central warehouse or satellite location including materials requirement planning, forecasting, order management/expediting. Directs and coordinates the loading and delivery activities including distribution resource planning

**Supervisor (NE)**, responsible for the operation of the district warehouse facility and the delivery of crew orders to satellite and staging areas.

**Supervisor (NY)**, directs and coordinates resources that perform warehousing activities at central warehouse locations.

## **REAL ESTATE MANAGEMENT AND PROPERTY TAX**

**Designer, Reg Disposition NY**, under general supervision in the Engineering Department to develop complete designs for construction projects of all types, to prepare studies, reports, specifications and estimates; to direct and check the work of drafting technicians, designers and junior engineers, prepare or direct the preparation of general layout drawings for all types of construction projects, prepare studies, analyses and reports relating to new projects and the protection, operation and maintenance of existing projects, performing engineering calculations as required.

**Director Property Tax**, develops and oversees the implementation of tactics and strategies to minimize the Company's property tax expense and administrative costs related to property tax. Originates and pursues property tax savings opportunities through informal assessment reviews, formal appeals and litigation, economic and functional obsolescence factors, and other methodologies.

**Drafting Technician B, Reg Disposition NY**, under direct supervision to do satisfactory tracing, lettering and elementary detailing involving no original design of plans and drawings for construction projects of all types and of diagrams, maps and records.

**Financial Analyst**, provide accounting services for NM Properties, Inc. and its subsidiaries including processing payables, receivables, general ledger accounting, job cost tracking, and preparation; prepare Property Transaction Review, Management Authorization, and Delegation of Authority documents for various transactions; review, analyze, and report on departmental budgets, and assist in the preparation of the annual budgets.

**Instrument Operator, Reg Disposition NY**, under direct supervision in the Engineering Department to perform the work of an instrument operator in a Survey Party making land and property surveys and surveys for construction projects of all types.

**Manager Distribution Rights NY**, manages and directs the acquisition of legal rights by department agents for the placement, access and maintenance of all types of electric utility activities and facilities for the retail distribution company's. Responsible for the proper preparation of documents, recording of legal instruments and maintenance of records and associated filing system.

**Principal Analyst**, responsible for the negotiation, administration and disposition of all company related facility leases; manage the negotiation and sale of all property related properties; development and administration of property database.

**Real Estate Representative** (this includes Senior Real Estate Representative), maximize and protect the value of the Company's real estate. Acquire land and land rights associated with fee, easements, leases licenses and permits. Provide support in the siting of facilities and maintaining environmental compliance.

**Right of Way Agent**, under general supervision to secure land, rights of way and other rights necessary for the construction and maintenance of all types of overhead and underground lines and structures and to settle some small claims against the Company resulting from construction activities.

**Senior Analyst, Property Tax**, (this includes Principal Analyst) performs analysis and evaluation of property tax issues. Prepares, verifies, and processes materials involving Company property tax assessments and the associated taxes. Negotiates assessment and valuation disputes with appropriate officials. Identifies, researches and applies for exemptions, refunds, corrected assessments and any other relevant means of reducing property tax.

**Supervisor Real Estate Rights** (West, Central/Corporate and East), directs strategic deployment of negotiations with respect to real estate, both internally and externally, to maximize asset value. The Supervisor manages job acceptance, assignment, and execution within the Delegation of Authority and the approval processes.

**Supervisor Survey**, supervise, plan and direct surveying and mapping activities in support of real estate transactions, field operations and engineering.

## **PROPERTY AND REAL ESTATE MANAGEMENT FACILITIES**

**Chief Printing Specialist, NY Facilities Print Shop**, under general supervision to be responsible for all printing work including contacts with internal customers and outside vendors to ensure that work is completed in a timely, accurate and cost competitive manner.

**Director Facilities Asset Management**, develops and implements asset management program for our facilities.

**Director Facilities Operations**, provide a safe and secure work environment for employees in our office buildings, service centers and crew facilities; manage, coordinate all maintenance, construction and repairs of the facilities and their equipment, including compliance with federal, state and local codes and statutes.

**Manager Office Services (NE and NY)**, manages Office Service functions including Food Service, Copier Program, Receptionist, Reproduction, Record Keeping, Shipping & Receiving, Courier Services and Records Management.

**Manager Operations Facility New England**, provide a safe and secure work environment for employees in our office buildings, service centers and crew facilities; manage, coordinate all maintenance, construction and repairs of the facilities and their equipment, including compliance with federal, state and local codes and statutes.

**Printing Specialist, NY Facilities Print Shop**, under general supervision performs press and copy work of the highest degree of complexity in a proficient and efficient manner. Work includes operating and maintaining a variety of press/copy and bindery equipment, and making minor machinery adjustments, when required.

**Superintendent Facilities, NY**, responsible for providing a safe and secure work environment for our employees in our office buildings, service centers and crew facilities and their associated grounds. Provide superintendent-level oversight for the divisional crew and office facilities including janitorial, mechanical and electrical equipment, buildings, grounds sidewalks and parking lots.

**Supervisor Building Maintenance, MECO and NECO**, responsible for providing a safe and secure work environment for our employees in our office buildings, service centers and crew facilities and their associated grounds. Provide supervisory level oversight for divisional crew and office facilities including all janitorial, mechanical and electrical equipment, buildings, grounds, sidewalks and parking lots.

**Supervisor Building Maintenance, NY Facilities**, responsible for providing a safe and secure work environment for our employees in our office buildings, service centers and crew facilities and their associated grounds. Provide supervisory level oversight for divisional crew and office facilities including all janitorial, mechanical and electrical equipment, buildings, grounds, sidewalks and parking lots.

**Supervisor Facilities, MECO**, develop and monitor implementation of internal maintenance programs and selects related services, equipment and material.

**Supervisor, NY Facilities Archive/Records**, implement and maintain a regulatory compliant records management program. Responsibilities include: research, development and implementation of regulatory correct records retention schedules, the collection, indexing and storage of company records.

**Supervisor, NY Facilities Mail Room**, supervises all mail, shipping operations of the system mail center, as well as oversees the regional mail operations throughout New York State service territory.

**Supervisor, NY Facilities Print Shop**, responsible for managing all activities associated with the NY Print Services Department. Major duties include supervision, forms database management/maintenance and invoice approvals/departamental charge-backs.

**System Records Specialist, NY Facilities Archive/Records**, act as the main consultant between System Records Management and our imaging clients. Imaging project development and implementation; including feasibility studies. Prepare imaging equipment specifications

## **INFORMATION TECHNOLOGY**

**Director IT Applications Development**, responsible for the development of all major application systems (e.g., new Customer, GIS, CPAS, Computer-Aided Dispatch); is also responsible for the maintenance and enhancement of all IT supported systems.

**Director IT Infrastructure**, responsibilities include directing the design, development, deployment, enhancement and maintenance of mainframe, midrange and server based information systems, Wide Area (WAN) and Local Area (LAN) communications networks and Client Support services.

**Director IT Strategy and Planning**, responsible for the activities of the Architecture and Planning, Finance (Budgeting and Contracts Management), Cyber Security and Disaster Recovery functions within the It Department. Engage all functions of IT to plan for technology across all computing platforms (Mainframe, Midrange, Network and Desktop).

**Manager Project Management Office**, responsible for the overall direction of the project management office providing the following services: project management guidelines and standards, project life cycle methodologies and tools, departmental tools for work and resource management and centralized services for reporting.

## **INFORMATION TECHNOLOGY INFRASTRUCTURE**

**Director Data Center Services**, manages the design, budgeting, implementation, and on-going support for corporate mainframe and midrange platforms, IT system software portfolio, Data Center facilities, Enterprise Support Center services and processes, and Data Center operations.

**EDP Console Operator, Data Center**, under general supervision to operate connected units of the computer from the computer console; to make prescribed operating connections, to maintain a computer log of operations for machine performance and production reports and to perform related functions.

**EDP Console Operator A-T, Data Center**, under general supervision to operate connected units of the computer from the computer console, to make prescribed operating corrections, to maintain a computer log of operations for machine performance and production reports and to perform related functions.

**EDP Equipment Operator, Data Center**, under direct supervision to operate various units of EDP auxiliary equipment such as card reader, printer and tape station from computer console; to verify accuracy and registration of printed forms, maintain computer log for machine performance and productions reports.

**Manager Data Center Operations**, manage operations and system performance on all platforms on a 7x24 basis. Manage data center facilities and critical subsystems, budget and execute maintenance services for mainframe, midrange platforms, and mainframe printing environment. Design and implement batch processing control systems, systems management platforms, and online report viewing services. Develop/design workflow and management processes for effective operations of mainframe and distributed environments.

## **INFORMATION TECHNOLOGY APPLICATION DEVELOPMENT**

**Application Developer**, responsible for the fundamental project planning, and analysis and design/technical translation of business requirements into programs.

**Computer Application Programmer**, under general direction to maintain technical skills and be knowledgeable in current computer technology, develop and document accurate programming logic from functional specifications or logic diagrams, test and maintain the most complex computer programs in accordance with current system standards and procedures.

**Designer C**, prepare studies, analyses and reports relating to new projects and the protection, operation and maintenance of existing projects, performing engineering calculations as required; make engineering calculations as required to check adequacy of design.

**Director Customer Applications**, manage, directs, and controls activities related to automation opportunity identification, acquisition, development and implementation, from project approval through system optimization, including priorities and schedules. Directs the selection of the best technology to meet automation objectives and business needs.

**Director Distribution Applications**, ensures that all resources are obtained, and budgets and schedules are effectively controlled. Leads the Resource Management process: assigns work to managers, staffs teams with personnel who possess appropriate skill sets and ensures adequate training is provided. Reviews availability and demand forecast. Anticipates resource needs and projected availability.

**Manager Asset Management**, responsible for the overall planning, delivery and administration of asset management application systems, including the design, development, implementation, enhancement and maintenance of these systems within the defined IT standards of the corporation.

**Manager Business Services NY**, responsible for the overall planning and delivery and administration of business service application systems, including the design, development, implementation, enhancement and maintenance of these systems within the defined IT standards of the corporation.

**Manager Customer Information Systems**, responsible for the overall planning and delivery and administration of business service application systems, including the design, development, implementation, enhancement and maintenance of these systems within the defined IT standards of the corporation.

**Manager IT Field Force Automation Support**, responsible for the overall planning, delivery and administration of Field Force Application system, including the design, development, implementation, coordination and collaboration with the FFA vendor.

**Manager Outage Management Applications**, manages all aspects of a team of IT analysts focused on the Outage management portfolio of applications; this includes personnel management, application support and maintenance, software vendor relations, business owner relationships and the adherence to all aspects of the IT project management standards and guidelines.

**BUSINESS DEVELOPMENT**

**Principal Financial Analyst**, conducts financial and business analysis of existing businesses and other transactions or business opportunities which may from time-to-time come under consideration.

**SVP Business Development**, responsible for the identification, evaluation and, where appropriate, execution of new business opportunities for National Grid USA.

**VP Transmission Development**, responsible for the developing opportunities to expand National Grid Transco's business in North America, with a focus on transmission.

## **FINANCE**

**Analyst, Claims**, assists in the development, implementation and administration of the insurance and alternate risk financing programs for the Company, excluding health and welfare insurance plans.

**Analyst, Energy Supply**, (this includes Senior and Principal Analyst), perform all power purchase contract administration tasks. Perform analysis associated with contract modifications and customer savings; manage divestiture contracts and NY Power Authority contracts.

**Analyst, Gas Transportation Services** (this includes Principal Analyst), schedules and coordinates Niagara Mohawk's transportation of customer or Marketer owned gas.

**Associate Analyst, Claims**, responsible for working with the database vendors and internal IT staff to design custom reports which will provide for enhanced drill down capabilities as well as interface with standard and company-specific databases; responsible for creating status and benchmarking reports for the Claims Manager, as well as the maintenance and control over the claims database system.

**Claims Assistant**, responsible for initiation of the claims procedure, the maintenance of active (open) files and the recording of the final disposition of the claim. Responsible for creating status and benchmarking reports for the Claims Manager, as well as the maintenance and control over the claims database system.

**Claims Representative**, investigates, analyzes and disposes of claims involving damage to customer property or personal injury by using established procedures and problem solving skills.

**Controller**, (Bailey) has overall responsibility for general, plant and revenue accounting activities within the Company, as well as for external reporting done by the Company and all accounting policies employed by the company.

**Director Budgeting and Planning**, (Campbell) responsible for budgeting, forecasting and planning activities across the US Distribution business.

**Director Distribution Finance**, (Johnson) responsible for total spend analysis for US Distribution, to be reported to distribution presidents, CFO and ultimately to the CEO; responsible for the creation of the combined US Distribution P&L on a monthly basis, including actual to budget and actual to forecast.

**Director ERP Business Support**, (Jones) responsible for maintaining and support ERP business applications.

**Director, Gas Supply & Transportation**, (Klosowski) ensure that the necessary gas planning effort is done to determine the requirements of our customers and how those requirements can be met either through supply, customer transportation or demand resources. Develop and execute strategies to implement the plans. Direct or develop, negotiate and execute contracts for the procurement of gas supplies, hedging of price risks, pipeline capacity (including new interconnections), storage and peaking services.

**Financial Analyst, Distribution Finance**, (this includes Senior Analyst and Senior/Principal Financial Analyst), ensures effective financial analysis is performed for the Distribution New England business; support and facilitate the development and establishment of spending plans.

**Manager Distribution Finance**, (LaRiviere, Pensabene) responsible for leading and coordinating financial performance activities including: financial analysis of business and investment decisions; budgeting and monthly financial reporting; performance management and margin analysis in support of the US distribution business.

**Manager Energy Supply**, (Yeomans) responsible for the work activities of personnel engaged in minimizing the total wholesale energy supply portfolio costs. Directs, plans, and organizes the activities related to purchasing installed capacity, purchasing energy requirements from the day ahead markets, and scheduling existing wholesale portfolio resources in the day ahead market. Directs the activities related to the implementation of power contracts including negotiation and administration of PURPA requirements. Manages the risk analysis for the wholesale portfolio. Directs the work activities associated with the power purchase payments associated with all Power Purchase arrangements and NYISO purchases.

## **FINANCE**

**Manager Gas Supply Operations**, (Garcy) manage the overall gas supply operations strategy to secure a least cost reliable gas supply for the Company as well as providing commercial and industrial gas customers with beneficial gas supply and storage services.

**Manager Gas Transportation Services**, (Dillon) manage and oversee Niagara Mohawk's transportation of customer or Marketer owned gas in accordance with contract or tariff requirements.

**Manager Claims**, (Weber) responsible for development, implementation, and management of a centralized department for handling both first and third party claims; responsible for quarterly reports to management containing case information and reserves; has oversight responsibility for the management of claims litigation.

**Principal Gas Supply Planner**, develops models and analyses to forecast Niagara Mohawk's system and firm load requirements on a daily, seasonal and annual basis. Use these forecasts and analysis to assist in decisions on gas supply purchases and availability of NM transportation capability

**Project Manager, Distribution Finance**, (Sharron) responsible for the development of a consistent framework for total spending analysis and reporting; this includes establishment of total cost reporting standards and definitions.

**Senior Analyst, Gas Supply Operations**, negotiate the spot and longer term purchase of gas commodity and movement of that commodity on the interstate pipeline network to the city gate for NM's commodity customers. Implement Gas Supply hedging program.

**Vice President Energy Supply NE**, (Hager) directs the procurement of the power supply portfolio required to fulfill the provider of last resort service obligations of the National Grid distribution companies to their retail customers; directs the completion of the divestiture of New England Power Company's residual generation interests; represents National Grid on various committees in the New England Power Pool.

## **FINANCE CONTROLLER**

**Accounting Analyst, Revenue Accounting** (this includes Senior and Principal Accounting Analyst), ensure accurate and timely billing. Implement procedural and accounting changes and revise as necessary.

**Analyst, Accounting Services** (this includes Senior Analyst and Senior Financial Analyst), preparation of financial statements and reports, including balance sheets, income statements, and cash flows for internal reporting, as well as reporting to the Federal Energy Regulatory Commission and state public utility commissions.

**Assistant Controller**, (Richer) manage accounting managers and guide the accurate preparation of all subsidiary general ledgers on a monthly basis; review all company results for reasonableness, accuracy, and completeness; manage the process of converting general ledgers prepared under US GAAP to IAS on a monthly basis.

**Manager Revenue Accounting**, responsible for managing the miscellaneous billing function and payment processing and control function. Miscellaneous billing encompasses all non "electric use" billing, including transmission billing. Payment processing and control manages the lockbox and/or payment processing activities as well as reconciling and verifying all electric use billing,

**Manager Accounting**, oversight of the general ledgers and fixed asset registers of our distribution subsidiaries. Controls the monthly closing process for those companies. Supports organizational questions regarding fixed asset or accounting questions

**Supervisor Payments and Controls NY, Revenue Accounting**, responsible for providing reconciliations and balancing of the CSS billings: oversight of the payment processing group; and providing the monthly unbilled revenue calculation.

## **REGULATORY AFFAIRS AND ENERGY SUPPLY**

**Analyst, Energy Supply**, supports and assists as required in the administration and procurement of power supplies to fulfill National Grid's provider of last resort service obligations and the completion of the divestiture of New England Power Company's residual generation interests.

**Manager Wholesale Markets**, (Brennan) represents the interests of the New England distribution companies and New England Power Company in various forums on wholesale market issues.

**Manager, Energy Arrangements**, (Hass) provides management support to the VP Energy Supply New England in (1) the administration and procurement of power supplies to fulfill National Grid's provider of last resort service obligations, (2) the completion of the divestiture of New England Power Company's residual generation interests, and (3) the representation of National Grid on various committees in the New England Power Pool.

**Principal Analyst, Energy Supply**, supports and assists as required in (1) the administration and procurement of power supplies to fulfill National Grid's provider of last resort service obligations, (2) the completion of the divestiture of New England Power Company's residual generation interests, and (3) the representation of National Grid on various committees in the New England Power Pool.

## **HUMAN RESOURCES**

**Director Labor NY**, (Rosbrook) supervises activities related to the negotiation, interpretation and administration of collective bargaining agreements. Administers dispute resolution procedures and certain HR policies and procedures associated with union employees.

**Human Resources Consultant** (this includes Senior HR Consultant), actively participates and collaborates with senior management of the business group represented to develop human resources strategies and business plans designed to support the business group's needs and objectives. Assesses HR implications of various business strategies.

**Manager Labor Relations NY**, (Demauro, Grace, Lynn) responsible for partnering with assigned business organizations to coordinate the administration of the collective bargaining agreement and administer the dispute resolution procedures, job performance management systems and those HR policies and procedures affecting represented employees. Interacts with internal and external clients representing Company interests in matters involving represented employees.

**Senior Human Resources Assistant**, resolve or refer inquiries appropriately and follow up on action taken. Carries out administrative duties related to functions such as employment, employee records, HRIS, benefits, labor relations and payroll.

**VP Human Resources Operations**, (Dowd) has primary responsibility for all human resources operations. This includes total compensation administration, employee relations, HR information systems, record keeping and related operations, and payroll functions. Has executive responsibility for union contract negotiation and interpretation. Has administrative and record keeping responsibility for annual and long-term incentive plans.

**VP & Director Human Resources Services**, (Herbert, Walsh) consults and collaborates with management of the organization to develop human resources strategies and business plans to meet their needs and objectives. Has overall responsibility for recruiting, employment, workforce planning, labor relations, organizational development and diversity activities.

**VP University Relations**, (Dunn) responsible for creating a greater visibility and more effective work relationship for the company with colleges and universities in the areas of recruiting, internships, research, training, community involvement and governance.

## **LEGAL AND EXTERNAL RELATIONS**

**Director Security**, (Allen) oversees the protection of the organization's employees, properties and all items of value on company premises from any preventable harm or danger; develops policies and procedures that comply with federal guidelines and standards.

**Graphic Artist, Marketing Communications**, under general supervision to conceive and create a wide variety of art and printed materials; design printed materials and prepare such materials for printing; create and produce a variety of art work using various production methods and equipment.

**Manager Marketing Communications**, (Bechtel) plan and execute the company's program for communicating with customers. Advise senior managers on the best marketing tools to achieve specific business objectives. Direct the creation and production of bill inserts, literature and advertising.

**Manager Public Relations**, (Burns) manage the development of key messages on a variety of issues and ensure consistent delivery of those of messages to appropriate internal and external audiences. Provide media training to appropriate company executives and operations managers.

**Manager Security** (Central, West and East), manages System Security investigators and guard force to protect Company assets and to recover Company assets that are lost or stolen. Manages the development of programs and strategies designed to protect and recover Company assets.

**Photographer, Marketing Communications**, under general supervision to do photographic work in the field or studio; operate dark room equipment, develop film, make prints, enlargements, slides, etc; mix chemicals and prepare stock solutions, maintain file and index of negatives.

**Plant Guard**, under general supervision to make periodic inspection tours of buildings, structures and grounds and register at regular watch stations along the route of inspection as evidence of having made inspections at specified times; to observe and report unusual conditions and irregularities so as to minimize the possibility of fire, theft, illegal entry or trespass, injury to personnel, storm damage to materials and equipment, etc.

**Principal Communications Representative, Public Relations**, assists in the planning, research, writing, proofreading and project coordination of customer newsletters, bill inserts, brochures, envelope and bill messages, customer letters and voice scripts, advertising and web-based communications.

**VP and Director Corporate Communications**, (Powers) serve as chief spokesperson for corporate matters in the US. Develop strategic communications plan and budget to include media relations, employee communications, customer communications, corporate advertising, community relations, and marketing communications.

**VP and Director Corporate Security**, (Henderson) responsible for all aspects of security for National Grid USA including management of contract security, threat management and serving as a liaison with state and federal law enforcement agencies.

**VP Regulatory Strategy and Research**, (Zschokke) develop regulatory strategy that supports and implements the business plan; conduct research on regulatory activities in other state and federal jurisdictions that affect NG business model and business plan; keep management informed of regulatory developments and assist business development team in assessment of regulatory matters.

## **NEW YORK ENERGY SUPPLY**

**Analyst, Electric Pricing** (this includes Senior and Principal Analyst), under the general direction of the Manager or Supervisor, Electric Pricing, or Supervisor, Tariff and Regulatory Administration lead a broad range of analyses and support related to the development and implementation of new pricing services, the development and support of regulatory strategy, and the administration and implementation of existing electric tariffs.

**Analyst, Gas Pricing** (this includes Senior and Principal Analyst), accountable for establishing and maintaining Company policies and developing innovative rates and services necessary to meet the needs of our customers and the Company. Performs, coordinates, and supervises other analysts in work related to rate design, gas revenue allocation, cost of service studies, revenue reporting, revenue forecasting, actual and forecasted gross margin by class, setting of market based rates, and calculation of fuel related billing adjustments.

**Manager Electric Pricing**, (Bonner) directs, plans and organizes the evaluation, development and administration of electric pricing policies to serve the retail customers of Distribution – NY to achieve corporate objectives for sales profitability and customer value. Develops and manages overall pricing programs for all retail electric customers. Monitors and evaluates evolving competitive rate and marketing challenges resulting from industry restructuring and other changes in market conditions.

**Manager Gas Pricing**, (Collier) directs a wide range of cost of service, revenue allocation, rate design and competitive assessment activities in support of the company's pricing programs. Monitors and evaluates the evolving, competitive market of the natural gas supply and delivery industry through; regular interaction with other utility and related industry professionals, large and commercial and industrial customers and state and federal regulators.

**Senior Analyst, Pricing & Regulatory Proceedings**, under the general direction of the Manager or Supervisor, Electric Pricing, or Supervisor, Tariff and Regulatory Administration lead a broad range of analyses and support related to the development and implementation of new pricing services, the development and support of regulatory strategy, and the administration and implementation of existing electric tariffs.

**Supervisor Electric Pricing**, under the general direction of the Manager, Electric Pricing, plans and organizes the evaluation, development and administration of electric pricing policies to serve the retail customers of Distribution – NY to achieve corporate objectives for sales profitability and customer value. Develops and manages overall pricing programs for all retail electric customers. Monitors and evaluates evolving competitive rate and marketing challenges resulting from industry restructuring and other changes in market conditions