nationalgrid

Massachusetts Non-Wires Alternatives
RFP Supplier Clarification Questions

Q1: Looking over the 2026 RFP for NWA here, I wanted to confirm the definition of "Economic Value for All Seasons". Does this mean that the value is the sum of each season's economic value? IE if the value is $1,000,000, and the RFP is for four seasons (summer 2026, 2027, 2028, 2029), is the value $250,000 per season?

A1: Correct, the *Total Approximate Value for All Seasons* listed in the RFP represents the total value for each location across all applicable seasons. To view the value per season, the Total Approximate Value should be divided by the corresponding number of seasons for that location.

Q2: Has there been any further discussion at National Grid about fast-tracking ESS interconnection applications on the circuits identified in the RFP?

A2: Any NWA projects will need to adhere to the DG Interconnection Process, and therefore no special treatment or "fast tracking" is possible. However, the Company's Active Resource Integration (ARI) pilot program may allow eligible projects to experience reduced end-to-end timing within the DG Interconnection Process. The ARI process would include engineering review of the area to advise on area impacts and estimated curtailment. Any customer that has committed to an area NWA opportunity would have that considered as part of the ARI analysis, which may benefit the ARI interconnection timeline. National Grid can have more site-specific conversations with the customer on the nuances of area impacts on enrolled ARI projects.

Bidders intending to participate in ARI with their proposed NWA bid must clearly indicate so in their bid submission *and* notify National Grid prior to the end of the bid submission period on February 13, 2026, through email at Non-WiresAlternativeSolutions@nationalgrid.com. Bidders should include information such as asset location, size, interconnection details, and other applicable information regarding ARI interest.

Q3: I was wondering if you could better inform me on how Grid's rate structure allows the battery to earn revenue when it is not being called for a demand event? Not 100% on how the rate structure allows for overnight charging for example and profiting off day-time discharge.

> **A3:** If an asset is contracted for a National Grid Non-Wires Alternative (NWA), batteries will receive compensation for any flexibility services they provide. The compensation amount may vary based on location, dispatch frequency, capacity (MW), and associated value. When the asset is not actively serving a National Grid NWA requirement, it will not receive payment from National Grid. Assets can still participate in wholesale and ancillary markets outside of NWA commitments, provided this does not interfere with their NWA performance. Assets are still required to operate in full compliance with the terms and conditions outlined in their Interconnection Services Agreement (ISA).

Q4: We are wondering about how the Q&A process will work. I see when the Question receipt closes but am unclear on if the questions will be answered on a rolling basis with answers posted or publicly available for all bidders. Additionally, how we will be notified of the Pre-Bid Session.

> **A4:** All questions regarding the NWA opportunities should be sent to Non-WiresAlternativeSolutions@nationalgrid.com. Answers will be posted to the National Grid website on rolling basis. If you would like to be notified of the pre-bid webinar, please email Non-WiresAlternativeSolutions@nationalgrid.com to be added to our outreach list.

Q5: Can we answer the company information on the Piclo platform one time or does each NWA location require a new company detail subscription?

A5: Companies only need to complete the company information (Bidder Qualifications or Company Qualifications) once on the Piclo platform, and you can bid into any of the NWA locations associated with this RFP.

Q6: Why isn't National Grid extending its ConnectedSolutions+ construct to include these areas?

A6: National Grid is currently pursuing several methodologies to procure flexibility within its electric service territory. ConnectedSolutions+ and RFPs are available in different areas to offer differing programs to understand which is most suitable for the corresponding location.

Q7: The RFP states that customers are responsible for the cost of installing National Grid-approved interval metering if they don't already have it. For residential BTM aggregations, can we utilize the device's internal revenue-grade metering (e.g., ANSI C12.20 embedded in Powerwalls/Chargers) for settlement? If strictly required, is there a program budget to cover these upgrade costs?

A7: Internal revenue-grade metering at the device level will be allowed if the asset can be integrated into EnergyHub's Application Programming Interface (API). Bids that do not currently have National Grid Advanced Metering Infrastructure (AMI) meters and are not able to integrate with EnergyHub's API will not be eligible to participate. As National Grid rolls out AMI meters, National Grid may request any awarded aggregations to move to an AMI meter for measurement, verification and settlement purposes related to previously awarded contracts.

Bidders are required to pay for any infrastructure or meter upgrades required in their bids.

Q8: The RFP states that 'Any bid providing scheduled Turn Up service shall be required to use the Battery CBL methodology.' Does this requirement apply only to batteries, or does it also apply to non-battery assets like Grid-Interactive Water Heaters or EVs providing Turn Up service? If so, does the 'Battery CBL' accommodate assets that do not have a 'State of Charge' telemetry field?

A8: Non-battery assets performing a Turn Up service may use the Performance Calculations stated in Appendix E, Page 67, of the Flexibility Services Standard Agreement to determine their Customer Base Load Baseline (CBL) Verification Methodology.

Q9: We understand EV charging is ineligible for 'Turn Down' services. Is this restriction due to the inability to distinguish between 'curtailment' and 'vehicle unplugging'? If we can provide telemetry that distinguishes between a car unplugging vs. a smart charging curtailment event, would National Grid consider an exception to allow EVs to participate in Turn Down?

A9: Electric Vehicle assets are ineligible to participate in locations with a Turn Down need due to an internal overlap with National Grid's programs, not an inability to distinguish between curtailment and vehicles unplugging.

Q10: Is the 95% performance threshold calculated on a per-event basis (triggering a penalty for every single miss) or as a seasonal average? Additionally, does the day-ahead nomination lock at 24 hours out, or is there a 're-nomination' window closer to dispatch if our forecast changes?

A10: For assets participating in Real-Time service, the 95% guaranteed performance is required on a *per event* basis. Any asset notified of a dispatch event will be notified at least 24 hours in advance of the timing and need statement (MW) of the event, which will not change after National Grid has notified the contracted party.

Q11: Are EVs in the defined areas eligible if they are not technically V2G/reverse power flow capable, but could start charging at defined times (V1G/consumption turn up)?

A11: Electric Vehicles assets, if they are not technically Vehicle-to-Grid/ reverse power flow capable, would still be eligible to participate as long as the asset can provide the corresponding need type per location. In a Turn Up location, if the Electric Vehicle asset is able to start charging at a defined time when National Grid calls a dispatch event, the asset is still eligible to participate.

Q12: For mass market aggregation how specific do the customer details need to be in the bid?

A12: At the time of submitting a bid, National Grid requires the size capacity of the bid at the feeder level. The Piclo platform currently has a field for interested parties to input the corresponding customer Meter IDs, and GIS coordinate and physical address fields that interested parties may use to confirm customer eligibility. If aggregators are unable to accurately determine the customer capacity per feeder at the time of bidding, interested parties may work with National Grid to determine their customer capacity at the feeder level. This would include an NDA signed between both parties. Bids should reflect any potential loss or customer ineligibility at the initial stage of bidding, if applicable. Please note that if selected, National Grid will require all applicable customer information at the time of contracting (see Appendices C and D of the Flexibility Services Agreement for more information).

Q13 : Just to reiterate: EVs would only be eligible to participate in NWA as part of Turn Up by beginning to charge, EVs cannot participate using grid-parallel discharge.

A13: Correct, Electric Vehicles are only eligible to participate in the 5 locations with a Turn Up need type. Assets must be able to provide a turn up in consumption to be eligible.

Q14: Are mobile or modular hydrogen-based DERs eligible for NWA solicitations? Are there any minimum power or interconnection requirements that need to be met? What is the process for submitting a bid or inclusion in upcoming opportunities?

A14: Mobile or modular hydrogen-based DERs are eligible for NWA opportunities. All assets or aggregations must provide a minimum bid size of 100kw and a minimum run-time

of 1 hour (refer to the Eligible Flexibility Solutions Sections of the RFPs for additional details). Mobile Battery Energy Storage System (BESS) providers are responsible for securing their own land and any necessary leasing rights. Mobile BESS solutions may also collaborate with existing connected customers, if applicable. Assets must follow the standard DG Interconnection Process. If interested in participating in National Grid's Active Resource Integration (ARI) pilot program, which may allow eligible projects to experience reduced end-to-end timing within the DG Interconnection Process, please refer to Question 2.

All interested parties must submit their bids using the Piclo Platform.

Q15: Regarding the upcoming bid for the NWA procurement, it seems that BTM aggregations are expected to be existing based on the requirement to include customer information. Can a bid be submitted for new residential customer facilities (energy storage), yet to be constructed?

A15: Assets that are bid on any opportunity do not have to be currently operational or in development right now. Bidders may submit bids for prospective, new-build, or proposed projects or aggregations. At the time of bid submission, bidders must include the MWs and asset type, per competition level, for prospective assets. For more information, please visit the "Planned Assets" tab, from the Piclo bid submission template, located on the Piclo platform.

Q16: Are geothermal heating & cooling solutions that reduce fossil fuel use and decrease electric strain on the grid eligible for this program? Or is this strictly for electric power generation DERs?

A16: Geothermal heating and cooling solutions are eligible to participate, as long as the asset is not fossil fuel-based. Please refer to the *Eligible Flexibility Solutions* sections of the RFPs for more information around asset eligibility.

Further questions should be directed to Non-WiresAlternativeSolutions@nationalgrid.com. The deadline to submit clarification questions is February 6th, 2026, 5PM EST.