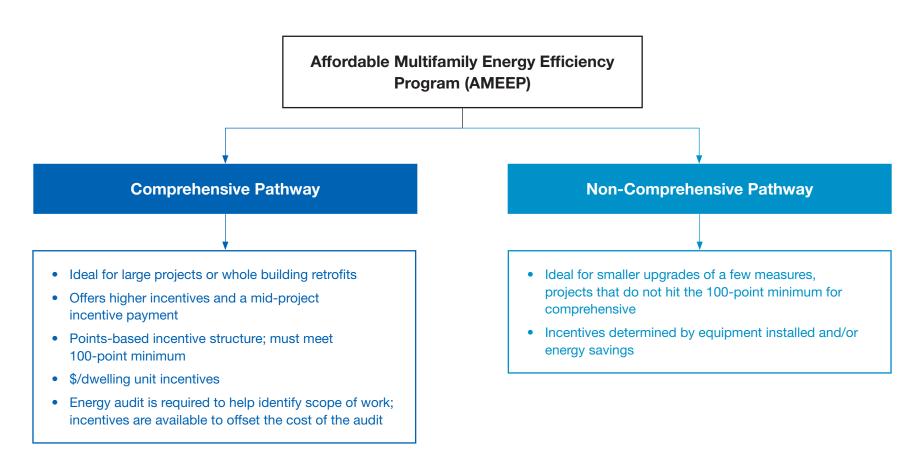
Upstate Incentives

How to Save Money and Use Less Energy

Own or manage an affordable multifamily building with 5+ residential units? Take advantage of financial incentives for approved equipment upgrades that can help make your property more energy-efficient and reduce your monthly bills. This is offered exclusively to buildings that were developed and are currently being maintained as affordable housing where supporting documentation can be provided. These rates apply to customers of Central Hudson Gas & Electric, National Grid in the Niagara Mohawk region, National Fuel Gas, New York State Electric & Gas (NYSEG), Rochester Gas & Electric (RG&E), and Orange & Rockland

The program has been structured into two separate pathways: Comprehensive and Non-Comprehensive



Upstate Incentives

Comprehensive Pathway Incentives Electric/Gas

| HOW TO DETERMINE YOUR INCENTIVE | | | | |
|---|--|--|--|--|
| Step 1 | Step 2 | Step 3 | | |
| Add up points associated with measures you would like to install for your project | Identify if your project falls under Tier 1 (100-149 points) or Tier 2 (150+ points) | Multiply the incentive associated with your tier with the number of dwelling units in your building(s) | | |

| | COMPRE | EHENSIVE PATHWAY POINT ALLOCATION | ON PER ME | EASURE | |
|---|--------------------------------------|--|--|-----------------|--|
| 40 Points Per Measure | 30 Points Per Mea | asure 20 Points Per Measure | 10 Poi | nts Per Measure | 5 Points Per Measure |
| Windows replacement Insulation (roof) Insulation (wall) Boiler replacement | Domestic hot water here replacements | Energy management system (EMS) Hot water and steam pipe insulation Central cooling Elevators Ventilation such as energy recovery ventilators | Air sealing Orifice plates Steam traps Thermostatic Radiator Valves (TRVs) HVAC electric controls (BMS, thermostats) Motors and drives | | Boiler clean & tune Common area lighting In-unit direct install measures such as faucet aerators, showerheads, LEDs Appliances (stoves, refrigerators, washer/dryers, dishwashers |
| | | INCENTIVE TIERS | | | |
| Tier | | Minimum Points | ım Points Incentive (\$/D | | e (\$/Dwelling Unit) |
| Tier 1 | | 100 | | \$900 | |
| Tier 2 | | 150 | | \$1,200 | |

Please see page 8 (Appendix) of this document to see a full list of Comprehensive Pathway Measure Points.

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Upstate Incentives

Program Pathway Examples Electric/Gas

| | BUILDING 1 EXAMPLE | | | | | | |
|------------------|--|--------------|---------------|------|--|--|--|
| # Dwelling Units | Scope of Work (points) | Total points | Path | Tier | Total Incentives | | |
| 125 | Boiler replacement (40) EMS (20) Pipe insulation (20) Air sealing (10) Common area lighting (5) In-unit lighting (5) | 100 | Comprehensive | 1 | \$112,500 (125 dwelling units x \$900 incentive per dwelling unit) | | |

| | BUILDING 2 EXAMPLE | | | | | | |
|------------------|---|--------------|---------------|------|--|--|--|
| # Dwelling Units | Scope of Work (points) | Total points | Path | Tier | Total Incentives | | |
| 200 | Window replacement (40) Roof insulation (40) Domestic hot water heater replacement (30) Pipe insulation (20) Air sealing (10) Common area lighting (5) In-unit lighting (5) | 150 | Comprehensive | 2 | \$240,000 (200 dwelling units x \$1,200 incentive per dwelling unit) | | |

| | BUILDING 3 EXAMPLE | | | | | |
|------------------|--|--------------|-------------------|------|---|--|
| # Dwelling Units | Scope of Work (points) | Total points | Path | Tier | Total Incentives | |
| 25 | EMS (20) Common area lighting (5) In-unit lighting (5) | 30 | Non-Comprehensive | N/A | Varies by specific measure installed, see incentive rates under non-comprehensive section | |

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Upstate Incentives

Non-Comprehensive Pathway Incentives Electric

| | Installed Measure | Incentive Details | Upstate Incentive \$ |
|------------------------------------|--|--|--|
| _ | | HID Less than or equal to 100 W | \$94.00 per fixture |
| Common Area Lighting | Exterior New Fixtures | HID Over 100 W | \$131.00 per fixture |
| mm Area ghtin | | Non-HID Fixture Replacing Screw-in/Pin Based Lamp | \$68.00 per fixture |
| Sor A Lig | Lighting Controls | Bi-level fixtures - Stairwell, corridor, parking garage | \$86.00 per fixture |
| 0 – | Lighting Controls | Bi-level fixtures - parking lot | \$68.00 per fixture |
| Non-Lighting Custom Measures | Unitary Controls | Any non-central building system control projects (e.g., Wi-Fi thermostats connected to an in-unit PTAC or PTHP) may be submitted as a custom project | \$0.14 per kWh |
| Non-Li Cus Meas | Custom Other | Other non-lighting efficiency upgrades not listed in this document may be eligible for performance-based custom incentive | \$0.49 per kWh |
| | 40 0 1 1 1 1 1 D 1 1 D 1 | mont | ¢0.40 1-14/1- |
| | AC - Central Unit Replace | ment | \$0.49 per kWh |
| S | Packaged Terminal Air Co | | \$0.49 per kWh |
| AC ures | | | |
| HVAC easures | Packaged Terminal Air Co | nditioner | \$0.49 per kWh |
| HVAC Measures | Packaged Terminal Air Co Elevator Modernization Variable Frequency Drive (| nditioner | \$0.49 per kWh \$0.26 per kWh |
| HVAC Measures | Packaged Terminal Air Co Elevator Modernization Variable Frequency Drive (Blower Fan - with EC Mote | vfD) | \$0.49 per kWh \$0.26 per kWh \$0.22 per kWh |
| HVAC Measures | Packaged Terminal Air Co Elevator Modernization Variable Frequency Drive (Blower Fan - with EC Mote | nditioner VFD) or for Furnace Distribution | \$0.49 per kWh \$0.26 per kWh \$0.22 per kWh \$0.56 per kWh |
| | Packaged Terminal Air Co Elevator Modernization Variable Frequency Drive (Blower Fan - with EC Mote | nditioner VFD) or for Furnace Distribution Motor for Hydronic Distribution | \$0.49 per kWh \$0.26 per kWh \$0.22 per kWh \$0.56 per kWh \$0.56 per kWh |
| | Packaged Terminal Air Co Elevator Modernization Variable Frequency Drive (Blower Fan - with EC Mote Circulator Pump - with EC | VFD) or for Furnace Distribution Motor for Hydronic Distribution LEDs A Lamps (in-unit) | \$0.49 per kWh \$0.26 per kWh \$0.22 per kWh \$0.56 per kWh \$0.56 per kWh |
| _ | Packaged Terminal Air Co Elevator Modernization Variable Frequency Drive (Blower Fan - with EC Mote | VFD) or for Furnace Distribution Motor for Hydronic Distribution LEDs A Lamps (in-unit) Tube Lamps | \$0.49 per kWh \$0.26 per kWh \$0.22 per kWh \$0.56 per kWh \$0.56 per kWh Free Free or \$11.00 per lamp* Free or \$6.00 per lamp* Free or \$11.00 per sign* |
| Direct HVAC Install Measures | Packaged Terminal Air Co Elevator Modernization Variable Frequency Drive (Blower Fan - with EC Mote Circulator Pump - with EC | VFD) or for Furnace Distribution Motor for Hydronic Distribution LEDs A Lamps (in-unit) Tube Lamps Screw-in Lamps | \$0.49 per kWh \$0.26 per kWh \$0.22 per kWh \$0.56 per kWh \$0.56 per kWh Free Free or \$11.00 per lamp* Free or \$6.00 per lamp* |

^{*} For upstate utilities, with the exception of O&R, these measures are provided for free if the customer uses a direct install contractor provided by the Implementation Contractor. If a customer chooses a contractor that is not provided by the Implementation Contractor, they will receive the incentive outlined above, instead of receiving the measure for free. O&R customers are only eligible for the upstate incentive amount.

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Upstate Incentives

Common Area

Non-Comprehensive Pathway Incentives Gas

| Installed Measure | Incentive Details | | Upstate Incentive \$ | |
|-------------------------------|---|-------------------------------------|-------------------------------------|--|
| Hot Water Boilers | | | \$6.00 per MBH | |
| Condensing Boilers | | | \$12.00 per MBH | |
| Steam Boilers | | | \$6.00 per MBH | |
| Storage Tank Water Heaters | | | \$10.00 per gallon | |
| | | # of Units | | |
| | Boiler control system with multiple temperature sensors | 10-19 units | \$2,250 | |
| Energy Management Systems | for steam or water lines, flue gas, and indoor air, and remote system monitoring capability (250+ units may | 20-40 units | \$3,750 | |
| Gyotomo | apply for the custom incentive rate) | 41-99 units | \$7,500 | |
| | | 100-249 units | \$11,250 | |
| | Fiberglass insulation of rigid foam | Fiberglass insulation of rigid foam | | |
| Linear Pipe Insulation | < 2" Diameter | \$4.00 per linear ft | | |
| | > 2" Diameter | | \$8.00 per linear ft | |
| Building Envelope | Roof and wall insulation, window replacement | | \$150 per MMBtu | |
| Steam Traps | Covers the repair or replacement of steam traps in low (<15 psig) | pressure heating systems | Common areas - \$225 per trap | |
| Glodin Hapo | Incentive includes credit towards completing the program required survey | | All other radiators - \$75 per trap | |
| | This measure covers an advanced clean & tune proced | ure | \$560 per boiler | |
| Boiler Clean and Tune | performed on a steam or hot water boiler (routine seaso | | \$860 for two boiler plant | |
| | not be incentivized) | | \$1,350 for three boiler plant | |

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Upstate Incentives

Non-Comprehensive Pathway Incentives Gas

| | Installed Measure | Incentive Details | Upstate Incentive \$ |
|--------------------------|--|--|----------------------|
| p _o | Air Sealing | This package will include repair and weather sealing of louver vents, exterior doors, common area windows, and the general perimeter of the basement. With the exception of O&R customers, this will also include caulking around in-unit windows and baseboards that are drafty and providing outlet and switch insulated covers, as well as foam sealant or caulking between penetrations in the unit to unconditioned spaces. | \$5.00 per therm |
| Packaged Measures | 2-Pipe Steam Retro-Commissioning | Treats heating imbalance issues by designing and installing: a) Air vents on all main pipes (atmospheric systems) b) Thermostatic radiator valves and orifice plates on every radiator c) Clean and tune up of boiler and burner, including firing rate, draft adjustment, water cleaning, electronic pressure control, and combustion testing d) Steam trap repair throughout common areas | \$3.00 per therm |
| om ures | Unitary controls | Simple control equipment installations that do not allow for multiple data inputs (i.e. decision made on a single data point, is manually programmed/operated/or scheduled, or does not allow for real-time monitoring and control through a software package or building communications protocol). This includes Wi-Fi thermostats, thermostatic radiator valves, building management systems, and ventilation controls. | \$0.75 per therm |
| Custom Measures | Non-simple controls and other | Other energy efficiency upgrades not listed in this document may be eligible for custom incentives. Final custom measure eligibility, savings and incentives are determined at the sole discretion of the Program Administrator. Custom projects include but are not limited to: boiler economizers, linkageless burner controls, and heat pump boiler pre-heaters. | \$3.00 per therm |
| | Faucet Aerators (in-unit) | | Free |
| Direct Install | Showerheads (in-unit) | | Free |
| 0 = | DHW Pipe Insulation (½" or ¾" diameter) | | Free* |

 $^{^{\}ast}$ This measure is not eligible for direct install for O&R customers

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Upstate Incentives

Start saving money and energy today

Incentives are available on a first come, first serve basis, so we encourage you to take advantage of this special opportunity right away!

Central Hudson customers

Visit: <u>centralhudson.com/multifamily-ee-program</u>

Call: 845-632-6722

Email: CentralHudsonMultifamily@Willdan.com

National Grid customers in the Niagara Mohawk region

Visit: ngrid.com/uny-ameep
Call: 800-266-9989

Email: Multifamily@nationalgrid.com

National Fuel Gas customers

Visit: www.nationalfuel.com/utility/affordable-multifamily-energy-efficiency-program

Contact: See contact information listed at your electric utility (National Grid or NYSEG)

NYSEG customers

Visit: <u>nyseg.com/AffordableMultifamily</u>

Call: 800-444-5668

Email: MFenergysavings@trccompanies.com

RG&E customers

Visit: rge.com/AffordableMultifamily

Call: 800-444-5668

Email: MFenergysavings@trccompanies.com

Orange & Rockland customers

Visit: <u>oru.com</u>

Call: 844-316-4288

Email: ORUMultifamily@willdan.com

New York State Affordable Multifamily Energy Efficiency Program





nationalgrid











Upstate Incentives

Comprehensive Pathway Measure Points - Full List

| Measure Category | Measure | Points |
|----------------------|---|--------|
| Appliances | Dishwashers | 5 |
| Appliances | Dryers | 5 |
| Appliances | Refrigerators | 5 |
| Appliances | Stoves | 5 |
| Appliances | Washers | 5 |
| Clean and tune | Boiler clean and tune | 5 |
| Clean and tune | Furnace clean and tune | 5 |
| Common area lighting | Bi-level fixtures - parking lot* | 5 |
| Common area lighting | Bi-level fixtures - stairwell, corridor, parking garage* | 5 |
| Common area lighting | Exterior fixture HID less than or equal to 100 W* | 5 |
| Common area lighting | Exterior fixture HID over 100 W* | 5 |
| Common area lighting | Exterior fixture non HID fixture replacing screw-in/pin based lamp* | 5 |
| Common area lighting | Interior fixtures* | 5 |
| Common area lighting | LED exit signs* | 5 |
| Common area lighting | Occupancy sensors* | 5 |
| Common area lighting | Relamp and reballasting, retrofit kits* | 5 |
| Common area lighting | Screw-in lamps* | 5 |
| Common area lighting | Tube lamps* | 5 |
| In-unit | Faucet aerators | 5 |
| In-unit | LED lamps | 5 |
| In-unit | Low-flow showerheads | 5 |
| Air sealing | Air sealing package: door weather stripping, door sweep, door threshold/extender, door replacement, window repair, fixed louver partial cover, seal air leaks with foam sealant | 10 |
| Motors and drives | Blower fan $-$ with electronically commutated (EC) motor for furnace distribution | 10 |
| Motors and drives | Circulator pump – with electronically commutated (EC) motor for hydronic distribution | 10 |
| Motors and drives | Pumps | 10 |
| Motors and drives | Motors | 10 |
| Motors and drives | VFD | 10 |
| HVAC | Air compressors | 10 |
| HVAC | Air handlers | 10 |
| HVAC | Boiler burner replacement | 10 |
| HVAC | Exhaust fans | 10 |
| HVAC | Master venting** | 10 |
| HVAC | Orifice plates** | 10 |
| HVAC | Steam traps | 10 |
| HVAC | Thermostatic radiator valves** | 10 |

| Measure Category | Measure | Points |
|----------------------------------|--|--------|
| HVAC controls | BMS | 10 |
| HVAC controls | Domestic hot water controls | 10 |
| HVAC controls | Smart thermostats | 10 |
| Building shell | Cool roof | 10 |
| Building shell | Window film | 20 |
| HVAC | Central air conditioning | 20 |
| HVAC | Chiller | 20 |
| HVAC | Cooling tower | 20 |
| HVAC | Economizer - dual enthalpy air-side | 20 |
| HVAC | Energy recovery ventilators | 20 |
| HVAC | Heat recovery ventilators | 20 |
| HVAC | Ventilation overhaul | 20 |
| HVAC | Packaged terminal air conditioner | 20 |
| HVAC | VRF cooling only | 20 |
| HVAC controls | EMS | 20 |
| HVAC controls | Smart thermostatic radiator enclosure | 20 |
| Insulation of heat and hot water | Boiler jacket*** | 20 |
| Insulation of heat and hot water | Domestic hot water pipe insulation*** | 20 |
| Insulation of heat and hot water | Steam or heating hot water pipe insulation*** | 20 |
| Insulation of heat and hot water | Tank insulation*** | 20 |
| Motors and drives | Elevator modernization | 20 |
| Domestic hot water | Domestic hot water - indirect water heater | 30 |
| Domestic hot water | Domestic hot water - instantaneous domestic water heater | 30 |
| Domestic hot water | Domestic hot water - storage tank water heater | 30 |
| Building shell | Insulation – roof** | 40 |
| Building shell | Insulation – walls | 40 |
| Building shell | Window replacement | 40 |
| HVAC | Boiler replacement - condensing | 40 |
| HVAC | Boiler replacement - hot water | 40 |
| HVAC | Boiler replacement - steam | 40 |
| HVAC | Furnace replacement | 40 |

^{*}A maximum of 5 points can be achieved in the common area lighting category, regardless of how many common area lighting measures are installed.

^{**}These measures have a co- or pre-requisite for achieving associated points. See the Program Manual for these requirements.

^{***} A maximum of 20 points can be achieved under the insulation of heat and hot water category, regardless of how many of these measures are installed.