

Incentives and On-bill Repayment

If you decide to install the efficiency measures recommended from your on-site energy evaluation, National Grid will pay up to 60% of the installation and equipment costs.

Your share can be paid in one lump sum (and we'll discount your amount due by 10%) or, for eligible customers, your share can be placed on your monthly electric bill for up to 12 months.

Eligibility Criteria:

- **National Grid business customer with a 12-month average kW demand of 110 kW or less.**
- **Must pay the Systems Benefit Charge (SBC) that funds energy efficiency programs.**

For more information, call us at **1-800-332-3333**, visit us at **[ngrid.com/smallbusiness](https://www.ngrid.com/smallbusiness)**

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**Our Small Business program
leads to savings.
Let us show you how.**



UPSTATE NEW YORK

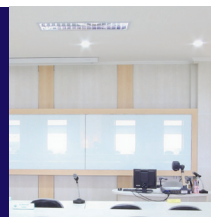
Cut your business' energy costs by up to 30% with the Small Business Services program from National Grid.

The Small Business Services program offers:

- A FREE on-site energy audit of your facility's electrical equipment
- Based on the audit, a proposal is developed with recommended energy efficiency measures
- Equipment installation at your convenience
- Removal and environmentally-friendly disposal of fluorescent lights and ballasts from your facility

Available energy efficiency equipment may include:

- Lighting upgrades
- Lighting occupancy sensors
- Custom refrigeration measures
- Site specific custom projects



Town of Newfane,
New York
**Annual Energy Savings
= \$4,842**

- Newfane Town Hall requires around the clock interior and exterior lighting.
- After a brief assessment, the Town of Newfane determined that installing indoor and outdoor LED's was the right solution for them.
- The total project cost was \$25,548, of which National Grid covered \$15,565.

"The installation was done in a very timely and neat fashion, with very efficient employees." - Tim Horanburg, Newfane Hall Administration

To start with a no-cost energy assessment and learn about other offers, call **800-332-3333** or visit ngrid.com/smallbusiness



Saratoga Physical Therapy
Saratoga Springs, New York
**Annual Energy Savings
= \$5,758**

- After a free energy assessment, Saratoga Physical Therapy decided to install indoor and outdoor LEDs, including parking lot lighting.
- By upgrading their lighting infrastructure, Saratoga Physical Therapy not only saved money on their monthly energy bill, but they ultimately increased their building's value.
- The total project cost was \$17,423, of which National Grid covered \$10,501.

"Getting an assessment was a no brainer. Their generous incentives helped us lower our overhead costs." - Michael Cudahy, Owner/Partner



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