Incentives and On-bill Repayment

If you decide to install the efficiency measures recommended from your on-site energy evaluation, National Grid will pay up to 60% of the installation and equipment costs.

Your share can be paid in one lump sum (and we'll discount your amount due by 10%) or, for eligible customers, your share can be placed on your monthly electric bill for up to 12 months.

Eligibility Criteria:

- National Grid business customer with a 12-month average kW demand of 110 kW or less.
- Must pay the Systems Benefit Charge (SBC) that funds energy efficiency programs.

For more information, call us at **1-833-208-5960**, visit us at <u>ngrid.com/smallbusiness</u>

national**grid**

300 Erie Boulevard West | Syracuse, NY 13202



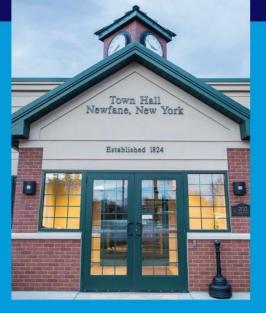
Our Small Business program leads to savings. Let us show you how.

UPSTATE NEW YORK

Cut your business' energy costs by up to 30% with the Small Business Services program from National Grid.

The Small Business Services program offers:

- A FREE on-site energy audit of your facility's electrical equipment
- Based on the audit, a proposal is developed with recommended energy efficiency measures
- Equipment installation at your convenience
- Removal and environmentally-friendly disposal of fluorescent lights and ballasts from your facility



Town of Newfane, New York Annual Energy Savings = \$4,842

- Newfane Town Hall requires around the clock interior and exterior lighting.
- After a brief assessment, the Town of Newfane determined that installing indoor and outdoor LED's was the right solution for them.
- The total project cost was \$25,548, of which National Grid covered \$15,565.

"The installation was done in a very timely and neat fashion, with very efficient employees." - Tim Horanburg, Newfane Hall Administration

Available energy efficiency equipment may include:

- Lighting upgrades
- Lighting occupancy sensors
- Custom refrigeration measures
- Site specific custom projects





To start with a no-cost energy assessment and learn about other offers, call 833-208-5960 or visit ngrid.com/smallbusiness



Saratoga Physical Therapy Saratoga Springs, New York Annual Energy Savings = \$5,758

• After a free energy assessment, Saratoga Physical Therapy decided to install indoor and outdoor LEDs, including parking lot lighting.

• By upgrading their lighting infrastructure, Saratoga Physical Therapy not only saved money on their monthly energy bill, but they ultimately increased their building's value.

• The total project cost was \$17,423, of which National Grid covered \$10,501.

"Getting an assessment was a no brainer. Their generous incentives helped us lower our overhead costs." - Michael Cudahy, Owner/Partner

