

Customer Profile:

Safe Harbor Martial Arts and More, Beverly, MA



“I can’t say enough about Energy Source, they made sure I knew how it worked and followed up after the install to be sure it was all working properly.”

Joe Lischinsky,
Safe Harbor Martial Arts

Joe Lischinsky owns Safe Harbor Martial Arts, which has been offering Self-Defense and Traditional Martial Arts Classes (Tang Soo Do) for over 40 years. When Joe purchased the building, he wanted to modernize the entire studio and ensure a consistent experience from top to bottom.

The Opportunity

The existing natural gas heating system was out of date and didn’t reflect the aesthetic of a contemporary martial arts studio. Joe needed a solution that offered greater energy efficiency, while maximizing his space with an all-in-one heating and air conditioning system.



Safe Harbor installed two LG hyper-heat, multi-headed, heat pump systems in the studio.

**See all the possibilities
at ngrid.com/heatpumps**

The Solution

Before deciding on a heat pump system for the space, Joe worked with Energy Source to make weatherization upgrades to improve the buildings energy efficiency. The wall-mounted mini-split unit he had installed provides year-round heating and cooling, flexibility, and seamless control through a mobile app. Combined with a new floor and quality windows, the technology felt like it belonged, both aesthetically and technologically.

Due to his experience with heat pumps in his own home, Joe elected to explore available rebates through Mass Save. Energy Source then installed the equipment, with support for Joe and his team every step of the way. From installation to guides for personal energy cost savings, Energy Source was there to take care of the details and obtain the project incentive through National Grid while Joe focused on running his business.



“To me, heat pumps are a better solution that’s more efficient, more attractive and will give us the results we want.”

Joe Lischinsky,
Safe Harbor Martial Arts

The Results

With the upgrade to heat pumps, Joe invested in a more sustainable way to heat and cool his business. In the first year alone, he was able to offset project costs with National Grid financial incentives and saw an estimated decrease of 1.72 metric tons of greenhouse gas emissions. This represents a reduction in natural gas consumption of 20 MMBtu’s annually, helping Joe and his business achieve greater energy efficiency for years to come.

1.72 METRIC TONS
decrease of
greenhouse gas emissions

43%
of the projected
Installation
costs incentivized

\$5,917
of project costs
incentivized by National Grid



Heat pump systems featuring the convenience of remote operation, allows digital temperature control for maximum efficiency.

For more information on how Energy Source partners with their customers please call **1-888-490-7555** or visit energysource.com

nationalgrid