

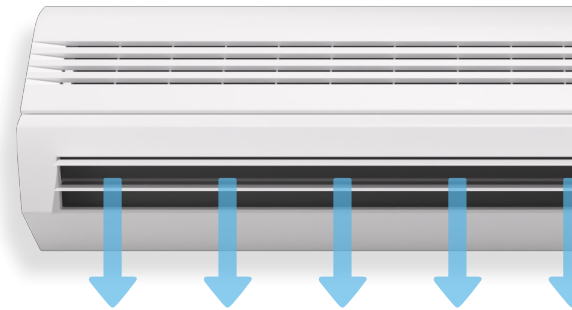


High Efficiency Heating & Cooling

nationalgrid

Add heat pump efficiency to your facility

The business world is trending toward a more sustainable future. Heat pumps are an energy-efficient, all-in-one solution for heating and cooling. Heat pump systems often require a smaller footprint and can be installed with or without ductwork. With a wide variety of choices, there's a heat pump system that works for commercial and municipal buildings of almost any size including offices, schools, libraries, hotels, restaurants and more.



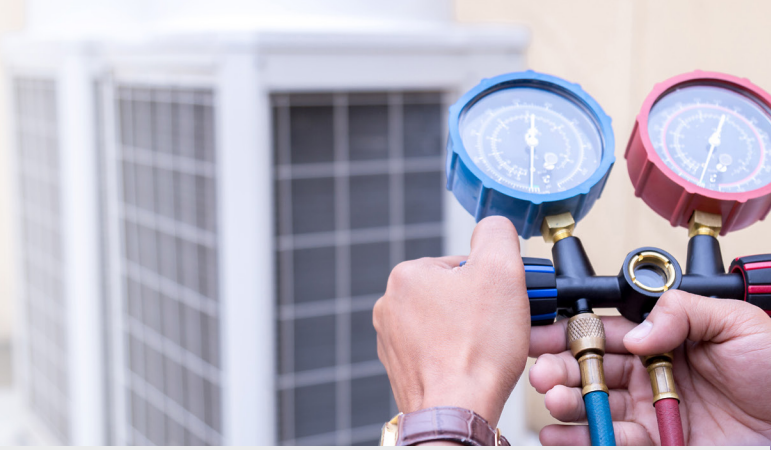
Heat pump key benefits

A heat pump system offers businesses highly efficient heating, cooling, and dehumidification, in an all-in-one system.

- **Energy Efficiency:** Heat Pumps are an energy-efficient alternative to traditional HVAC solutions like furnaces and air conditioners. They don't use fossil fuels and can be three to four times more efficient than furnaces and help you lower your overall energy usage.
- **An All-in-one Solution:** Heat pumps are an all-in-one solution for both heating and cooling. They work to keep things warm during cooler months, and cool during warmer months. Buildings use one system, rather than multiple, to maintain comfortable indoor climates year-round. As a result, heat pump solutions can potentially reduce your overall system footprint.
- **Clean Solution:** As more companies focus on reducing carbon emissions, it's important to look for cleaner, more-sustainable solutions. Since they don't use fossil fuels as an input, high-efficiency heat pumps offer cleaner heating and cooling and emit fewer greenhouse gases than legacy HVAC systems.
- **Flexibility:** There are often both ducted and non-ducted options available. This means you may be able to install heat pumps while using existing ductwork—saving you time and resources on your installation. There are several different solutions available, so you can choose the heat pump technology that works best for your business.
- **Comfort:** For everyday operations, heat pumps provide a comfortable environment by heating and cooling individual spaces or whole buildings. Zone control allows for greater control and more uniform temperature distribution.
- **Health:** Many heat pumps can improve indoor air quality with built-in HEPA filtration systems that remove pollen, dust, and other allergens. And because heat pumps are emissions-free and require no fuel storage, they are a cleaner, simpler solution year-round.

Incentives with National Grid

National Grid offers rebates to commercial customers who install new heat pumps or replace a pre-existing heating system.



Learn more about how to qualify for the prescriptive program and to submit your rebate online at: ngrid.com/cleanheat



Heat Pump Prescriptive Incentives

Category	Technology	Incentive	Contractor Reward (from Incentive)
2	ccASHP: Full Load Heating	\$800 / 10,000 BTUH of maximum heating capacity at NEEP 5°F	\$300 / project
2a	ccASHP: Full Load Heating	\$1,000 / 10,000 BTUH of maximum heating capacity at NEEP 5°F	\$500 / project
2b	ccASHP: Full Load Heating with Integrated Controls	\$1,200 / 10,000 BTUH of maximum heating capacity at NEEP 5°F	\$500 / project
3	GSHP: Full Load Heating	\$1,500 / 10,000 BTUH of full load heating capacity as certified by AHRI	\$500 / project
5	HPWH (<120 gallons of tank capacity)	\$700 / unit	N/A
7	GSHP Desuperheater	\$100 / unit	N/A
8	Dedicated domestic hot water (DHW) Water-to-Water Heat Pump (WWHP)	\$900 / unit	N/A

Equipment eligibility: ccASHP must be listed on the NEEP product list
Ground source equipment must meet or exceed ENERGY STAR requirements

Offerings tailored to your needs

For custom projects, additional technical support and step by step guidance is provided. Our custom program includes qualifying heating and water heating equipment and building envelope measures. Talk to your National Grid representative to learn more.

4	Custom Space Heating Applications	\$70 / MBTU of annual energy savings	\$500 / project
4a	Custom Space Heating plus Envelope	Tier 1: \$70 / MMBTU of annual energy savings Tier 2: \$80 / MMBTU of annual energy savings	\$500 / project
6	Commercial HPWH (>120 gallons of tank capacity)	\$70 / MBTU of annual energy savings	N/A

For more information, contact your National Grid Account Representative directly or, contact us at **1-844-212-7823** or visit ngrid.com/cleanheat.