

Low-cost financing can help you realize the possibilities of energy solutions.



We're here to help make energy solutions more affordable with low-cost financing.

We're making it easy to pay for energy-efficiency upgrades by teaming up with Verdant Commercial Capital to offer flexible low-cost financing. Low-cost financing can be as low as 0% interest for 24 or 36 months, or 1.99% interest for 48 or 60 months – all with \$0 down.*

- **100% financing of project after application of incentive with no payment down**
- **Positive cash flow**
- **Monthly energy savings help make the payments**

Put energy solutions to work for your business.

Investing in energy-saving upgrades delivers benefits that can help you refocus your resources in the areas that matter most.

- **Lower operation and maintenance costs**
- **Higher asset value**
- **Greater employee and customer satisfaction**
- **Improved productivity**

Take advantage of our quick and easy process for energy efficiency projects.

One page application can be submitted electronically

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Flexible payment terms with fixed rates

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Most credit decisions within two hours

Get an extra boost with programs and incentives.**

We offer financial incentives on the purchase and installation of a variety of energy-efficient equipment to help bring down the cost of upgrading.



Lighting Upgrades and Controls



Pipe Insulation



Commercial Kitchen Equipment



Refrigeration



HVAC Upgrades Including Heat Pumps



Compressed Air



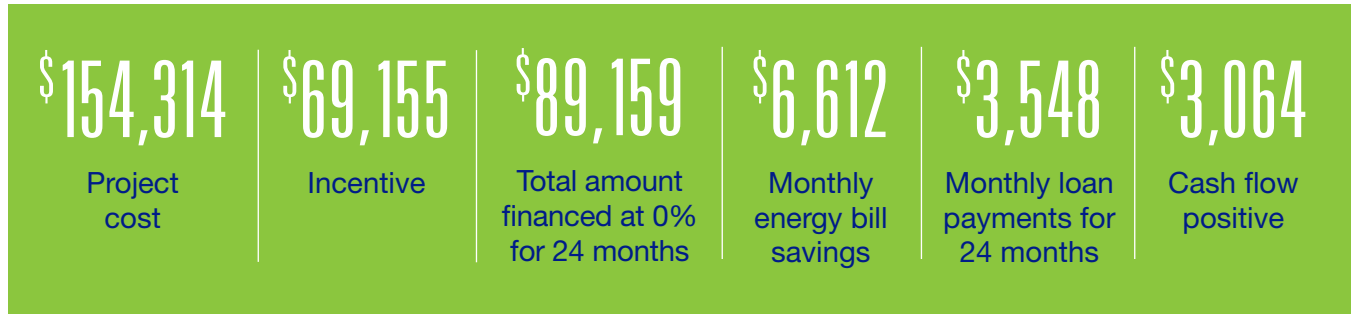
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Custom Projects

Businesses in Upstate New York are getting real results.

A customer was able to use this financing to improve its building, slash their energy use and add thousands of dollars to their bottom line each month.



Financing Program Requirements

- **Caps on the National Grid interest buydown apply. ***
- **Energy efficiency projects in National Grid's Upstate New York Electric and Natural Gas Commercial and Industrial, Commercial Clean Heat, and Small Business Services programs are eligible for this low cost financing.**

Seize the opportunity today.

Call: **1-800-787-1706**

Email: **energysavings@nationalgrid.com**

Program and Incentives Information: **ngrid.com/biz**

* In order to qualify for the low interest offer, the interest amount on the loan must be less than the amount of the energy efficiency incentive and the interest amount divided by the project savings cannot add more than \$0.05/kWh, \$0.50/therm or \$16/mmbtu to National Grid's costs for underwriting the project. Blended rates maximize the interest buydown to receive low interest, below market rates and are available for projects that exceed the cap.

** Financing and streamlined application decisions subject to credit parameters. Rates and buy-down amounts subject to change without notice. Neither Verdant Commercial Capital nor National Grid is the agent of the other. Verdant Commercial Capital, not being the manufacturer, seller or distributor of the property being financed, makes no representation or warranty concerning it, including any representation or warranty related to energy efficiency, cost savings or positive cash flow related thereto. Financing described herein is available only for National Grid customers' project to purchase qualifying energy-efficient equipment, fixtures, systems and other measures. All projects must receive prior approval from National Grid. Incentive program is only available until the funds in the National Grid program have been exhausted.

\$295 processing fee charged to customer with first payment. To avoid a monthly non-insurance fee customer can provide their business's certificate of insurance to show proper coverage of equipment financed.

*** Incentives vary by program.