

Maximize your savings.

Upgrading to high-efficiency commercial HVAC equipment is easy.



No matter the size of your business or property, upgrading to high-efficiency commercial HVAC equipment lowers your operating costs and saves you energy over the long term.

How to participate:

- 1 Determine your HVAC needs.**
Contact your contractor to find the heating and cooling solutions that are right for you.
- 2 Find a participating distributor.**
Visit **MassSave.com/CI-HVAC** and search for participating distributors near you using our online tool. Receive an instant discount off eligible equipment
- 3 Install new equipment and start saving.**
Let the benefits of your high-efficiency equipment purchase work for you and enjoy long-lasting savings for your business.



High-efficiency equipment:

- Extends life span and requires **less maintenance** than traditional systems
- Regulates on-off cycles more efficiently so you use **less energy**
- Creates even and consistent temperatures for **added comfort**
- Conserves energy and **reduces** your environmental impact

Why it matters:



40% of the average commercial building's energy costs are related to heating, cooling and ventilation—equal to approximately 7% of total operating expenses.



Improved comfort and air quality lead to happier employees and more returning customers.



The average commercial customer saves **\$2,600** over the lifetime of their new equipment when they choose to upgrade.

To learn more about savings in Massachusetts, visit

 MassSave.com/CI-HVAC

WE ARE MASS SAVE®:



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Massachusetts Instant HVAC Incentives

Qualifying Minimum Efficiency and Incentive Levels

Effective May 1, 2023



Water-Cooled Variable Refrigerant Flow (VRF)							
Type	Tier	Size Category ¹	Sub Category	Full Load Cooling Efficiency	Part Load Cooling Efficiency	Heating Efficiency	Minimum Customer Discount (\$/Ton)
Water Source, VRF	1	≥ 65 kBtuh and < 135 kBtuh (≥ 5.4 Tons and < 11.3 Tons)	Split System	12.5 EER	22.0 IEER	4.4 COP	\$125.00
	2			12.5 EER	26.0 IEER	4.8 COP	\$175.00
Water Source, VRF	1	≥ 135 kBtuh and < 240 kBtuh (≥ 11.3 Tons and < 20 Tons)	Split System	11.0 EER	20.0 IEER	4.2 COP	\$125.00
	2			11.0 EER	24.0 IEER	4.8 COP	\$175.00
Water Source, VRF	1	≥ 240 kBtuh ≥ 20 Tons	Split System	11.0 EER	17.0 IEER	4.0 COP	\$125.00
	2			11.0 EER	20.0 IEER	4.6 COP	\$175.00

Air Source Air Conditioners						
Type	Tier	Size Category ¹	Sub Category	Full Load Cooling Efficiency	Part Load Cooling Efficiency	Minimum Customer Discount (\$/Ton)
Air Source, AC	1	< 65 kBtuh (< 5.4 tons)	Split System and Single Package	11.5 EER2	15.2 SEER2	\$30.00
	2			12.0 EER2	16.0 SEER2	\$90.00
Air Source, AC	1	≥ 65 kBtuh and < 135 kBtuh (≥ 5.4 Tons and < 11.3 Tons)	Split System and Single Package	12.2 EER	16.3 IEER	\$30.00
	2			12.7 EER	18.0 IEER	\$100.00
Air Source, AC	1	≥ 135 kBtuh and < 240 kBtuh (≥ 11.3 Tons and < 20 Tons)	Split System and Single Package	12.2 EER	15.6 IEER	\$25.00
	2			12.2 EER	17.0 IEER	\$75.00
Air Source, AC	1	≥ 240 kBtuh (≥ 20 Tons)	Split System and Single Package	10.8 EER	14.5 IEER	\$25.00
	2			10.8 EER	15.8 IEER	\$75.00

Water/Evaporatively Sourced Air Conditioners and Heat Pumps							
Type	Tier	Size Category ¹	Sub Category	Full Load Cooling Efficiency	Seasonal/Part Load Cooling Efficiency	Heating Efficiency ²	Minimum Customer Discount (\$/Ton)
Water Source, HP	1	Any Size	Split System and Single Package	14.0 EER	-	4.6 COP	\$37.50
	2			17.0 EER	-	4.6 COP	\$100.00
Water Source or Evaporatively Sourced, AC	1	< 65 kBtuh (< 5.4 tons)	Split System and Single Package	13.5 EER	14.0 SEER	-	\$25.00
Water Source or Evaporatively Sourced, AC	1	≥ 65 kBtuh and < 240 kBtuh (≥ 5.4 Tons and < 20 Tons)	Split System and Single Package	13.0 EER	15.5 IEER	-	\$25.00
Water Source or Evaporatively Sourced, AC	1	≥ 240 kBtuh (≥ 20 Tons)	Split System and Single Package	12.5 EER	14.5 IEER	-	\$20.00

Packaged Terminal Heat Pumps				
Type	Size Category ¹	Full Load Cooling Efficiency	Heating Efficiency	Minimum Customer Discount (\$/unit)
Packaged Terminal Heat Pumps	≤ 10,000 Btuh	12.1 EER	3.5 COP	\$500
	> 10,000 Btuh	10.7 EER	3.1 COP	\$500

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Dual Enthalpy Economizer Controls (When Installed With New Qualifying Equipment)	
Equipment	Minimum Customer Discount (\$/Unit)
Outside Air Economizer utilizing 2 enthalpy sensors	\$125.00

Electronically Commutated Motor (ECM) Circulator Pumps for Hydronic Heating or Service Hot Water Installations	
ECM Pump Size	Minimum Customer Discount (\$/Unit)
≤ 1/6 HP	\$100.00
> 1/6 HP and ≤ 3/4 HP	\$100.00
> 3/4 HP and ≤ 3 HP	\$200.00

High Efficiency Condensing Units (HECU) for Refrigeration	
Equipment Size	Customer Incentive (\$/HP)
≥ 1 HP and ≤ 3 HP	\$400.00
> 3 HP and ≤ 6 HP	\$200.00

Commercial PEI-Rated Efficient Water Pumps				
Pump Type	Pump Size Category (Rated HP)	Measure Efficiency (PEI)	Energy Rating (ER)	Minimum Customer Discount (\$/HP/ER)
Constant Speed	≥ 1 HP and < 5 HP	< 0.96	≥ 5	\$2.50
	≥ 5 HP and < 50 HP	< 0.96	≥ 5	\$1.25
	≥ 50 HP and < 200 HP	< 0.96	≥ 5	\$0.25
Variable Speed	≥ 1 HP and < 5 HP	< 0.49	≥ 52	\$0.75
	≥ 5 HP and < 50 HP	< 0.49	≥ 52	\$0.375
	≥ 50 HP and < 200 HP	< 0.49	≥ 52	\$0.10

For more program information: visit MassSave.com/CI-HVAC for additional program information

Note: Pre-approval may be required based on quantity of units purchased or incentives received.

¹Equipment capacity is AHRI rated capacity or capacity at AHRI rating conditions for units without an AHRI rating.

²Heating efficiency applies only to heat pumps.

Onsite verifications may be required.

By receiving the incentive during the purchase from an enrolled distributor, the equipment cannot be considered for any other incentive program from the Sponsors of Mass Save. Incentives and qualifying equipment are subject to change at any time.