

# Heat up your savings.

Take advantage of incentives to upgrade your water heating systems.



By using incentives offered by your Mass Save® Sponsor to upgrade to high-efficiency equipment, you can lower your operating costs while saving money and energy year round.

## How do I receive an incentive?




- 1 Ask your contractor to contact a participating distributor.**  
Find a full list of participating distributors at [MassSave.com/CI-water-heaters](https://MassSave.com/CI-water-heaters)
- 2 Work with your contractor to provide accurate information.**  
An installation address for your equipment must be provided by your contractor to the distributor. Instant point-of-sale discounts are provided directly to distributors by the Sponsors, and contractors are expected to pass those savings along to you.
- 3 Install your new equipment and start saving!**  
Enjoy your high-efficiency upgrade in your business.

## For more information, contact:

📞 Energy Solutions | 617-440-5468  
✉️ [heat-ne@energy-solution.com](mailto:heat-ne@energy-solution.com)



## What are the benefits of upgrading?

-  Extends lifespan and requires less maintenance than traditional systems
-  Regulates on-off cycles more efficiently so you use less energy
-  Conserves energy and reduces your environmental impact

WE ARE MASS SAVE®:



# Massachusetts Commercial Instant Water Heater Incentives

## Qualifying Minimum Efficiency and Incentive Levels

Effective February 1, 2023



Water Heaters				
Water Heater Type	Fuel Type	Input Rating	Required Efficiency	Customer Incentive
Storage	Natural Gas	$\geq 75$ Mbtuh	Thermal Efficiency $\geq 94\%$	\$2.00/Mbtuh
Tankless	Natural Gas	$< 200$ Mbtuh	Energy Factor $\geq 0.94$ or Uniform Energy Factor $\geq 0.91$	\$1.00/Mbtuh
Volume (Domestic Hot Water Boiler)	Natural Gas	$\geq 75$ Mbtuh	Thermal Efficiency $\geq 94\%$	\$2.00/Mbtuh
Indirect	Natural Gas	N/A	N/A	\$200/unit

Heat Pump Water Heaters						
Equipment	Sector	Existing Heating System Fuel Type	Size	Type	Required Efficiency	Customer Incentive
ENERGY STAR Certified Electric Heat Pump Water Heater (HPWH)	Residential*	Electric, Propane, Oil, or Natural Gas	$\leq 85$ Gallon	Integrated HPWH	UEF $\geq 3.3$	\$750/unit
				Integrated HPWH, 120 Volt /15 Amp Circuit	UEF $\geq 2.2$	
				Split System HPWH	UEF $\geq 2.2$	\$1,500/system
	Commercial**	Electric, Propane, Oil, or Natural Gas	$\leq 80$ Gallon	Integrated HPWH	UEF $\geq 3.2$	\$1,000/unit
			$> 80$ and $\leq 120$ Gallons	Integrated HPWH	COP $\geq 3.6$	\$2,200/unit

Pool Heaters			
Equipment	Fuel Type	Required Efficiency	Customer Incentive
Pool Heater	Natural Gas	Thermal Efficiency $\geq 84\%$	\$2.00/Mbtuh

High-Speed Clothes Washers			
Equipment	Fuel Type	Required Efficiency	Customer Incentive
High-Speed Clothes Washer	Natural Gas	$\geq 200G$	\$4.00/lb. capacity

Condensing Boiler			
Equipment Type	Input Rating/Capacity	Required Efficiency	Total Incentive
Condensing Boiler	Up to 300 MBH	90% AFUE	\$800/unit
	Up to 300 MBH	95% AFUE	\$1,200/unit
	301-499 MBH	90% Thermal Efficiency	\$1,600/unit
	500-999 MBH	90% Thermal Efficiency	\$3,200/unit
	1,000-1,700 MBH	90% Thermal Efficiency	\$6,000/unit
	1,701-2,000MBH	90% Thermal Efficiency	\$8,000/unit

\*To qualify for incentives, equipment must be sold for installation at a dwelling that pays a residential rate for electricity or natural gas through one of the Sponsors (Berkshire Gas, Cape Light Compact, Eversource, Liberty, National Grid, and Unitil) in Massachusetts and must not already be receiving heat pump water heater incentives through another program. The existing heating system fuel type is required to be provided upon submittal.

\*\*To qualify for incentives, equipment must be sold for installation at a business that pays a commercial rate for electricity (HPWHs only) or natural gas through one of the Sponsors (Berkshire Gas, Cape Light Compact, Eversource, Liberty, National Grid, and Unitil) in Massachusetts and must not already be receiving heat pump water heater incentives through another program. Customers serviced by a municipal electric or gas company in Massachusetts are not eligible for an incentive. Onsite verifications may be required.