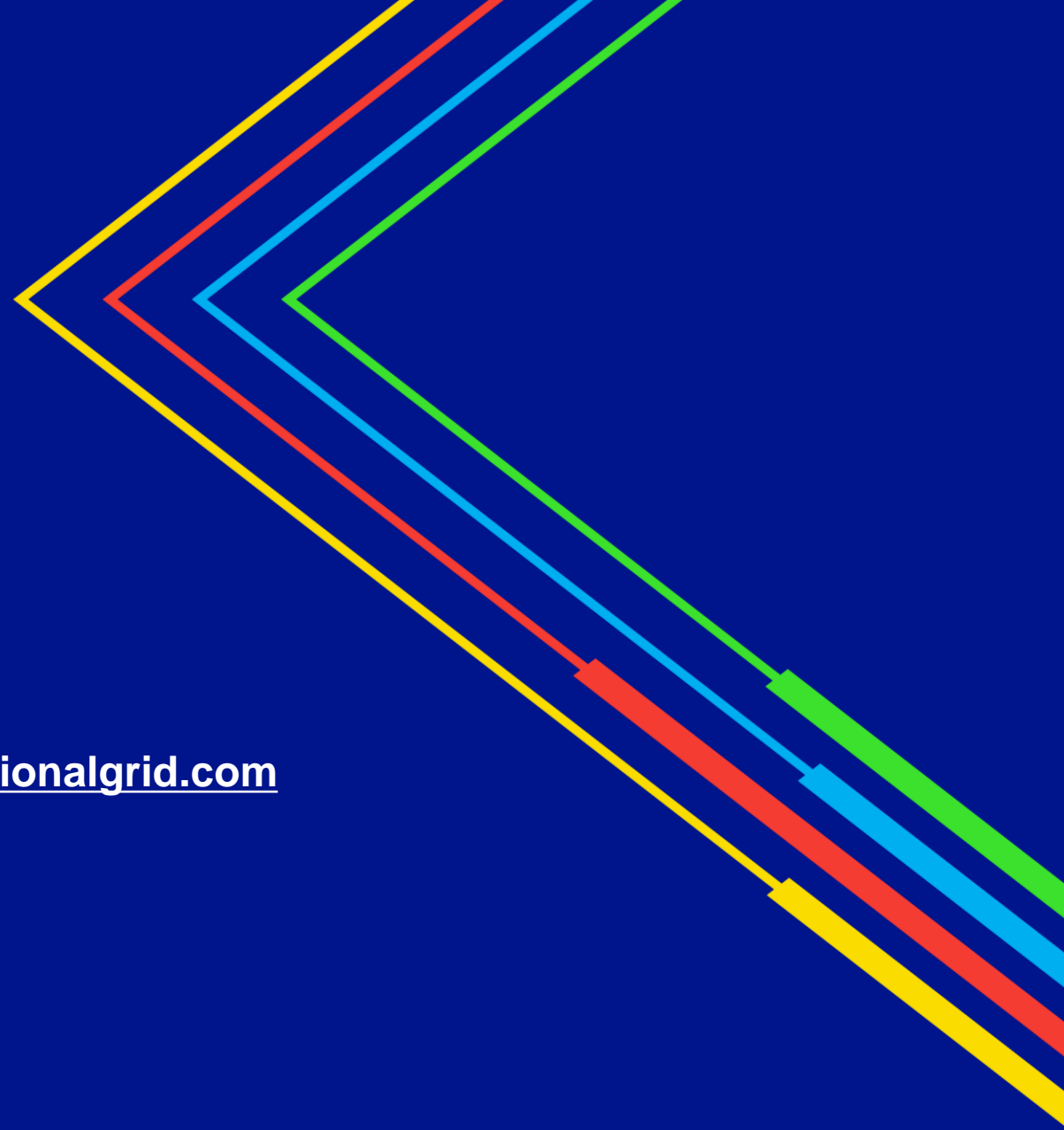


April PEX Meeting

April 16, 2024

Mathew McCarthy mathew.mccarthy@nationalgrid.com

national**grid**



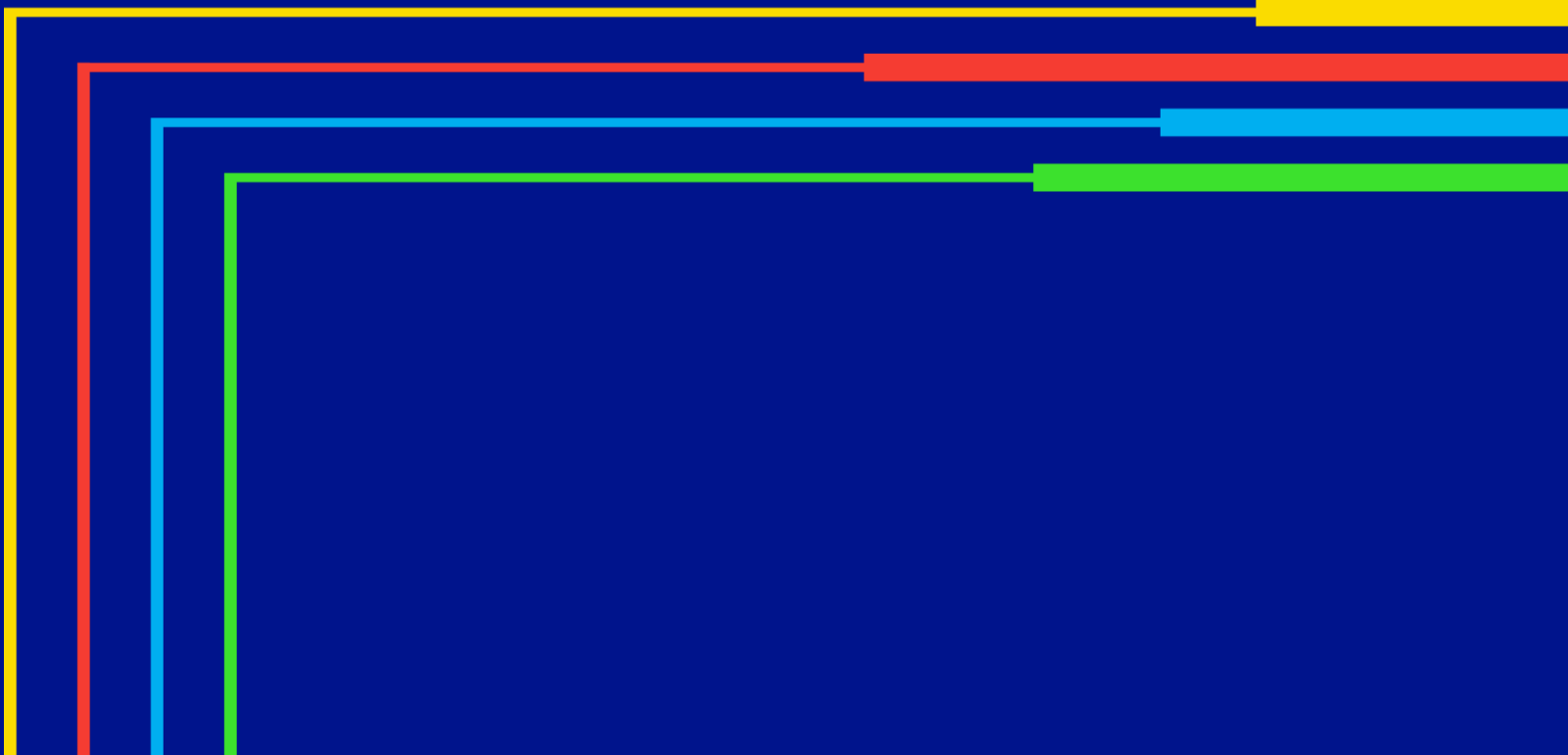
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01	Welcome and Introductions
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05	Break
06	Building Operator Certification (BOC) Program - Rob Brandt
07	Overview of Recent Successful Electrification Projects - Dan Sancomb
08	PEX Competition Results – Mat McCarthy
09	Program Updates/Reminders – Mat McCarthy
10	Lunch/Networking

01

Welcome and Introductions

Mat McCarthy mathew.mccarthy@nationalgrid.com



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02

Safety Moment – Dealing with Difficult People and Situations

Gabriel Andreson ganderson@inovisenergy.com

national**grid**



*DEALING WITH
DIFFICULT
SITUATIONS*



Introduction

Been attending PEX meetings for 23 years now!

I am the President and Co-founder of Inovis Energy
and I also do Executive Coaching

Heady Content on LinkedIn for about 3 years

Safety Moment from a different angle

Dealing with the Dark Side of business (which is
made up of people)

Lessons gleaned from my career in Energy Efficiency



A COUPLE OF EXAMPLES
***AN “EASY DIFFICULT” AND A “HARD
DIFFICULT SITUATION”***



*#1 – BACK IN 2006 OR
SO, DID A PROJECT FOR
A FURNITURE MFG*

*(IS IT CODE TO HANG
LIGHTS FROM
SPRINKLER PIPE?)*

DIFFICULT SITUATION, BUT NOT PERSONAL



***#2 – INOVIS WORKS
WITH LOTS OF
PARTNERS, PARTNERS
THAT DON'T HAVE OUR
EXPERTISE BUT BRING
US INTO WORK***

HOW DID I FEEL WHEN I REVIEWED MY PROPOSAL/REPORT?



*THIS WAS A VIOLATION,
I FELT LIKE I HAD BEEN
ROBBED, USED, LIED
TO ETC ETC. BECAUSE I
HAD BEEN.*

HOW DID I FEEL WHEN I REVIEWED THIS PROPOSAL/REPORT?





DEALING WITH THE DARKER SIDE OF BUSINESS

- Our first reaction to something like this is generally feelings of injustice and anger – or anger first then injustice.
- These emotions are healthy and legitimate – but they are to be moved through, vs. become pits of quicksand that we get stuck in.
- Our tendency can be to develop **Resent**
- If we get stuck in resent, it leads to **bitterness**. Bitterness and resent are dangerous to us, because their primary effect is on us. Bitterness and resentment lead to toxicity, which starts in us, then permeates the people and environment around us. DANGER!

A vertical image on the left side of the slide shows a person in a meditative pose (lotus position) on a beach at sunset. The person is silhouetted against a bright orange and yellow sky with clouds. Their reflection is visible in the water in the foreground.

DEALING WITH THE DARKER SIDE OF BUSINESS

WHAT'S THE DEFENSE AGAINST RESENT AND BITTERNESS FROM SPREADING TOXICITY IN AND THROUGH US?

4 THINGS!!!

- #1 –PROCESS the violation/difficulty in a healthy way
 - Normalize your emotions, allow yourself to feel the pain of the offense, allow yourself to be angry, vent this out to someone that's trusted
 - As you move through those emotions, get to the other side by
- #2 –FORGIVING THE OFFENSE. This is done by letting go of the person and releasing them from owing you anything and leaving it there. Remember, Forgiveness is for you not the offending party. It is the vehicle that brings you back to internal freedom.



DEALING WITH THE DARKER SIDE OF BUSINESS

#3 is to set up BOUNDARIES, which like forgiveness, are in place for you not them

- A boundary for me with the firm that stole our template is NOT doing business together again. It may consist of going to court due to the violation of our agreement, but if we do decide to do that it will be based in wisdom, not resent and bitterness.

A boundary for you may be:

- Not allowing someone to yell at you or speak to you in a certain way
- Not allowing someone to demand from you what's outside of your agreement
- Making a change by getting yourself out of a toxic work or home environment
- Both forgiveness and boundaries are designed for us to live healthy and well

#4 Let RUMINATING ON BAD THINGS teach you, that you need to work on this area. Don't allow yourself to ruminate or stew on bad things! If you find yourself there, employ GRATITUDE AS AN ACTIVE EXERCISE BECAUSE YOUR BRAIN CAN ONLY OCCUPY ONE SPACE at a time, GRATITUDE IS A HEALTHY SPACE TO LIVE FROM!



THANK YOU

Are there any people connected to me on LI, if not please do so!

Feel free to DM me there if you want to continue the discussion

My content is heady with an effort towards encouragement

<https://www.linkedin.com/in/gabriel-andreson/>

Hope you are encouraged!

03

Weatherization Custom/Prescriptive Tool Update and Updates to C&I Incentives

Max Halik maxwell.halik@nationalgrid.com



Weatherization – 2024 Updates

4/16/24

WE ARE MASS SAVE®:



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Mass Save Wx Evolution

Wx Pre-2022

- Custom energy savings review for all projects
- Multiple site visits
- Weeks-long process
- Unpredictable incentives

Mass Save Wx Evolution

Wx Pre-2022

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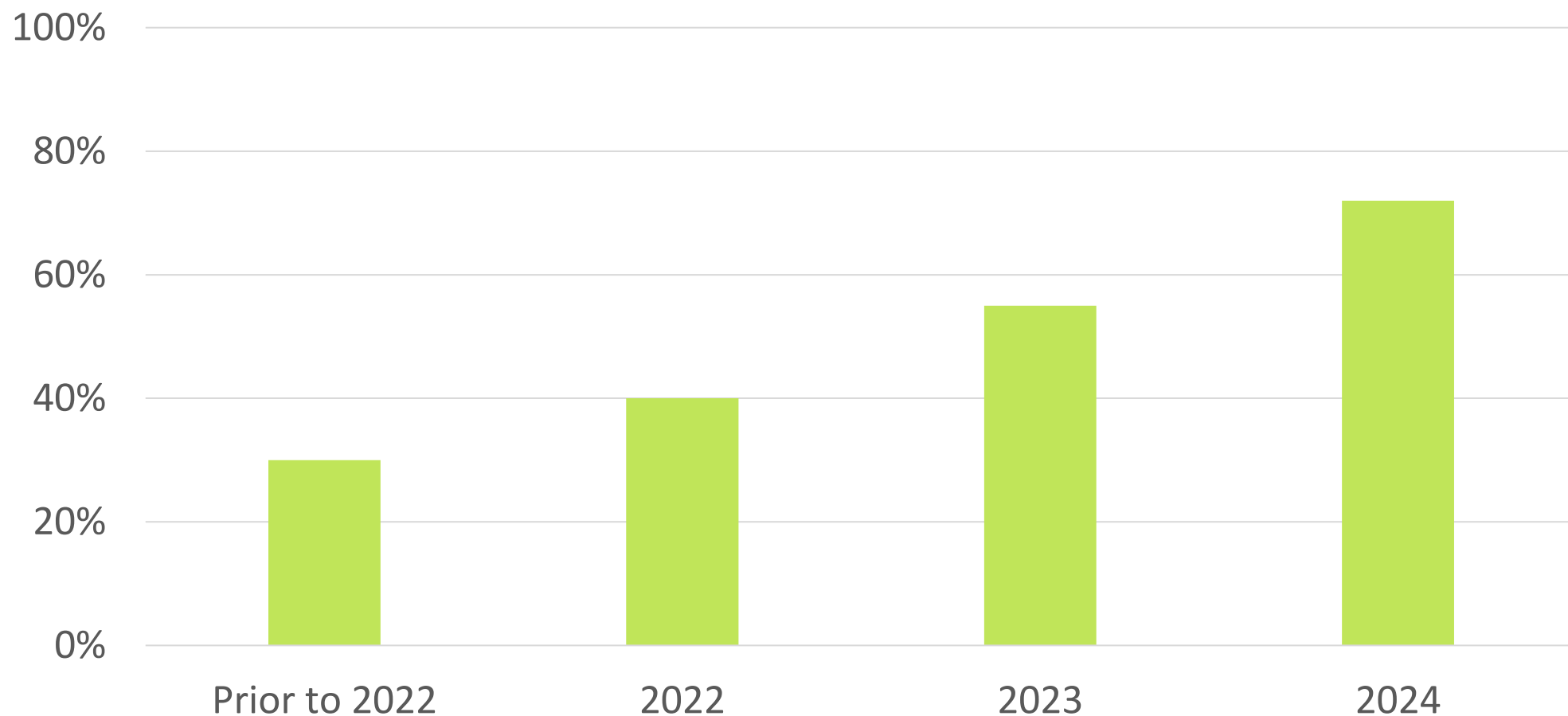


Wx Now ('22 onward)

- New prescriptive Wx rebate process for small buildings
- Savings calculator tools to help for larger buildings
- Days-long process, or instant
- Fixed incentives for prescriptive projects
- Significantly higher incentives overall

Mass Save has meaningfully increased Wx incentives in recent years

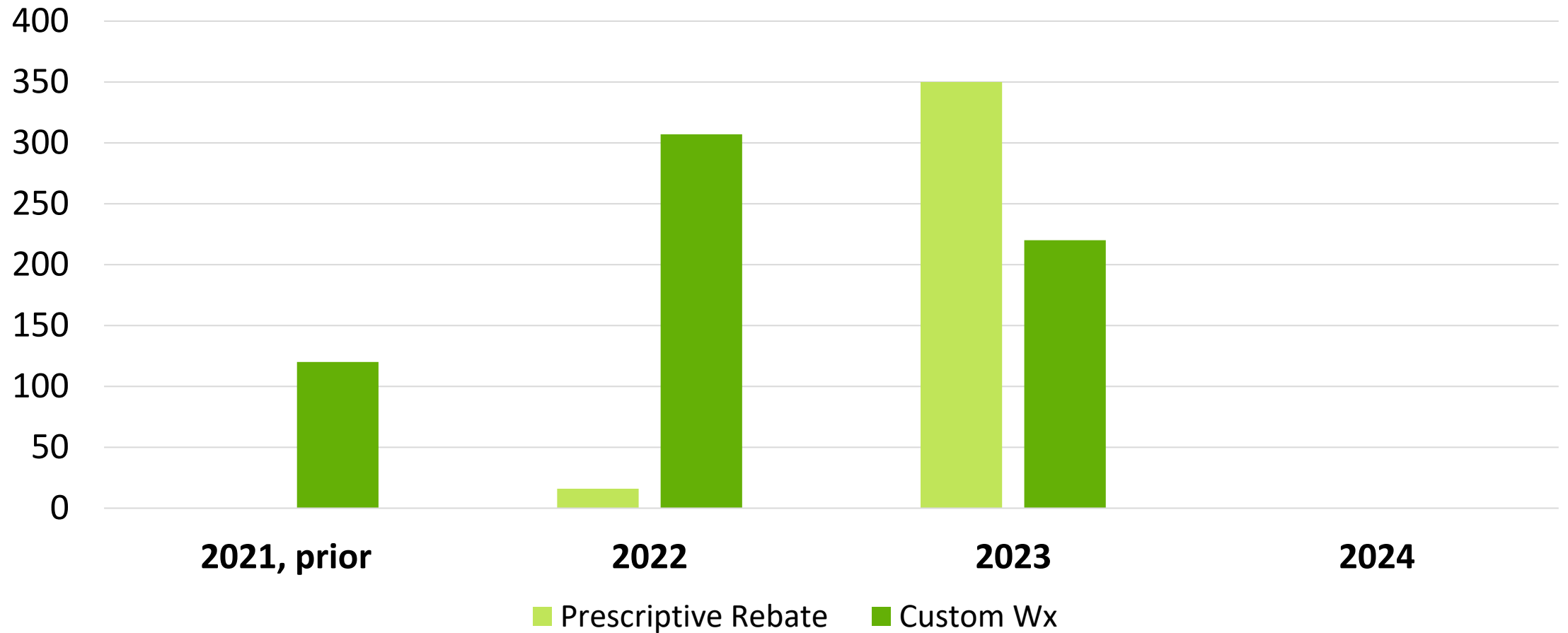
Percentage of Installed Cost Covered by Incentive*



*Actual costs and incentives vary, approximate values only

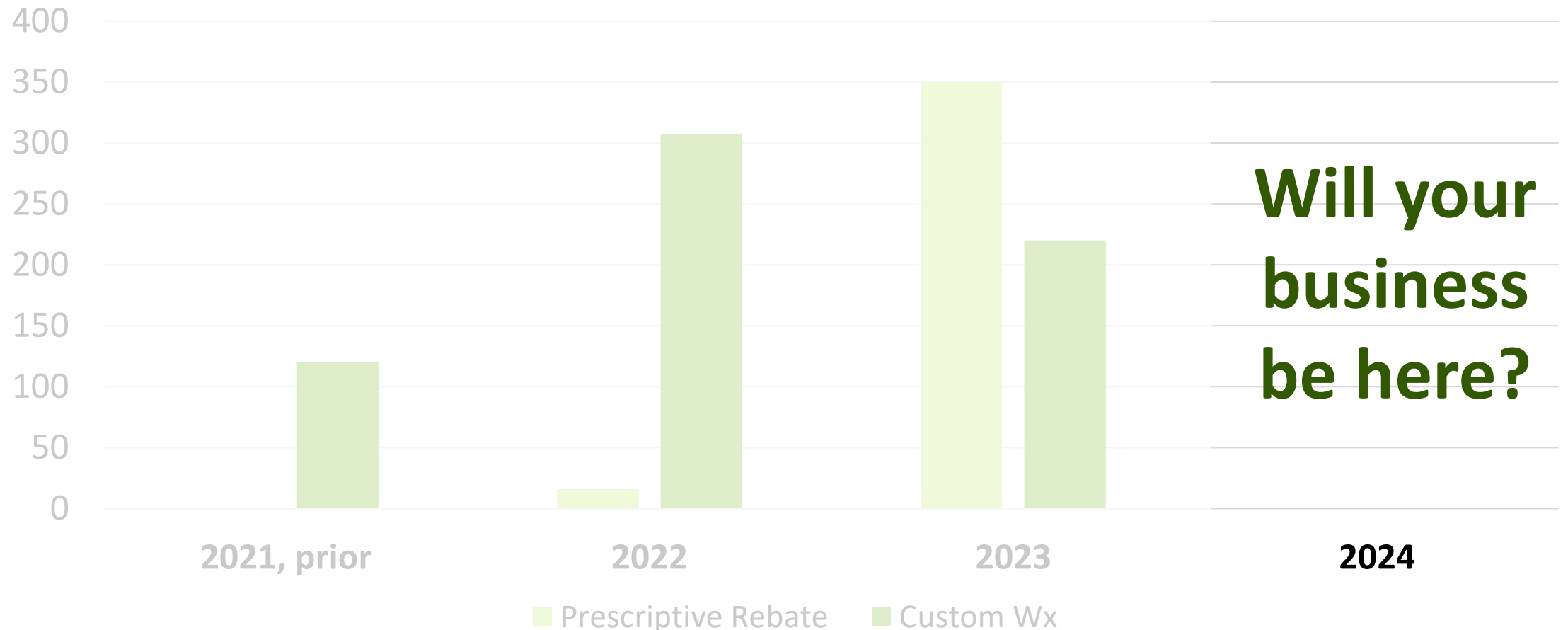
Contractors and customers have responded to the new Wx

Mass Save Incentivized Wx Projects, by Year



Contractors and customers have responded to the new Wx

Mass Save Incentivized Wx Projects, by Year



Looking ahead: Mass Save Wx in 2024



- Overall higher incentives
- New prescriptive incentives for weatherstripping and basement insulation
- Incentives for barrier mitigation (asbestos/vermiculite, knob-and-tube wiring remediation)
- Single vendor calculator tool, guiding through the process

Looking ahead: Mass Save Wx in 2024



- Overall higher incentives
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- Incentives for barrier mitigation (asbestos/vermiculite, knob-and-tube wiring remediation)
- Single vendor calculator tool, guiding through the process

Barrier Mitigation Rebates



Commercial Pre-Weatherization Rebate Knob & Tube, Asbestos, or Vermiculite Mitigation

This offer is to assist **commercial and industrial properties** with the cost of knob and tube, asbestos and/or vermiculite abatement where it prevents the installation of insulation or air sealing work.

ENERGY SPECIALIST OR WEATHERIZATION CONTACTOR TO COMPLETE - BARRIERS IDENTIFIED:

A weatherization work scope has been developed, but knob and tub wiring, asbestos, and/r vermiculite has been observed in the following work area(s) and will need to be removed before the work can be completed (check all that apply):

Knob & Tube Wiring: ☐ Attic ☐ Exterior Walls ☐ Basement Ceiling ☐ Crawlspace ☐ Other:

Asbestos/Vermiculite: ☐ Attic ☐ Knee Wall Space ☐ Other:

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Barrier Mitigation Rebates



PRE-WEATHERIZATION BARRIER MITIGATION REBATES:

For Commercial Buildings <8,000 sf	Total Rebate Cap of \$16,000	Total Measure Cap
<i>Asbestos/Vermiculite Mitigation</i>	\$1 per square foot	\$4,000
<i>Knob and Tube – Verification</i>	-	\$2,000
<i>Knob and Tube – Rewiring</i>	\$3 per square foot	50% of rewiring cost
For Commercial Buildings >8,000 sf	Total Rebate Cap of \$30,000	Total Measure Cap
<i>Asbestos/Vermiculite Mitigation</i>	\$1 per square foot	\$10,000
<i>Knob and Tube – Verification</i>	-	\$4,000
<i>Knob and Tube – Rewiring</i>	\$3 per square foot	50% of rewiring cost

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Barrier Mitigation Rebates



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PRE-WEATHERIZATION BARRIER MITIGATION INCENTIVE CALCULATION:

Building Square Footage (fill in)	Measure	Square Footage of Measure (fill in)	Installed Cost of Measure (fill in)	<u>CALCULATED REBATE</u>
5,001	Asbestos/Vermiculite Mitigation	1000	\$ 3,000.00	\$ 1,000.00
	Knob and Tube – Verification	(n/a)	\$ 500.00	\$ 500.00
	Knob and Tube – Rewiring	2000	\$ 10,000.00	\$ 5,000.00

WE ARE MASS SAVE®:

Total Rebate:

\$ 6,500.00



Barrier Mitigation Rebates



PRE-WEATHERIZATION BARRIER MITIGATION REBATES:

For Commercial Buildings <8,000 sf	Total Rebate Cap of \$16,000	Total Measure Cap
Asbestos/Vermiculite Mitigation	\$1 per square foot	\$4,000
Knob and Tube – Verification	-	\$2,000
Knob and Tube – Rewiring	\$3 per square foot	50% of rewiring cost
For Commercial Buildings >8,000 sf	Total Rebate Cap of \$30,000	Total Measure Cap
Asbestos/Vermiculite Mitigation	\$1 per square foot	\$10,000
Knob and Tube – Verification	-	\$4,000
Knob and Tube – Rewiring	\$3 per square foot	50% of rewiring cost

PRE-WEATHERIZATION BARRIER MITIGATION INCENTIVE CALCULATION:

Building Square Footage (fill in)	Measure	Square Footage of Measure (fill in)	Installed Cost of Measure (fill in)	<u>CALCULATED REBATE</u>
10,000	Asbestos/Vermiculite Mitigation	4000	\$ 6,000.00	\$ 4,000.00
	Knob and Tube – Verification	(n/a)	\$ 500.00	\$ 500.00
	Knob and Tube – Rewiring	2000	\$ 18,000.00	\$ 6,000.00

WE ARE MASS SAVE®:

Total Rebate:

\$ 10,500.00



Barrier Mitigation Rebates



- Simple rebate form
- Needs to be associated with active weatherization work
- Abatement projects require pre-approval prior to work
- Typical documentation requirements
- Currently finalizing form (with built-in incentive calculation), updating website – hope to be live for NG by May/June

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Combined Weatherization Tool

WE ARE MASS SAVE®:



Combined Weatherization Tool



- Difficulties in navigating prescriptive vs. custom
- Uncertainties about different approaches in calculating savings between projects
- A single calculator tool for all weatherization projects
 - “Turbotax for weatherization”

WE ARE MASS SAVE®:



Combined Weatherization Tool



(TOOL DEMO)

WE ARE MASS SAVE®:



Combined Weatherization Tool



- Currently testing for bugs – aiming to release by Apr/May (with training to be scheduled)
- Will replace prescriptive calc v2.4 and custom calc v3.3 as single weatherization calculator
- No significant changes to savings calcs or overall weatherization incentives, more of a streamlined input
- Questions/Comments

WE ARE MASS SAVE®:





Thanks for listening.

Feel free to reach out with any further questions:

maxwell.halik@nationalgrid.com

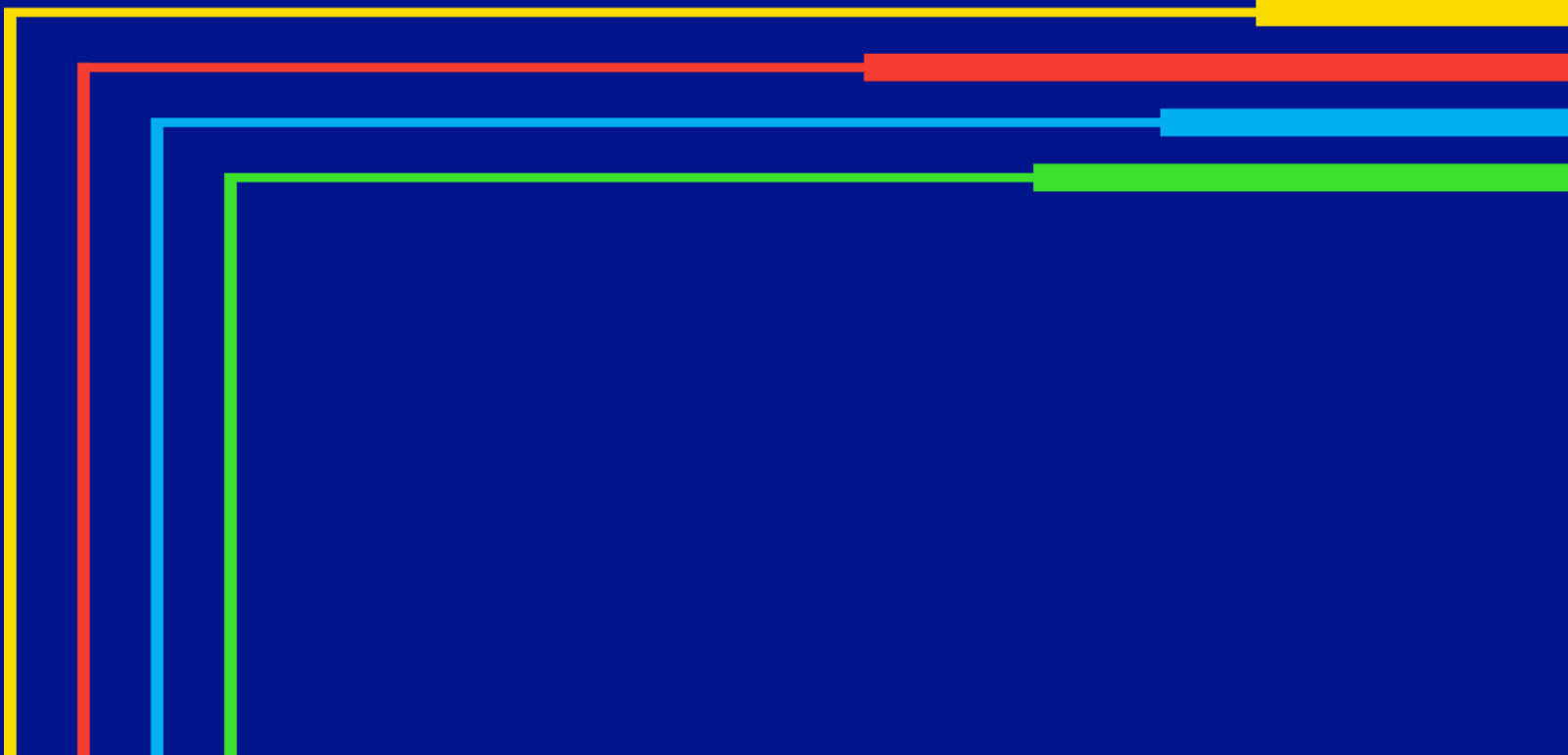
WE ARE MASS SAVE®:



04

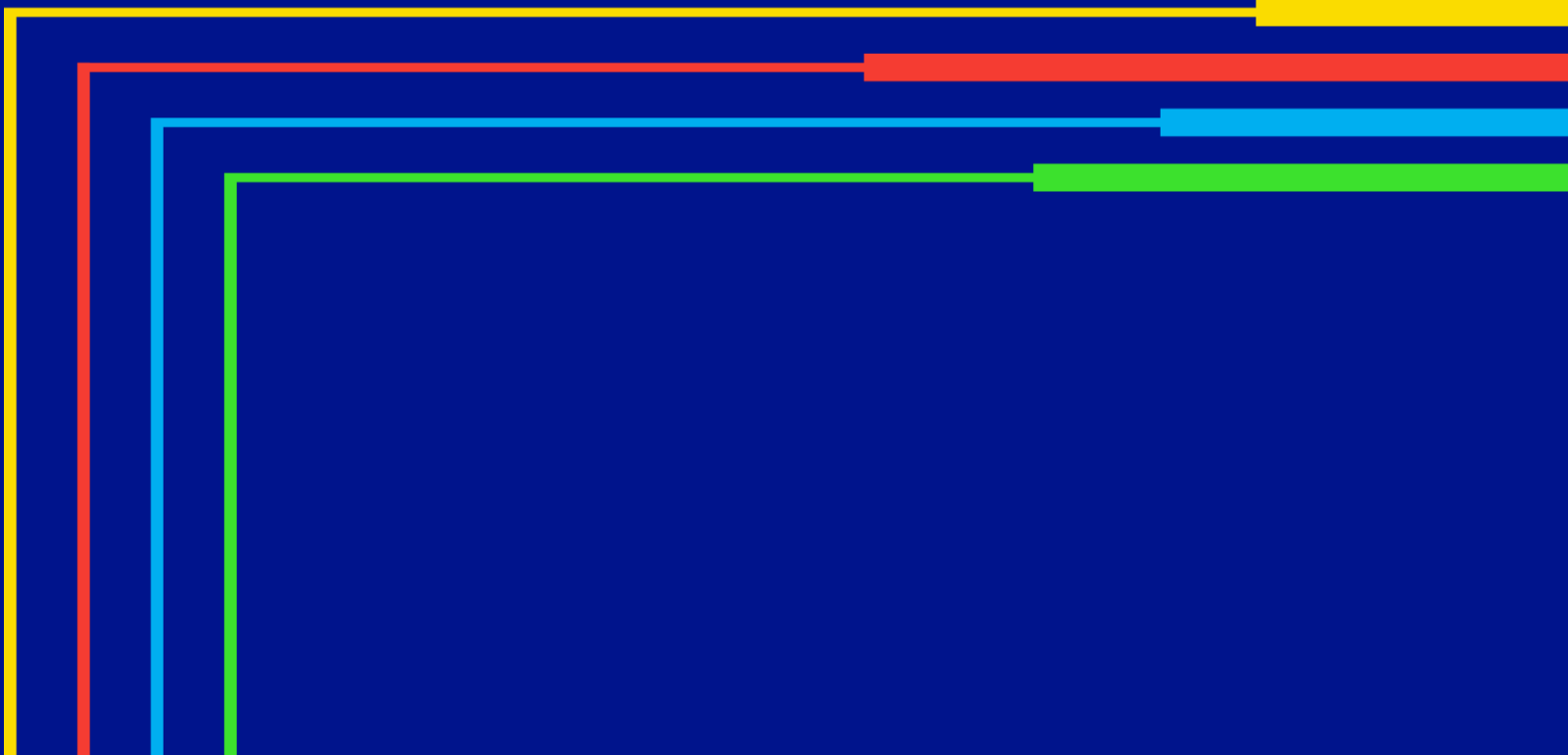
Demonstration of the Latest Account Rep Lookup Tool

Mat McCarthy mathew.mccarthy@nationalgrid.com



national**grid**

05 Break



national**grid**

06

Building Operator Certification (BOC) Program

Rob Brandt robert.brandt@nationalgrid.com

national**grid**



Building Operator Certification® (BOC)

THE ESSENTIAL CREDENTIAL

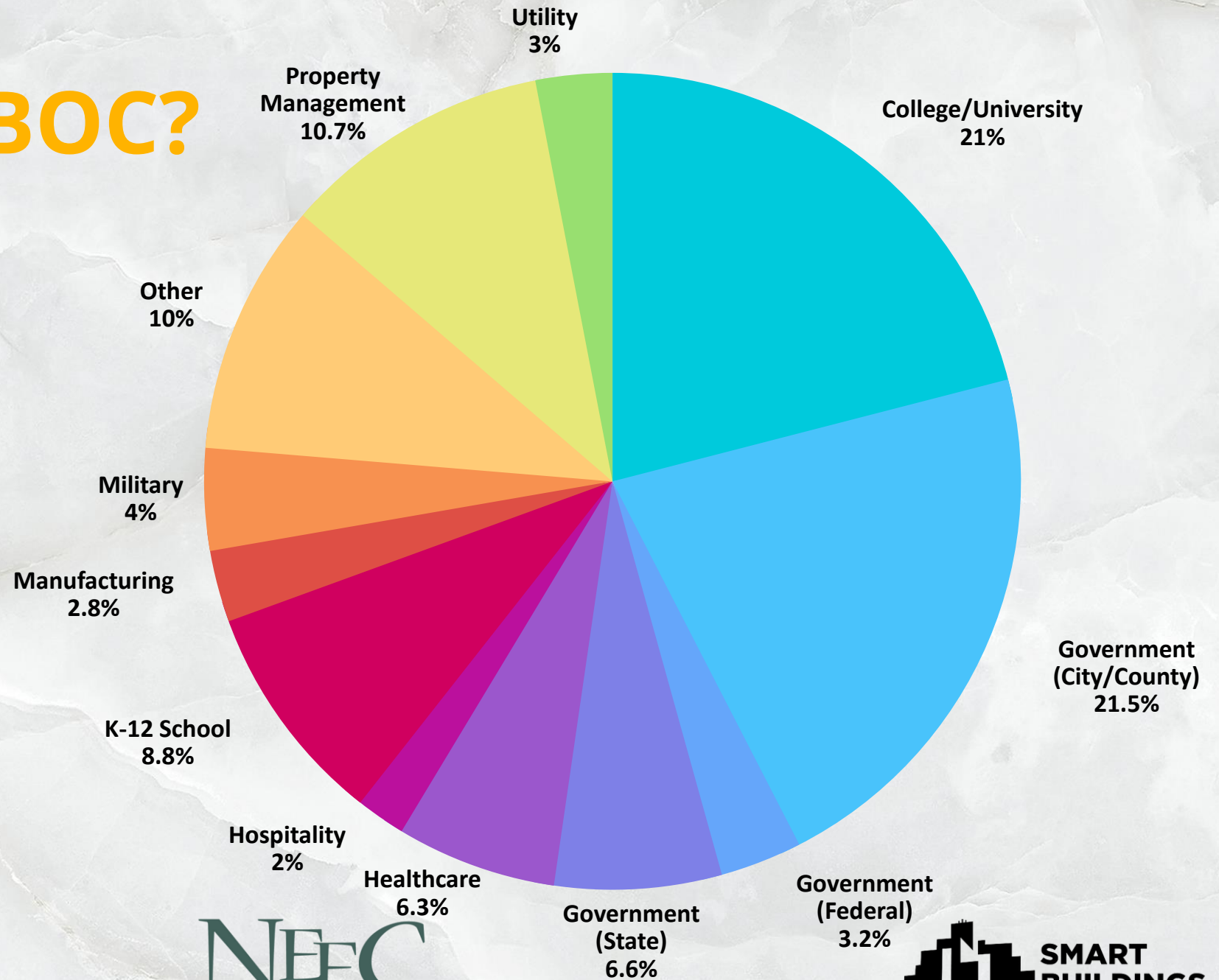
- Leading training and credentialing program for building engineers and maintenance personnel
- Graduates gain skills to make their buildings more:
 - Comfortable
 - Efficient
 - Environmentally friendly
- Graduates help their organizations substantially cut operating costs (as much as \$20,000 per year)



Photo courtesy of Resource Media



Who attends BOC?



Three levels of training demonstrate different job performance outcomes:

Fundamentals of Energy Efficient Building Operations:

- Achieve general awareness of facilities and instill efficiency ethic
- Strengthen building optimization skills
- Identify areas for energy savings
- Make energy-smart decisions in day-to-day task



Level I:

Building Systems Maintenance

- Foundational understanding of electrical, HVAC and lighting systems and controls.
- Benchmark building energy consumption
- Identify low-cost/no-cost operations improvements
- Establish or review preventative maintenance program



Level II:

Efficient Operations

- Advanced building energy consumption analysis
- Optimizing HVAC controls for efficiency
- Advanced skills in equipment operations and functional testing
- Water use efficiency
- Presentation skills



Fundamentals of Energy Efficient Building Operations



Part 1: Energy Efficiency and Sustainability Overview



Part 2: HVAC Fundamentals



Part 3: Lighting Fundamentals



Part 4: Energy Conservation Opportunities



Part 5: Indoor Environmental Quality



Part 6: Measuring and Benchmarking Energy Performance



Part 7: Conclusion: Putting It All Together



Level I Knowledge & Skills

BOC 1001 - Energy Efficient Operation of Building HVAC Systems
BOC 1002 - Measuring and Benchmarking Energy Performance
BOC 1003 - Efficient Lighting Fundamentals
BOC 1004 - HVAC Controls Fundamentals
BOC 1005 - Indoor Environmental Quality
BOC 1006 - Common Opportunities for Operational Improvement

Supplemental Classes: Electrical Systems, O&M for Sustainable Buildings, High Performance HVAC, Smart Buildings Fundamentals

BOC 1014 - Electrification and Building Operations



- 74 hours of training
- 5 application projects
- 700 pages of reference books



Level II Classes

BOC 2001 - Building Scoping for Operational Improvements
BOC 2002 - Optimizing HVAC Controls for Energy Efficiency
BOC 2003 - Introduction to Building Commissioning
BOC 2004 - Water Efficiency for Building Operators
BOC 2005 - Project Peer Exchange: Present Your Final Report

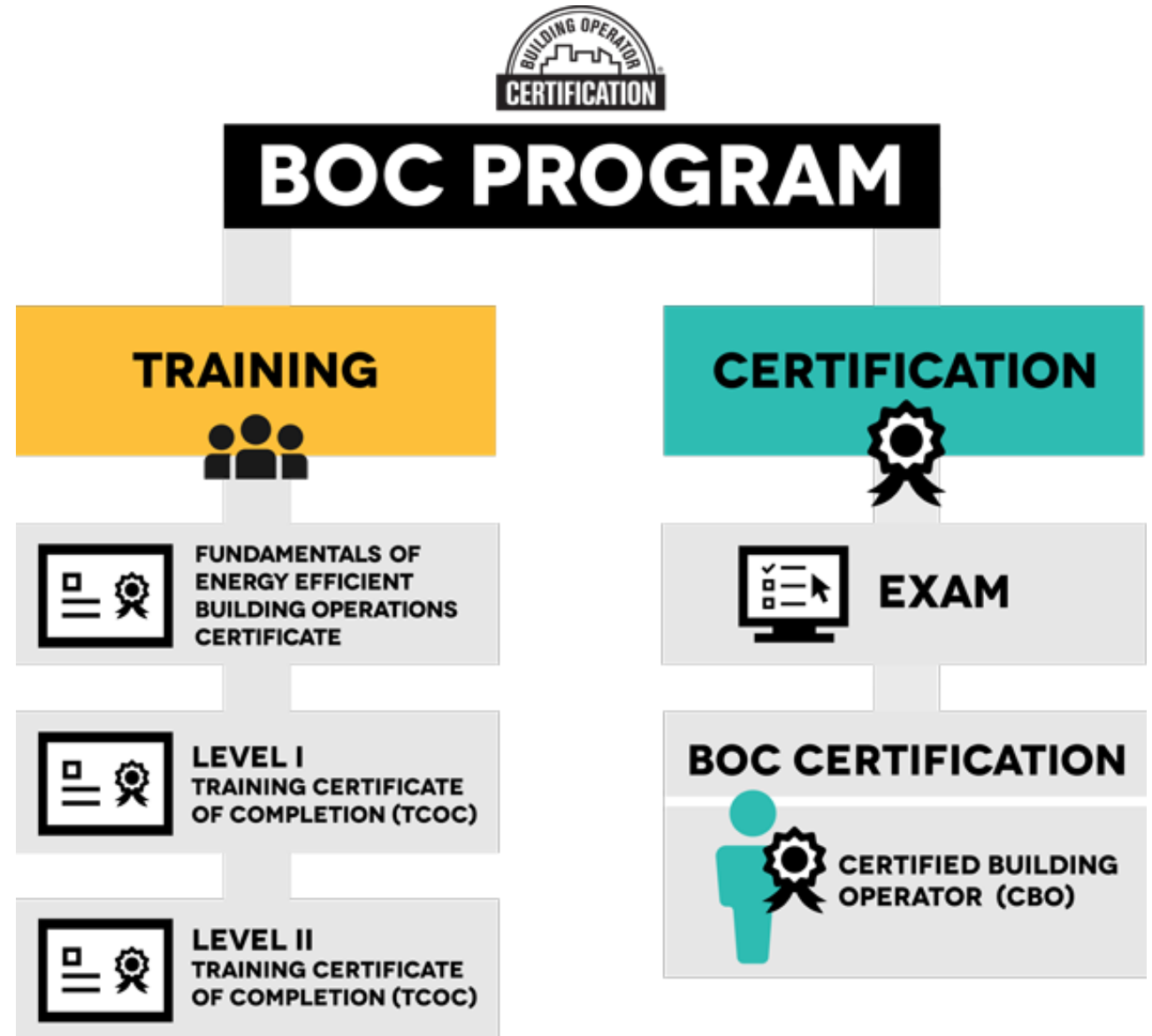
Supplemental Classes: Preventive Maintenance & Troubleshooting
Principles, Motors in Facilities, Advanced Electrical Systems
Diagnostics, Mastering Electric Control Circuits, Enhanced Automation
and Demand Reduction

- 61 hours of training
- 5 application projects
- 600 pages of reference books



**SMART
BUILDINGS
CENTER**

BOC Credential Structure



Who is eligible for BOC?

Fundamentals: An interest in pursuing a career in building operations/energy management

Level I: Two or more years work experience in operation, maintenance or energy management of commercial facilities, or combination of education and experience

Level II: 3+ years' experience in the field with a technical college degree; 4+ years' experience and completion of BOC Level I



Photo courtesy of Resource Media

Who attends?

Operating engineers, Maintenance mechanics, HVAC technicians, Electricians, Controls techs, Building managers, Engineering project managers



To Earn Your Training Certificate of Completion (TCOC)

- Attend BOC classes
- Earn a passing score of >70% on all in-class tests
- Complete in-facility project assignments
- Submit a Training Certificate of Completion Application

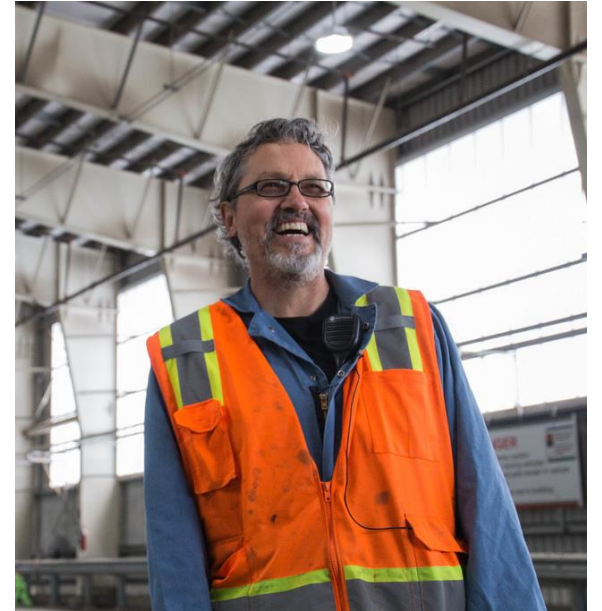


Photo courtesy of Resource Media



To Earn BOC Certification

- Hold a BOC Level I TCOC or complete equivalent training.
- If you successfully pass the exam (67%), you will obtain the BOC Certification credential and use the Certified Building Operator (CBO) designation
- BOC's Certification program is aligned with International Standards Organization (ISO) 17024
- Assures valid and verified assessment of knowledge and skills in energy efficient building operation – gives BOC graduates even more of a competitive advantage in the industry.



Maintaining Your BOC Credential

- BOC will notify you in advance
 - January of year you are due for maintenance
 - Maintenance fee is \$75
- Requires five points each year for Level I TCOC, ten points for Level II
- Certification auto renews with TCOC
- Not required for Fundamentals certificate

BOC® Credentials | Learn. Lead. Sustain.

EARN IT

- Welcome letter
- Notification to employer
- Certificate
- Wallet card and clothing patch
- Online BOC registry
- Subscription – BOC Bulletin

MAINTAIN IT

- Annually by March 31
- Continuing Education
- Annual Maintenance points
 - 5 Level I TCOC or Certification
 - 10 Level II TCOC
- Learn, Lead, Sustain



Building Operator Certification (BOC)
Tuition Reimbursement Award Application
BOC Training

1. APPLICATION INFORMATION (please print)

Complete an application for each eligible BOC graduate in your organization. Eligible graduates are those whose organization has not participated in the course in the last 5 years and are in a facilities management position.

GRADUATE NAME	JOB TITLE		
GRADUATE EMAIL ADDRESS	GRADUATE PHONE NUMBER		
SUPERVISOR NAME	JOB TITLE		
SUPERVISOR EMAIL ADDRESS	SUPERVISOR PHONE NUMBER		
ORGANIZATION NAME	SQUARE FOOTAGE OF FACILITY		
ORGANIZATION MAILING ADDRESS	CITY	STATE	ZIP

Is your organization a National Grid customer? Yes No If so, Electric Gas Both Electric and Gas

All of the information in this application (including any associated worksheets) is correct to the best of my knowledge.

2. APPLICATION SIGNATURE

SUPERVISOR'S SIGNATURE	DATE
------------------------	------

MAKE REIMBURSEMENT AWARD CHECK PAYABLE TO: (REIMBURSEMENTS ARE MADE TO ORGANIZATIONS ONLY)

MAIL REIMBURSEMENT AWARD CHECK TO (PROVIDE FULL ADDRESS)

www.nationalgridus.com

Tuition Reimbursement Award Application (continued)

nationalgrid

Up to 50% Tuition Reimbursement Available

National Grid will pay up to 50% tuition reimbursement to one facilities management professional per commercial customer facility within a five-year period provided that the facilities management professional graduates from a Building Operator Certification ("BOC") Level 1 course and commercial customer facility meets the requirements. Tuition reimbursement is available for facilities management professionals who (i) graduate from the BOC Level 1 course; (ii) are National Grid commercial customers or employed by one of those commercial customers; and (iii) have not taken the BOC Level 1 course within the last 5 years.

Facility management professionals must work at a commercial customer facility in a facilities management position, e.g., as a facility manager, energy manager or in a role to reduce building-wide energy consumption. The commercial customer facility must have a minimum of 50,000 sq. ft. of conditioned building space. National Grid may, in its sole discretion, modify or terminate this offer for tuition reimbursement at any time without notice. Reimbursements are provided to companies or organizations and cannot be dispersed to individuals only.

3. TUITION REIMBURSEMENT AWARD INFORMATION

Your organization must be a customer of National Grid to apply for the award(s). Please check the box next to the actions below for which you completed at your facility as part of the BOC training curriculum. Standard reimbursement award is up to 50% of tuition per BOC graduate*. Please check all that apply.

The items listed below must be included to meet requirements for Energy Project Analysis.

Project description

Customer measure estimated total cost

Annual bill savings based on energy savings calculations

Annual demand and energy savings including assumptions and calculations

Cost benefits/Payback analysis

Completed rebate forms and any required documentation

Level 1 scoping study

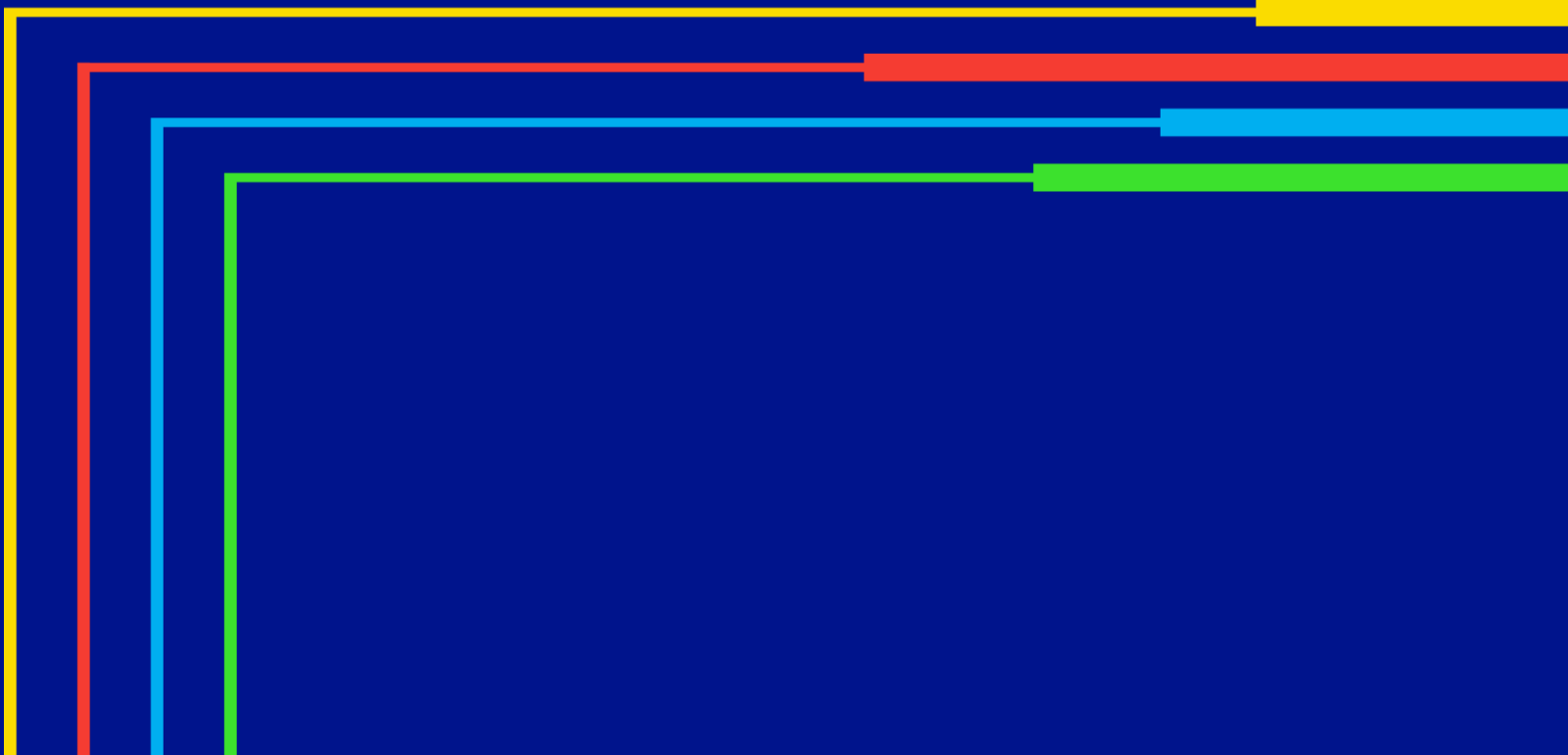
4. RETURN COMPLETED APPLICATION AND REQUIRED DOCUMENTATION TO:

National Grid
Attention: Rob Brandt
Senior Specialist, Project Management
robert.brandt@nationalgrid.com

07

Overview of Recent Successful Electrification Projects

Dan Sancomb daniel.sancomb@nationalgrid.com



Electrification

Erving Paper Mill



56 Tons of Variable Refrigerant Flow
VRF Heat pumps

Customer had an aging oil boiler

Ability to have air conditioning was a key benefit

National Grid funding PLUS
On Bill Repayment Program pushed this over the finish line

Toshiba / Carrier equipment make

Electrification

Karl Storz, Charlton Ma



58 Tons of VRF heat pumps

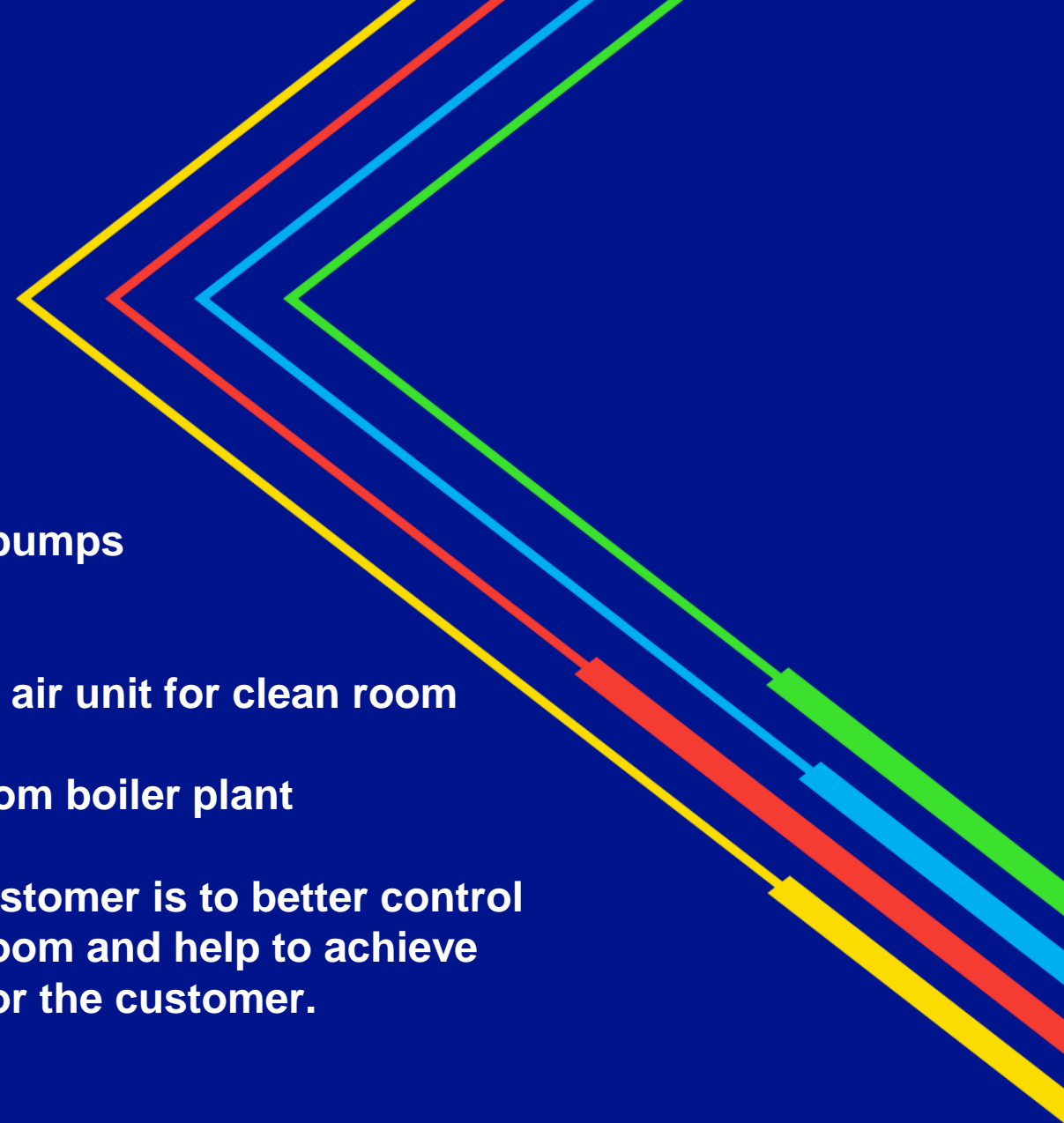
Custom application
Connected to outside air unit for clean room

Electrifies propane from boiler plant

Key benefit for the customer is to better control climate in the clean room and help to achieve sustainability goals for the customer.

LG equipment

nationalgrid



Electrification

Seaman Paper, Gardner Ma



41 tons combination of VRF
and air source heat pump

Electrification of oil

Key benefit for customer manufacturing process
requires tight climate control

Samsung equipment

Electrification

Butternut Ski Resort



Electrification of snow making compressors

4 X 300 HP compressors

Electrification of diesel

Custom industrial application

national**grid**

Electrification

Forklift Program



\$6,000 rebate per electric qualifying lift

Electric lift must have propane counterpart

Lithium or lead acid battery qualifies

Lease OR Purchase accepted

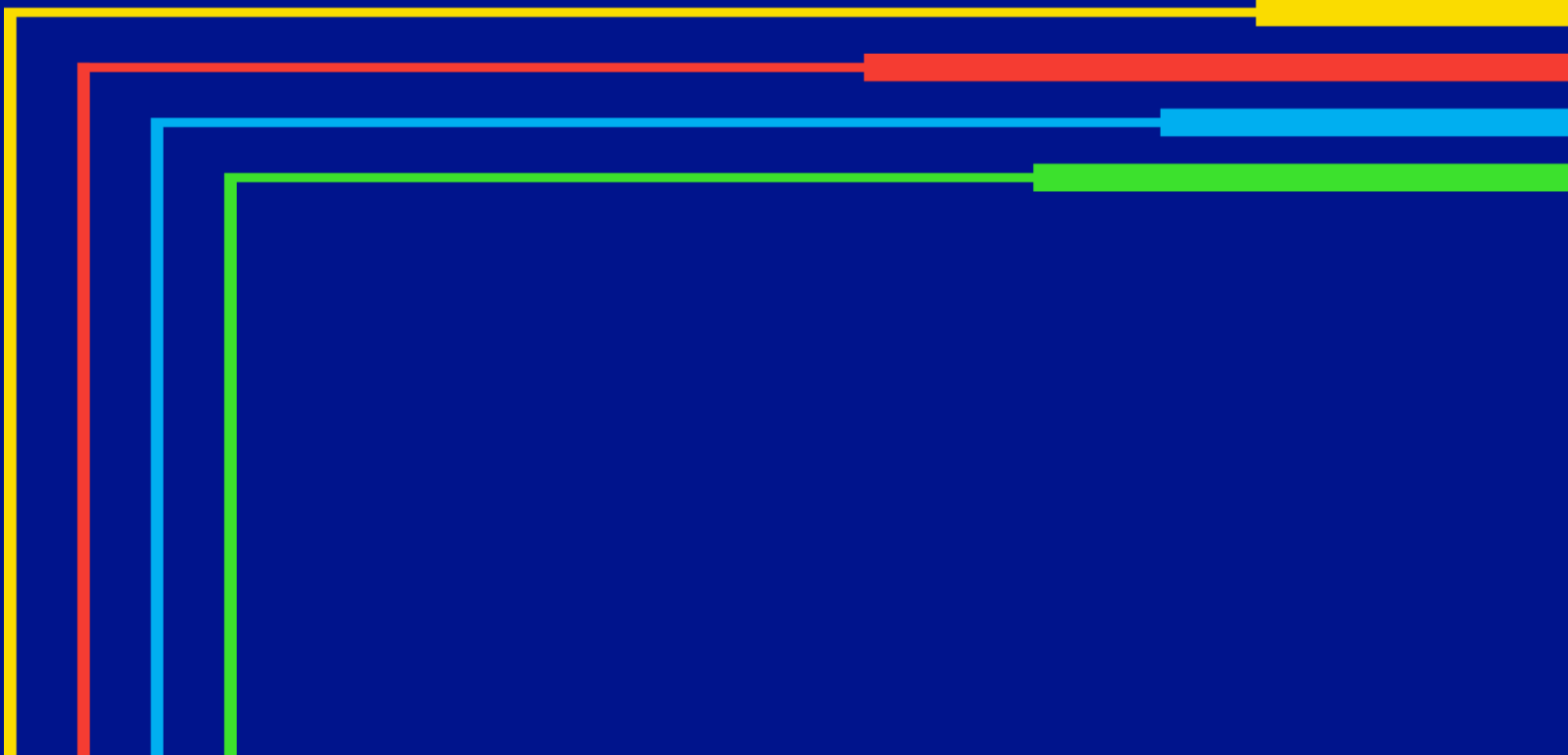


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08

PEX Competition Results

Mathew McCarthy Mathew.McCarthy@nationalgrid.com



2023 PEX Competition Results

Most comprehensive electric energy efficiency project:

- 1st Place: Inovis Energy
- 2nd Place: Energy Conservation

Most electrification applications displacing delivered fuels (oil and propane):

- 1st Place: Energy Source
- 2nd Place: Guardian

Most efficient use of incentives for all natural gas energy efficiency applications:

- 1st Place: ENE Systems



09

PEX Program Updates/Reminders

Mathew McCarthy Mathew.McCarthy@nationalgrid.com

national**grid**



2023 PEX Survey Result

- **Received feedback from 5 different PEXs (7 Responses Total). Majority of feedback was positive. Requests from PEXs included:**
 - More case studies focused on electrification for LCI gas/electric customers (IE – Healthcare and Manufacturing customers)
 - Increased access to account representatives and project reviewers
 - Simplified incentive structure and faster review times
 - More leads
 - Co-branded marketing materials
 - More in-person meetings
 - Job aids to support incentive calculators
 - Access to InDemand gas module
 - More training:
 - CEA/CEM Certifications
 - BERDO/BEUDO
 - Battery Storage
 - VRF

2024 PEX Goals

- National Grid has finalized the 2024 LCI/Muni Goals for gas EE, electric EE, gas electrification, and electric electrification. Individual PEX goals will be finalized in May and emailed to each PEX.

Key Performance Indicators	Goal	Paid (2023)	P(%G)	Paid (2024)	Paid/Pipeline (2024)
Electric Savings (NLT MWH)	157,360	107,813	69%	8,755	162,100
Gas Savings (NLT Therms)	2,202,009	811,632	37%	62,167	1,162,000
Electric Electrification (NLT MMBTu)	12,345	9,172	74%	384	18,150
Gas Electrification (NLT MMBTu)	35,445	80,405	227%	6,134	60,225

Quick Hits – Reminders

Upcoming Trainings

- **Mass Save events and training can be found [here](#).**
- **MAEEP**
 - Commercial Energy Auditing – May 14th @ 8:30AM-4:00PM. Venue – Sheraton Four Points, 1125 Boston-Providence Turnpike, Norwood MA 02062
 - Building Envelope Assessment Training – June 4th and June 5th @ 8:30AM-4:00PM. Venue – Sheraton Four Points, 1125 Boston-Providence Turnpike, Norwood MA 02062
- **BMS Trainings - Mass Save is offering two training options to go over the 2024 Prescriptive BMS program and tool changes. These sessions are virtual and will have a technical focus with a demonstration of the updated tool. The first training session is on 4/18 at 10-11 a.m. The other session is on 4/22 at 1-2 p.m. and will cover the same information. All PEXs should have received a teams invite to these sessions. If you did not receive the invite, please contact Mathew.mccarthy@nationalgrid.com. There are some fairly extensive updates to the program compared to 2023 including:**
 - Changes to project type and incentive structures
 - Inclusion of Subscription System Control Products
 - Inclusion of Tune Ups for existing sequences
 - Expansion of eligible HVAC equipment
- **NEBFM 2024 -The 18th Annual Northeast Buildings & Facilities Management Conference is scheduled to take place April 23rd & 24th at the DCU Center in Worcester, MA. If you are interested, please click [here](#) to register.**

Quick Hits – Reminders

Commercial Heat Pump Application Reminder

- **Commercial Heat Pump Application Reminder –All PEXs should be using the National Grid 2024 Commercial Heat Pump Application for LCI/Muni heat pump projects. PEX apps will all be processed by National Grid (NO THIRD PARTY). If you are doing any heat pump projects in National Grid territory and National Grid is issuing the rebate, please work with your sales rep to get the rebate processed. If you do not know who your rep is, please reach out to me and I will connect you.**

PEX InDemand Applications

- **All PEX Gas Applications and Associate PEX Applications –If you are submitting a gas application or if you are an associate PEX, please note your PEX status when emailing your National Grid sales rep applications and associated documentation. This will help ensure the application is entered as a “PEX” application so it will show up in our PEX reporting.**
- **InDemand Project Entry –Please be advised that there has been a recent update to InDemand. As a result, new applications will require populating the “QA Reviewer” field. If you are a lead PEX, please select Jean Mangini (mangin) as the QA reviewer on all electrical PEX applications.**

PEX 1:1s

- **Contact Mat to schedule your 1:1**

Quick Hits – Reminders

Green Communities Updates

- Key dates/deadlines for Green Communities (GC) are available [here](#).

New PEX Program Employees

- **Background Check** - New PEX employees require Level 2 background checks (with 4-panel drug screening) if they have direct contact with National Grid customers on their property and/or access National Grid database. Contact Accurate Background checks for more details.
- **Distribution List** - Contact Mat to be added to the PEX distribution list to receive meeting invites, training notices, newsletters, etc.
- **InDemand Training** - Contact Mat to coordinate InDemand training as needed.

Mass Save Quick Tools and Resources

- The Mass Save website has been updated with a [Business Quick Tools and Resources Page](#). This page provides links to incentive applications, tools for equipment and system performance optimization, calculators, and more!

Project Expediter Landing Page

- www.nationalgridus.com/MA-Project-Expediter-Program

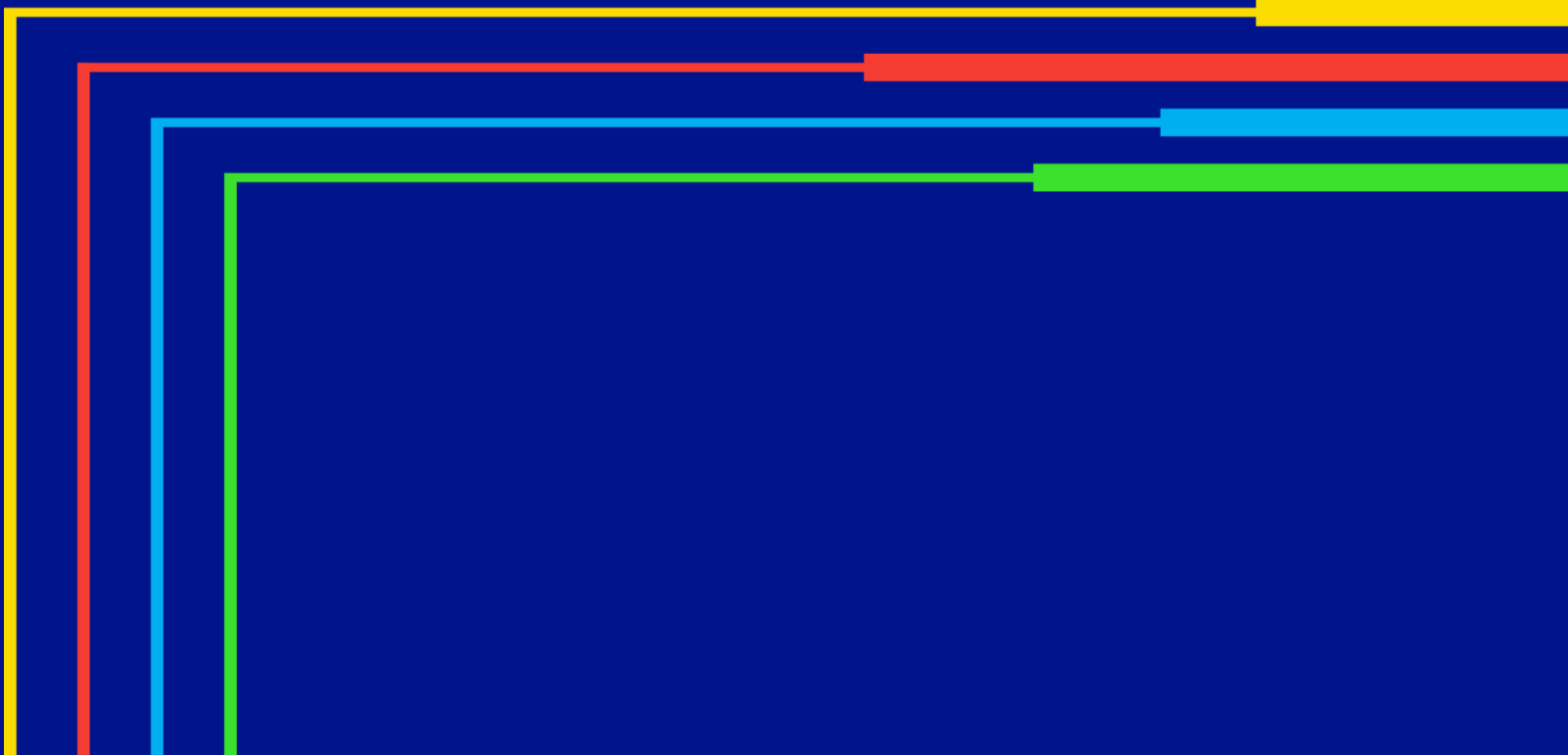
2024 Meeting Dates

Meeting Schedule

- May 22, 2024
- June 26, 2024
- July 24, 2024
- August 21, 2024
- September 18, 2024
- October 23, 2024
- November 20, 2024

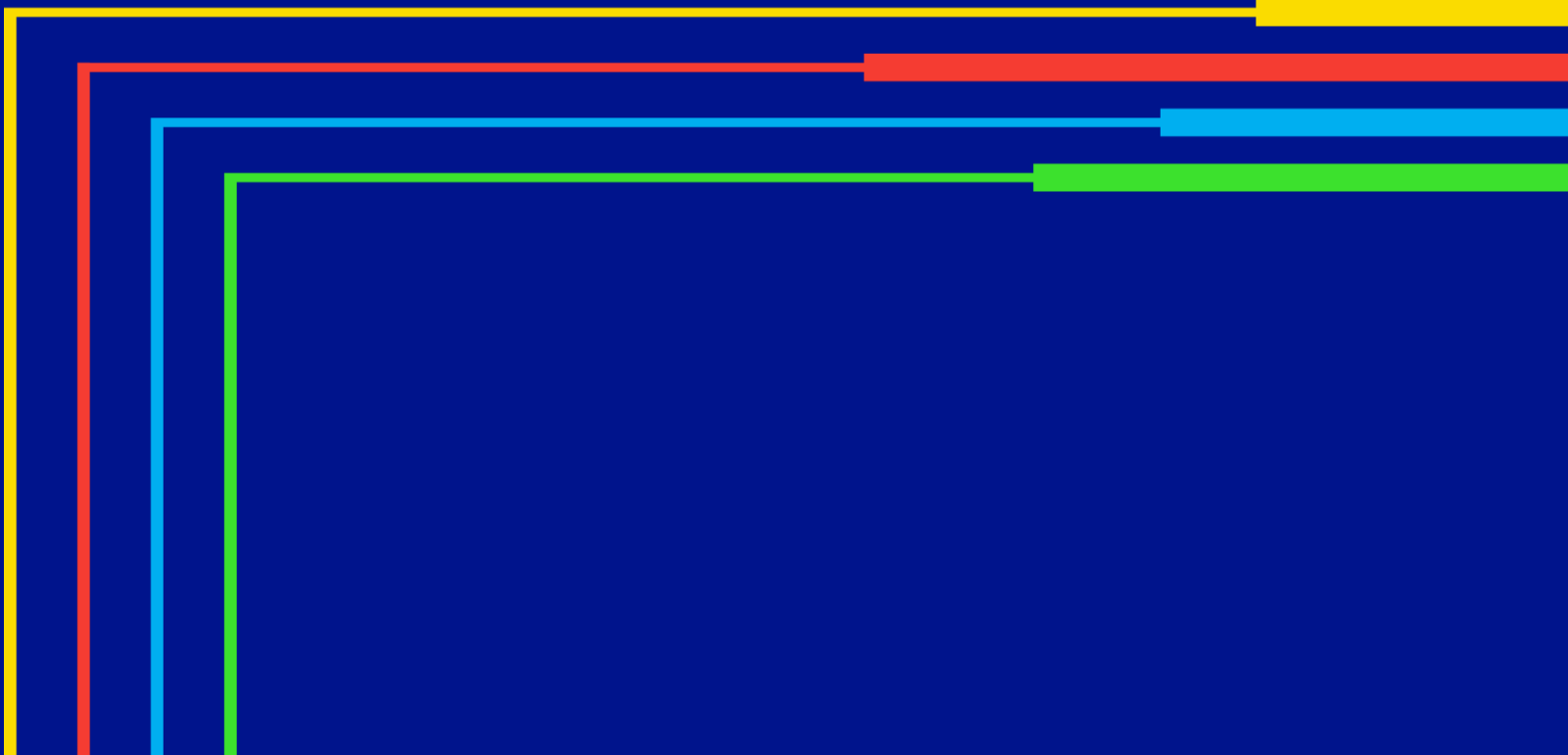
10 Lunch and Networking

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Thank You!

Be Safe



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