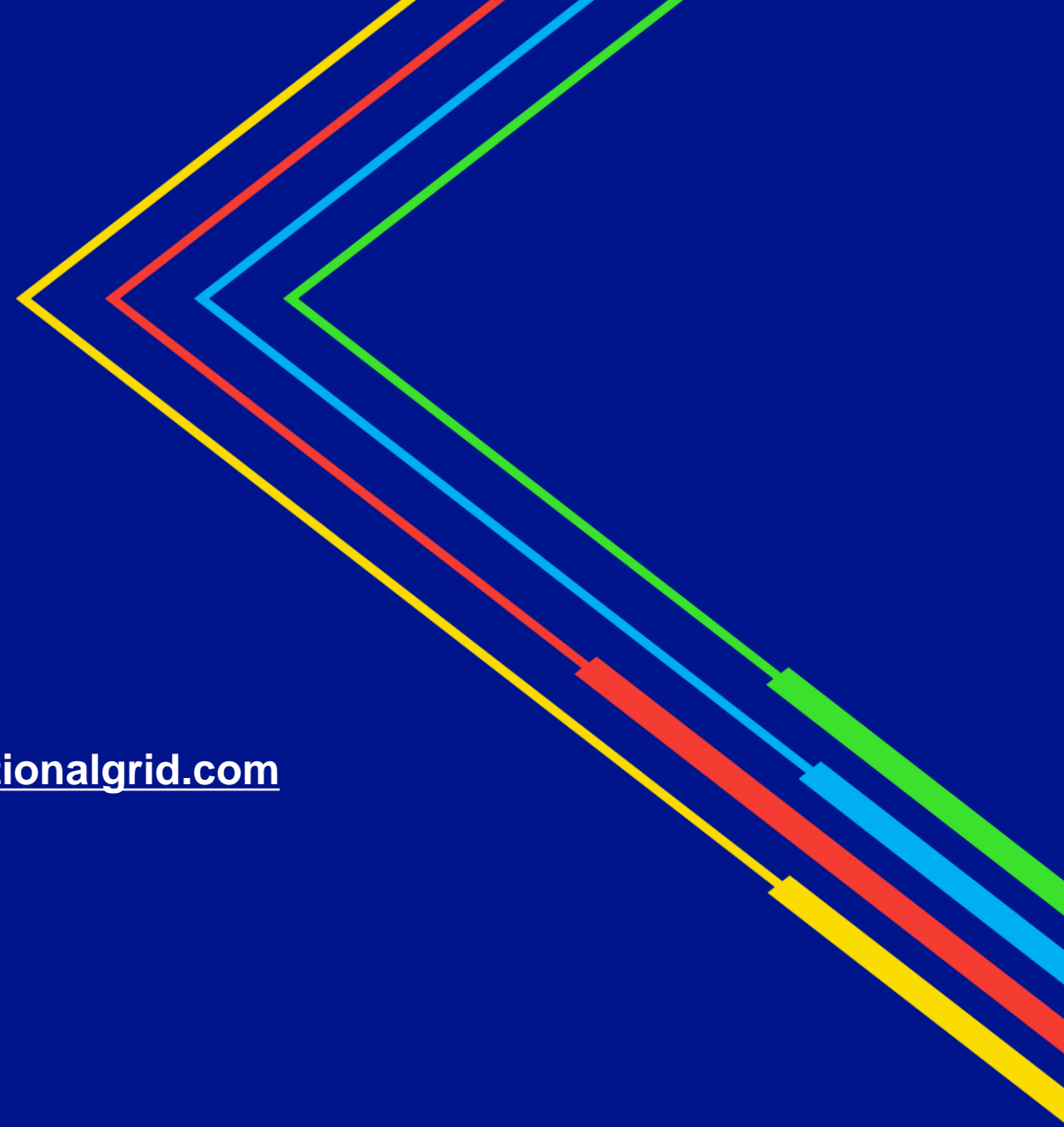


# October 2024 PEX Meeting

October 23, 2024

Mathew McCarthy [mathew.mccarthy@nationalgrid.com](mailto:mathew.mccarthy@nationalgrid.com)

national**grid**



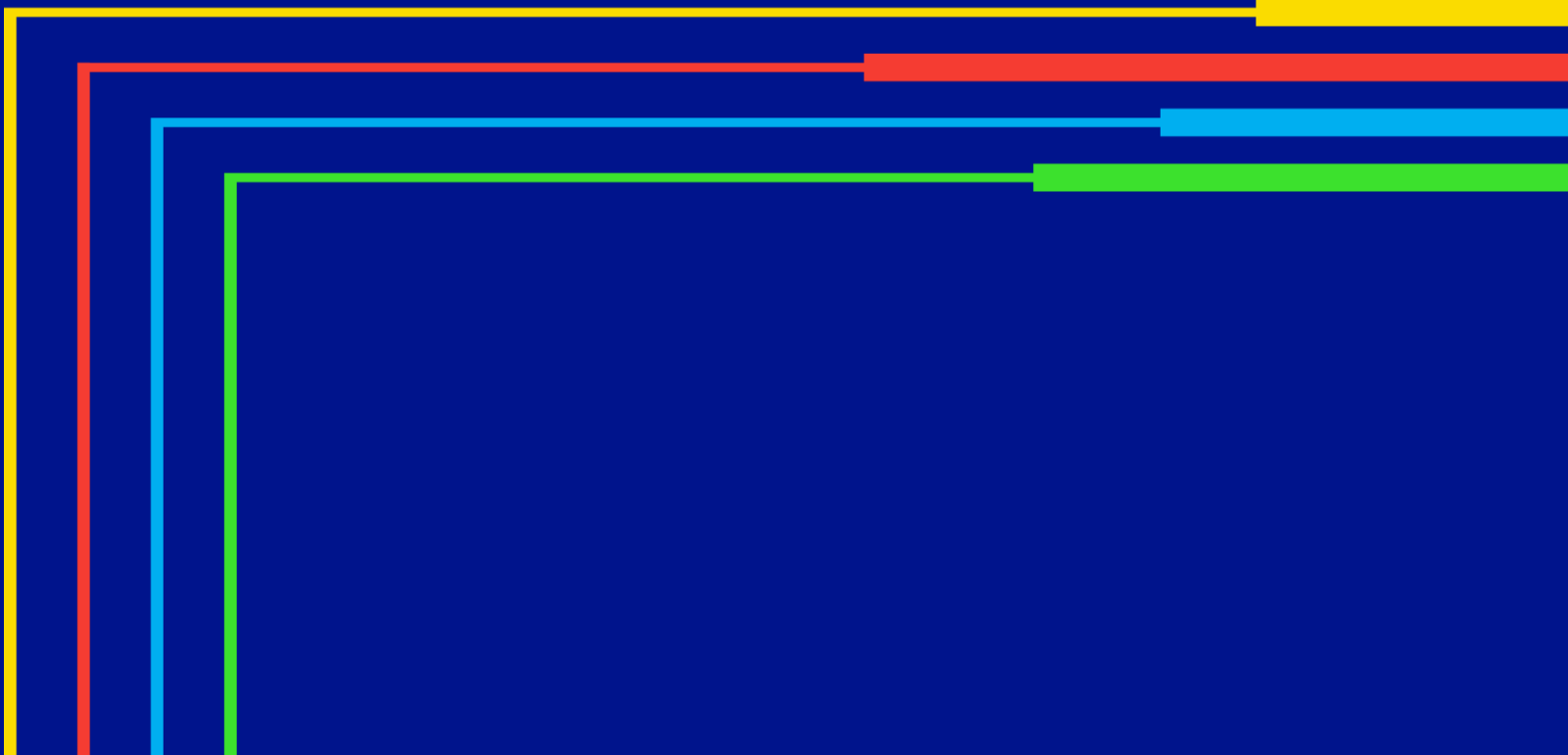
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# 01

## Safety Moment – Space Heaters

Mathew McCarthy [Mathew.mccarthy@nationalgrid.com](mailto:Mathew.mccarthy@nationalgrid.com)



# Space Heater Safety Tips

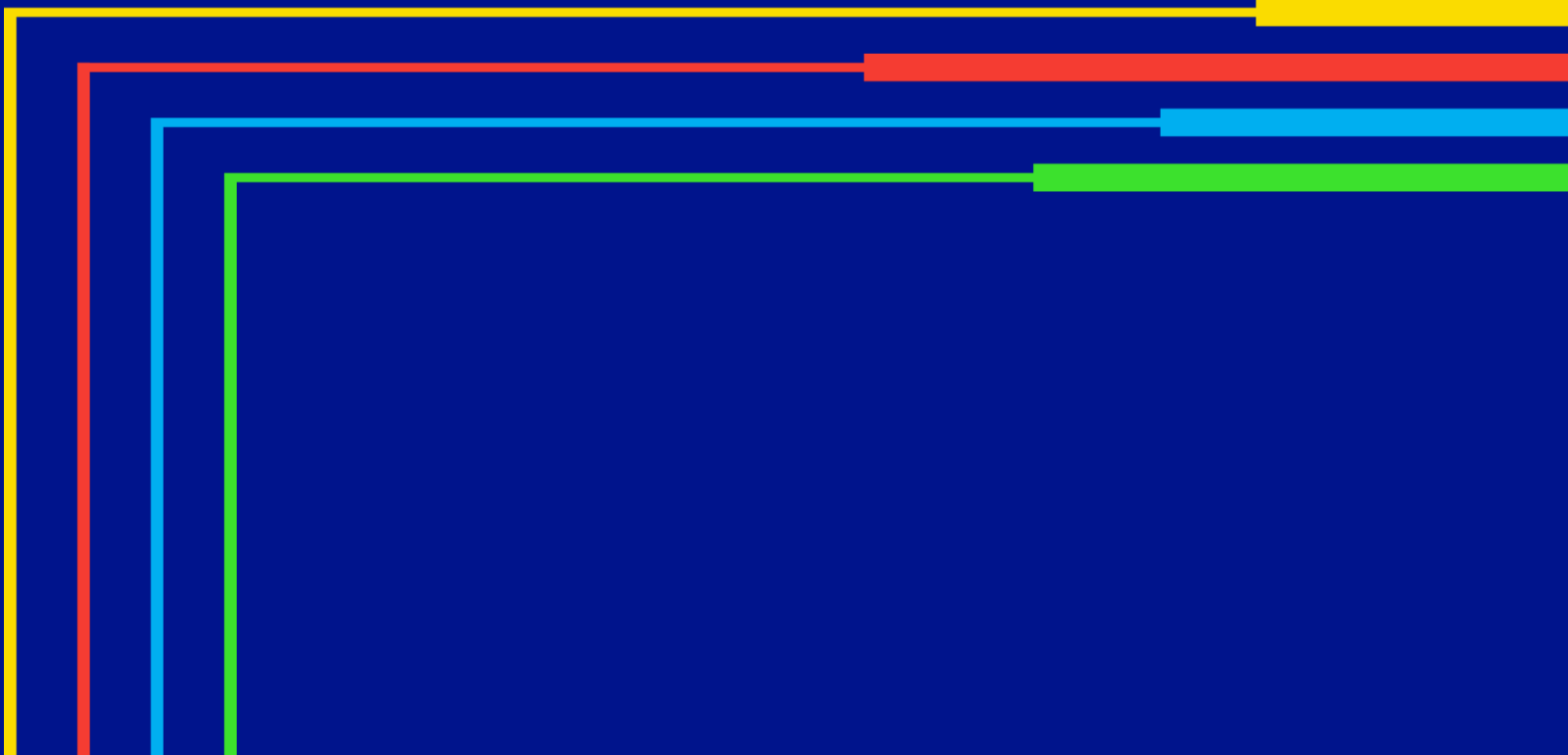
- **As the cooler weather approaches, individuals often rely on portable space heaters to warm small to medium-sized areas in their homes or offices.**
- **These portable heaters can cause fires if they are placed too close to combustible materials such as furniture, curtains, bedding, or rugs.**
- **When using space heaters, please keep these safety tips in mind:**
  - Use a space heater with built in safety features like tip-over and overheat protections.
  - Be sure to place space heaters on a level, non-flammable surface at least 3' from combustible materials.
  - Keep children and pets away from space heaters
  - Avoid using extension cords, to help prevent overloading
  - Never leave space heaters unattended, turn off and unplug them when you leave a room
  - Inspect space heaters for damage
  - Avoid using space heaters in wet or damp areas as this increases the risk of electric shock
  - Do not use space heaters to dry clothing



# 02

## 2025 Anticipated Changes to the Mass Save Commercial & Industrial Lighting Program

Jerry Song [Jerry.Song@nationalgrid.com](mailto:Jerry.Song@nationalgrid.com)



03

## PEX 2024 Goals and Progress

Mathew McCarthy [Mathew.McCarthy@nationalgrid.com](mailto:Mathew.McCarthy@nationalgrid.com)

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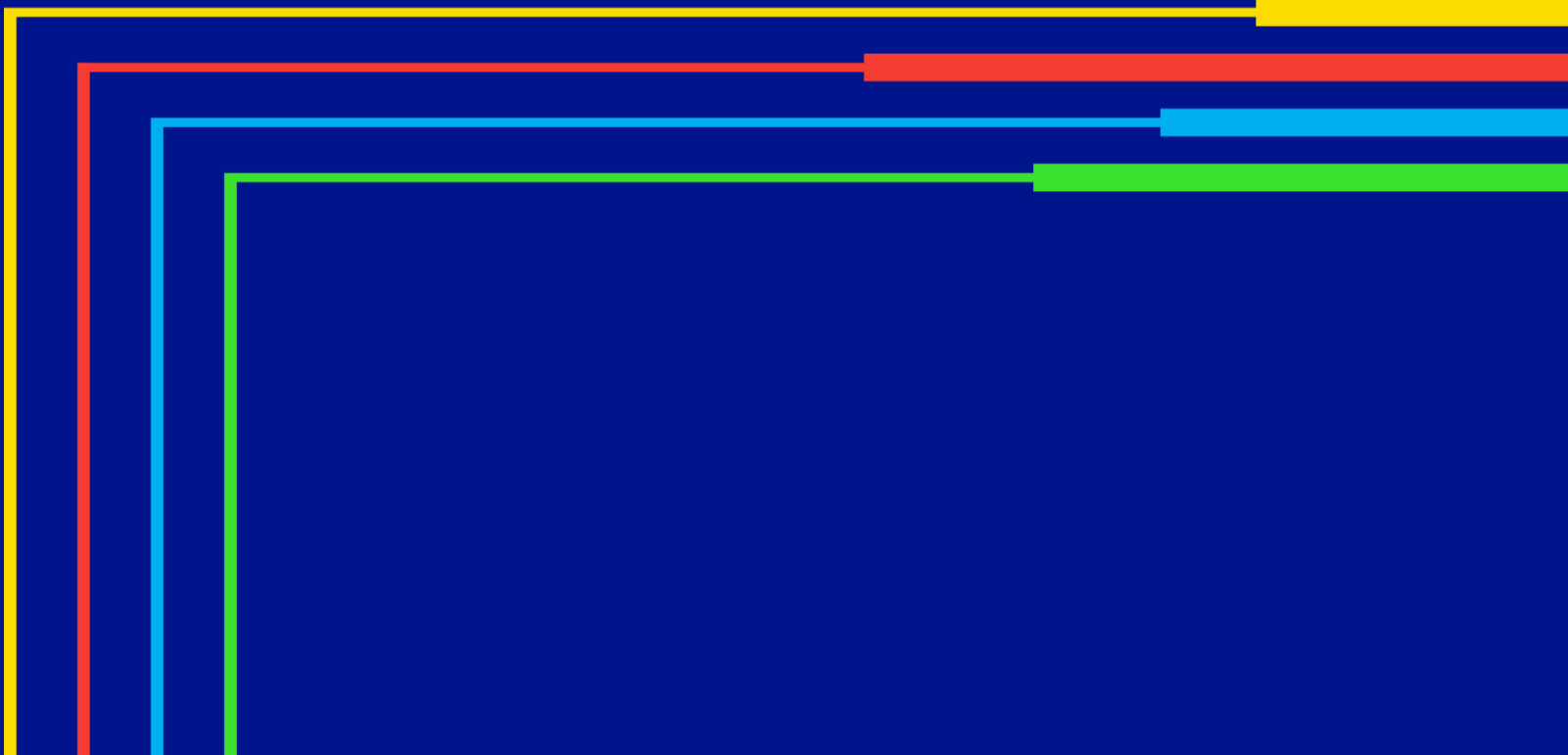
# PEX 2024 Goals and Progress

CY 2024 PEX Progress (As of 10/15/24)					
Key Performance Indicators	Goal	Paid	Paid(%G)	Forecast	Forecast(%G)
Electric Savings (NLT MWH)	82,450	72,368	88%	145,000	176%
Gas Savings (NLT Therms)	1,674,970	740,163	44%	2,500,000	149%
Electric Electrification (NLT MMBTu)	49,510	19,274	39%	50,000	101%
Gas Electrification (NLT MMBTu)	64,490	23,117	36%	75,000	116%

# 04

## Quick Hits/Reminders/2024 Meeting Dates

Mathew McCarthy [Mathew.McCarthy@nationalgrid.com](mailto:Mathew.McCarthy@nationalgrid.com)





## Save the Date: Energy Solutions Summit

Join us for the annual Energy Solutions Summit on Thursday, October 24th at Gillette Stadium!

- Attendees: The event brings together hundred of commercial and industrial rate-paying customers from Massachusetts.
- Activities: Interact with sponsoring vendors, attend educational sessions on various energy topics, listen to keynote speakers addressing the regulatory environment, enjoy delicious food, and network.



## Quick Hits and Reminders:

- **Upcoming Trainings:**
  - Mass Save events and trainings can be found on the Mass Save website [here](#).
  - MAEEP VFD Training – Extra session scheduled for October 30 from 8:30-2:30PM in Canton. Registration is available [here](#).
  - MAEEP Lighting Controls – Targeting December
- **Co-Branding License Agreement:**
  - Ensure compliance with the co-branding guidelines and submit marketing materials for review and approval.
- **Commercial Heat Pump Application:**
  - All PEXs should use the National Grid specific heat pump application, available [here](#).
  - Avoid processing PEX applications through third-party vendors. Work directly with your account representative.
- **PEX Landing Page**
  - <https://www.nationalgridus.com/MA-Project-Expediter-Program>
- **Mass Save Tools and Savings Calculations**
  - Please note that the latest tools for savings calculations can be found [here](#). It is important to regularly check this site to ensure that you are using the most up-to-date tools and avoid using outdated versions. If you have any questions or need to confirm that you have the latest version, please feel free to reach out to your National Grid deal team for assistance.

## **Quick Hits and Reminders:**

Small & Medium Business is defined as customers using < 500,000 KWh or < 75,000 Therms per year. Electric accounts with annual consumption range from >50,000 KWh to < 500,000 KWh, while gas accounts have consumption ranging from >=10,000 Therms to < 75,000 Therms. The Inside sales team, managed by Peter Duggan [Peter.Duggan@nationalgrid.com](mailto:Peter.Duggan@nationalgrid.com), will be assigned to these customers.

### **Southshore, Cape Cod & Nantucket**

- Inside Sales Representative: Deborah Casna Murrin ([Deborah.Casna@nationalgrid.com](mailto:Deborah.Casna@nationalgrid.com))
- Trade Rep: Bob Sisoian ([Robert.Sisoian@nationalgrid.com](mailto:Robert.Sisoian@nationalgrid.com))
- EEA: Johannalys Alicea ([Johannalys.Alicea@nationalgrid.com](mailto:Johannalys.Alicea@nationalgrid.com))
- Tech Rep: Erika Miyajima ([Erika.Miyajima1@nationalgrid.com](mailto:Erika.Miyajima1@nationalgrid.com))

### **Northshore & Merrimack Valley**

- Inside Sales Representative: Rylie Murray ([Rylie.Murray@nationalgrid.com](mailto:Rylie.Murray@nationalgrid.com))
- Trade Rep: Mike Regan ([Michael.Regan2@nationalgrid.com](mailto:Michael.Regan2@nationalgrid.com))
- EEA: Johannalys Alicea ([Johannalys.Alicea@nationalgrid.com](mailto:Johannalys.Alicea@nationalgrid.com))
- Tech Rep: Reddy Tupakula ([jagadishwarreddy.tupakula@nationalgrid.com](mailto:jagadishwarreddy.tupakula@nationalgrid.com))

### **Central & Western**

- Inside Sales Representative: Kimberly Murphy ([Kimberly.Murphy@nationalgrid.com](mailto:Kimberly.Murphy@nationalgrid.com))
- Trade Rep: Joseph Lysiak ([Joseph.Lysiak@nationalgrid.com](mailto:Joseph.Lysiak@nationalgrid.com))
- EEA: Johannalys Alicea ([Johannalys.Alicea@nationalgrid.com](mailto:Johannalys.Alicea@nationalgrid.com))
- Tech Rep: Sekar Ramanathanier ([sekar.iyer@nationalgrid.com](mailto:sekar.iyer@nationalgrid.com))

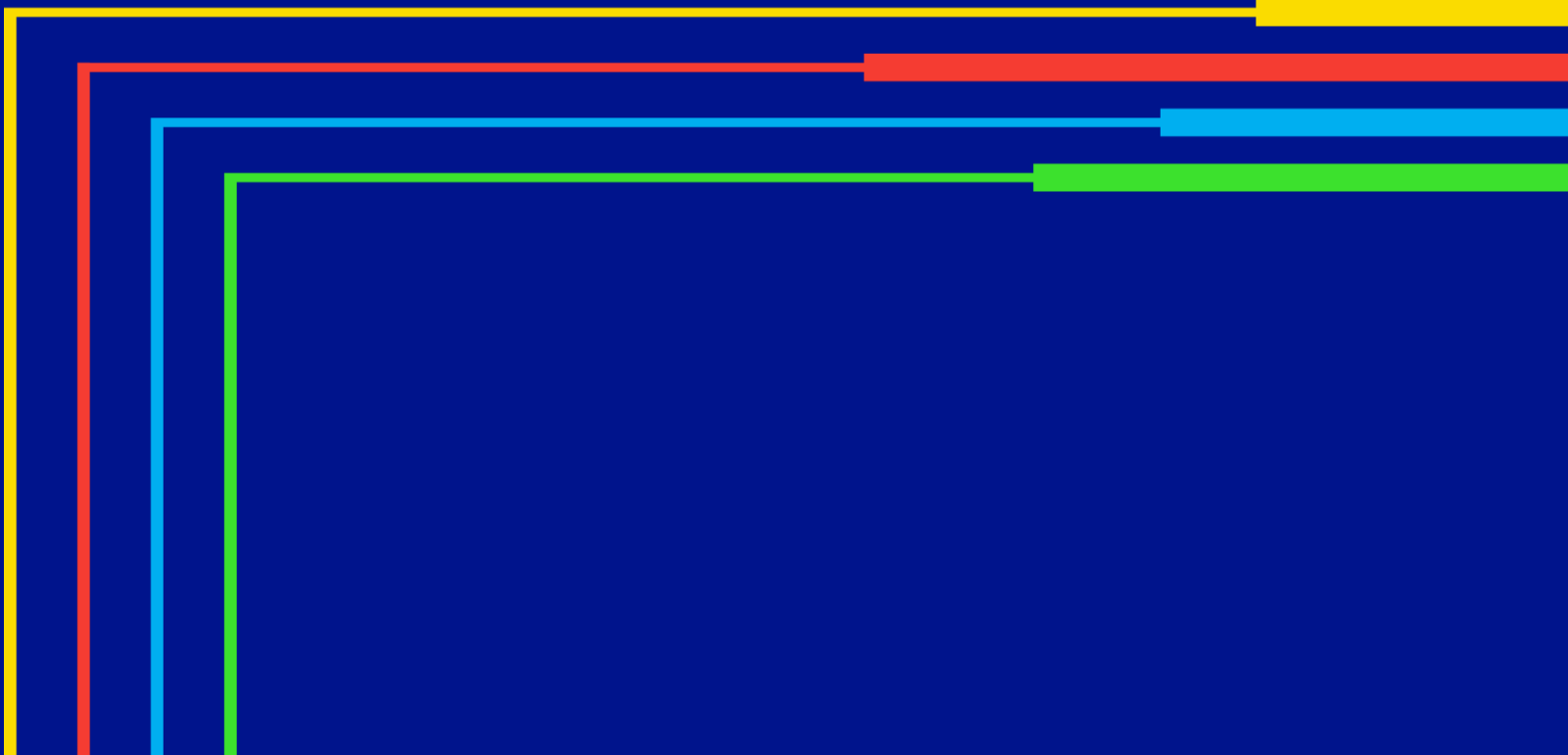
# 2024 Meeting Dates

## Meeting Schedule

- November 20, 2024
- December 18, 2024

# Thank You!

Be Safe



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