

Deal Team Summary Sheet

National Grid C&I Project “Deal Teams”				
Sales Rep	Sales Representative Manager (Application Commitment Assignee)	EEA	Tech Representative	QA Reviewer
Anthony Carloni	Fred Paine	Meghan Kennedy	Srin Balachandran	Annette Lacroix
Chandra Bilsky	Fred Paine	Nancy Doyon	Shane Murphy	Annette Lacroix
Chuck Norden	Fred Paine	Joan Madden	Srin Balachandran	Annette Lacroix
Dan Sancomb	Fred Paine	Debra Stempien	Shane Murphy	Annette Lacroix
Deb Casna	Pete Duggan	Johannalys Alicea	Erika Miyajima	Annette Lacroix
Nick Valles	Mary Anne Ryan	Kayla Rossetti	Reddy Tupakula	Annette Lacroix
Jose Veiga	Fred Paine	Allison O’Toole	Kate Warsing	Annette Lacroix
Lori Timmerman	Mary Anne Ryan	Meghan Kennedy	Zishan Muhammad	Annette Lacroix
Mark Donovan	Fred Paine	Debra Stempien	Gianni Figueroa	Annette Lacroix
Mary Kelley	Fred Paine	Jocelyn Donnelly	Zishan Muhammad	Annette Lacroix
Mike Skinner	Mary Anne Ryan	Meghan Kennedy	Zishan Muhammad	Annette Lacroix
Kim Murphy	Pete Duggan	Johannalys Alicea	Sekar Ramanathaniyer	Annette Lacroix
Shaun Tisdale	Mary Anne Ryan	Lynne Moore	Reddy Tupakula	Annette Lacroix
Sean Krusz	Mary Anne Ryan	Joan Madden	Erika Miyajima	Annette Lacroix
Sean McGloin	Mary Anne Ryan	Jocelyn Donnelly	Laura DiPerna	Annette Lacroix
Tom Croteau	Mary Anne Ryan	Kayla Rossetti	Laura DiPerna	Annette Lacroix
Electrification/Heat Pumps	Varies by Sales Representative	Varies by Sales Representative	Kevin Silveira	Annette Lacroix
EV Applications	Varies by Sales Representative	Varies by Sales Representative	N/A	Annette Lacroix
New Construction	Varies by Sales Representative	Varies by Sales Representative	Sekar Ramanathaniyer	Annette Lacroix

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Sales Representative, EEA, and Tech Representative Contact Information			
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