At National Grid, we are committed to helping families in our community save money. With these exciting offers, we can make it easy for you to convert your home to clean, efficient natural gas heating by putting even more money back in your pocket.

We will help you save hundreds on high-efficiency equipment if you convert your home to natural gas between January 1 - December 31, 2017.

<table>
<thead>
<tr>
<th>Qualifying Equipment</th>
<th>HEHE Rebate (must apply separately)</th>
<th>Enhanced Conversion Rebate</th>
<th>Total Proposed Rebate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Condensing Boiler AFUE*&gt;= 90% rating</td>
<td>$560</td>
<td>$1,000</td>
<td>$1,560</td>
</tr>
<tr>
<td>Non-Condensing Boiler AFUE*&gt;= 85% rating</td>
<td>$350</td>
<td>$500</td>
<td>$850</td>
</tr>
<tr>
<td>Steam Boiler-electronic ignition AFUE &gt;= 82% rating</td>
<td>$350</td>
<td>$500</td>
<td>$850</td>
</tr>
<tr>
<td>Furnace AFUE &gt;= 90% rating</td>
<td>$140</td>
<td>$300</td>
<td>$440</td>
</tr>
<tr>
<td>Furnace AFUE &gt;= 92% rating &amp; ECM+</td>
<td>$280</td>
<td>$500</td>
<td>$780</td>
</tr>
<tr>
<td>Furnace AFUE &gt;= 94% rating &amp; ECM+</td>
<td>$420</td>
<td>$700</td>
<td>$1,120</td>
</tr>
<tr>
<td>Indirect Water Heater</td>
<td>$210</td>
<td>$300</td>
<td>$510</td>
</tr>
<tr>
<td>Tankless Water Heater</td>
<td>$225-$450</td>
<td>$250</td>
<td>$475-$700</td>
</tr>
<tr>
<td>Condensing Water Heater</td>
<td>$200</td>
<td>$0</td>
<td>$200</td>
</tr>
<tr>
<td>ENERGY STAR® Water Heater</td>
<td>$100</td>
<td>$0</td>
<td>$100</td>
</tr>
<tr>
<td>Boiler Reset Control-Add on unit</td>
<td>$70</td>
<td>$100</td>
<td>$170</td>
</tr>
<tr>
<td>Wi-Fi Thermostats</td>
<td>$75</td>
<td>$75</td>
<td>$150</td>
</tr>
<tr>
<td>Propane Orifice Conversion (up to)</td>
<td>$0</td>
<td>$500</td>
<td>$500</td>
</tr>
</tbody>
</table>

*Please have your contractor check with the manufacturers to see if other rebates are available.

Act now to take advantage of this incredible limited time offer.
Call 1-877-MyNGrid or email gasconversionrebate@nationalgrid.com if you have any questions on converting your home to natural gas heating.

PLEASE NOTE: You must apply for both the HEHE and National Grid rebates separately.
See the Step-By-Step instructions on how to fill out your rebates.

*Equipment must be installed by a contractor between January 1 - December 31, 2017 in order to qualify for the enhanced conversion rebates offer.
Offer is available for a limited time and is not applicable to customers who already have converted their homes to natural gas heating. Commercial customers do not qualify for this offer. Heating equipment pricing may vary depending on make and model ordered. Saving and energy-efficiency experiences may vary. National Grid does not guarantee savings. Offer can be terminated at any time and without notice. Some restrictions may apply.
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Customer Information

Gas Account # (same as your electric account #) __________________________

Customer Name ________________________________________________________

Install Address __________________________________________________________

City __________________________ State ________ Zip ____________ Phone ________

Email Address (print clearly) ______________________________________________

Payee Name (if different from customer name above) ___________________________

Mailing Address __________________________________________________________

City __________________________ State ________ Zip ____________ Phone ________

Are you HEAP qualified? (please check)  □

What kind of heating system was replaced? (check one)

☐ Oil Boiler  ☐ Oil Furnace  ☐ Propane Boiler  ☐ Propane Furnace  ☐ Electric Heat  ☐ Propane Orifice

Contractor Information  All heating equipment must be installed by a licensed contractor

Company Name __________________________________________________________

Street Address __________________________________________________________

City __________________________ State ________ Zip ____________ Phone ________

Contact Person __________________________________________________________

Please provide the following for the NEW equipment being installed:

Manufacturer ___________________________ Model # ___________________________ ECM Motor  □Yes  □No

How to receive your High-Efficiency Rebate

Obtain and complete the NY High Efficiency Heating Equipment Rebate form.
Receive your form by visiting smartenergy-zone.com/nationalgridny.

How to receive your Enhanced Conversion Rebate from National Grid

1. Fill out this Enhanced Conversion Rebates Application form.

2. Send the rebate form, along with the dated invoice to:

   National Grid
c/o Kevin Grandjean
Enhanced Conversion Rebates
1125 Broadway, Albany, NY 12204
(or)
Email: gasconversionrebate@nationalgrid.com
(or) Fax: 518-445-6488

Please make sure your invoice includes:

- Contractor name and address and the completed equipment and model number(s).

Copy of a paid-in-full dated work order/invoice and/or receipt requiring the following details:

- Equipment or measure(s) installed
- Quantity installed
- Labor costs
- Material costs
- Manufacturer
- Model number
- “Paid in Full” or “Zero Balance”
- Installer name (if contractor installed)

See reverse side for Terms and Conditions.
1. **Rebates** - Subject to these Terms and Conditions, this program is offered by Niagara Mohawk Power Corporation d/b/a National Grid (the “Company” or “National Grid”). The Company will pay rebates to eligible customers in the Company’s Service Territory, for the purchase and installation of the equipment/products described in this literature and within this application. Please allow 8-10 weeks to receive your rebate.

2. **Customer Eligibility** - New qualifying equipment installed between January 1 - December 31, 2016 is eligible contingent upon availability of funds. It must have been new equipment installed at the installation address listed on this application and the required documentation listed must be postmarked by 1/31/17. Customer must be a residential gas heating customer of the Company in Albany, Columbia, Fulton, Herkimer, Jefferson, Madison, Montgomery, Oneida, Onondaga, Oswego, Rensselaer, Saratoga, Schenectady, Warren or Washington County in New York State. Check www.nationalgridus.com/energyefficiencyservices frequently for program updates or installation extensions.

3. **Post-Installation Work Verification** - The Company reserves the right to perform a verification of the specified installation. If the Company and/or Vendor determines that the equipment was not installed in a manner that is consistent with program guidelines, the Company and/or Vendor may require that the installation be modified before making any rebate payments. The cost of such modifications is the responsibility of the customer.

4. **Installation Requirements** - All installations of heating and water heating equipment and boiler reset controls must be completed in conformance with state and local code requirements by a contractor to qualify. Customers are not eligible to receive financial incentives/rebates for the same eligible measure from NYSERDA.

5. **Proof of Proper Installation** - As part of his/her application, the Customer is required to submit dated copies of all paid invoices documenting the installation (including all materials, labor and equipment invoices) which reflect the actual cost of purchasing and installing the equipment.

6. **Indemnification** - Customer shall defend, indemnify and hold harmless the Company and its officers, directors, employees, agents, servants and assigns from and against any and all losses, claims, demands and/or liability for damage to property, injury or death of any person, or any other liability incurred by the Company, including all expenses, legal or otherwise, arising out of or related to the equipment or installation, except to the extent attributable to the negligence of Company. In no event shall Company’s liability to Customer exceed the rebate amounts.

7. **Limited Scope Review** - The scope of review by the Company and the Vendor and their inspector of the installation of the equipment is limited solely to determine whether rebates are payable. It does not include any kind of safety or code review and should not be relied upon as one.

8. **Rebate Amounts** - The Company will provide rebates for approved heating, water heating, thermostat or boiler reset control equipment, up to rebate amount indicated in the program literature and within this application.

9. **Payment** - The Company, through the Vendor, expect to make rebate payments to eligible customers within 8-10 weeks of a satisfactory work verification. The customers must refund any rebate made to the extent the contractor or equipment does not satisfy program requirements.

10. **No Warranties** - The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product installation. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the equipment or the adequacy or safety of such equipment.

11. **Changes in the Program** - Equipment Incentive Program/Tax Liability Conditions and details of the program are subject to change without prior notice and rebate offers may increase or decrease over time. The Company reserves the right to modify or terminate the program without notice. Participants of the program may be subject to tax liability for the value of goods and services received through the program pursuant to state or federal income tax codes. The Company is not responsible for any tax liability which may be imposed as a result of receipt of the rebate by the Customer.

12. **Contractor Insurance** - The Company is not responsible for any damage that may be caused by or arise out of an installation of any equipment. The customer is responsible for selecting Contractors who are qualified and carry adequate insurance coverage.

13. **Eligible Measures** - Only measures included on this application are eligible for rebates. The company will not provide rebate payments for non-eligible equipment, substitutions or used equipment. The Company has the right to reject any rebate application with ineligible equipment not indicated on this form.

National Grid is one of the largest investor-owned energy companies in the world. In the US, we serve nearly 5 million electric and 3.4 million gas customers in Massachusetts, New York and Rhode Island. Save energy and money with our award-winning efficiency programs. Visit www.powerofaction.com/efficiency

Additional energy efficiency services may be available from the New York State Energy Research and Development Authority. For more information, visit www.nationalgridus.com/energyefficiencyservices.

January 2016
To receive your rebates please do the following:

1: NEW YORK STATE HEHE APPLICATION

Go to smartenergy-zone.com/nationalgridny/CurrentRebates.aspx

STEP 1: Enter Zip Code and Select Residential

STEP 2: Click applicable option(s);
1) I have already purchased and installed my energy efficient product(s)
   or
2) I would like to reserve my energy efficiency rebate funds for a
   future heating equipment installation.
   • Select I heat my home with gas

STEP 3: Complete application by submitting online or printing a copy and mailing it to the
applicable address located within the gas application.

2: ENHANCED CONVERSION REBATE

Fill out the enclosed Enhanced Conversion Rebate application and return to the send back
information at the bottom of the form to secure the second half of the funds. There is also a
letter enclosed that describes the program.

Note: Your gas account number is the same as your electric account number. Rebates only enhance when converting
from an alternative heat source to gas. You must complete all steps above to receive both payments if eligible.